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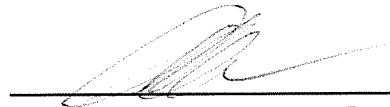


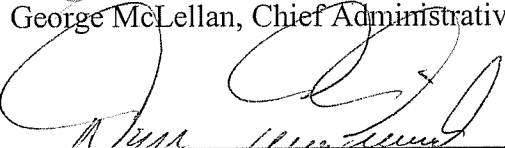
PO Box 1749  
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**Halifax Regional Council**  
**February 3, 2004**

**TO:** Mayor Kelly and Members of Halifax Regional Council

**SUBMITTED BY:**

  
\_\_\_\_\_  
George McLellan, Chief Administrative Officer

  
\_\_\_\_\_  
Dan English, Deputy Chief Administrative Officer

**DATE:** 13 January 2004

**SUBJECT:** Award of Tenders 03-144, 03-145, and 03-146 (Fleet Vehicles)

**ORIGIN**

The Halifax Regional Municipality publicly advertised tenders from qualified dealerships and firms to supply and deliver vehicles for Fleet Services, Real Property and Asset Management.

**RECOMMENDATION**

It is recommended that Regional Council authorize the award of Tenders #03-144, 03-145 and 03-146 to the lowest bidders meeting specifications as outlined in the discussion section of this report, in the amount of \$ 1,395,127.00 plus net HST for a total cost of \$1,484,819.72 from Capital Account No. CVD00413, Fleet Vehicle Replacement Program with funding authorized as per the Budget Implications section of this report.

**BACKGROUND**

Tenders were issued on November 15, 2003, for the supply and delivery of the following vehicles:

- Six (6) 2003/2004 Model Tandem Truck Chassis/Dump Body/Reversible Plow and Wing Plow [Streets and Roads]
- Three (3) 2003/2004 Model 4x4 Regular Cab Chassis Cab - 17,500 G.V.W. with Snow Plow Package and Spreader/Dump Body [Streets and Roads]
- Three (3) 2003/2004 Model 4X4 Regular Cab Truck - 8,500 G.V.W (One with Snow Package) [1 for Streets and Roads and 2 for Waste Wastewater Treatment]

The vehicles will be used by various departments in HRM as noted above. These vehicles are replacements for vehicles currently in the fleet that have already past their scheduled replacement dates due to budget restrictions. From a fleet point of view, the snow removal vehicles have the highest degree of service level risk to HRM. These trucks require high maintenance levels to stay in service and jeopardize our ability to carry out our snow program if they are not in proper working order.

**DISCUSSION**

The Halifax Regional Municipality publicly advertised tenders from qualified dealerships and firms. The following bids were received, evaluated, and recommended by Fleet Services, Real Property and Asset Management.

**TENDER 03-144, Six (6) 2003/2004 Model Tandem Truck Chassis/ Dump Body/Reversible Plow and Wing Plow**

<b><u>Bidder</u></b>	<b><u>Total Price (excl. HST)</u></b>
<b>MacKays Truck and Trailer Centre</b>	<b>\$1,093,878.00</b>
Scotia Mac TG Industries/Tenco	\$1,101,030.00
Lockhart Truck Centre	\$1,102,512.00
Truro International Inc.	\$1,116,702.00
Metro International Burnside (Hfx)	\$1,130,520.00

**TENDER 03-145, Three (3) 2003/2004 Model 4X4 Regular Cab Chassis Cab - 17, 500 G.V.W. with Snow Plow Packages and Spreader/Dump Body**

<b><u>Bidder</u></b>	<b><u>Total Price (excl. HST)</u></b>
<b>Taylor Ford Lincoln</b>	<b>\$215,481.00</b>
Wood Motors Limited	\$215,850.00

**TENDER 03-146, Three (3) 2003/2004 Model 4X4 Regular Cab Truck - 8,500 G.V.W. (One**

with Snow Package)

<u>Bidder</u>	<u>Total Price (Excl. HST)</u>
<b>Taylor Ford Lincoln</b>	<b>\$85,768.00</b>
Carroll Pontiac Buick Ltd	\$86,132.00
Wood Motors Limited	\$86,152.00
Blaikies Dodge Chrysler Ltd	\$95,770.00

Staff is recommending award to the lowest bidders meeting specification for each tender as indicated in bold.

**BUDGET IMPLICATIONS**

Based on a total award of \$ 1,484,819.72 including Net HST, funding is available for tenders 03-144, 03-145 and 03-146 in the 2003/2004 Approved Capital Budget under Account No. CVD00413, Fleet Vehicle Replacement Program as follows:

<b>Budget Summary:</b>	<b><u>CVD00413, Fleet Vehicle Replacement Program</u></b>
	Cumulative Unspent Budget \$2,116,167.00
	Less Tenders 03-144, 145, 146 <u>\$1,484,819.72</u>
	\$ 631,347.28

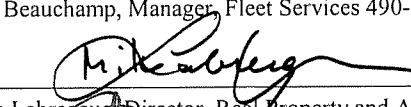

The budget availability has been confirmed by Financial Services.

**FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN**

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

**ALTERNATIVES**

Council could choose not to award these tenders. This is not the recommended approach as the vehicles being replaced would require substantial repairs to continue in service for another year.

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.	
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