



PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

> Halifax Regional Council May 29, 2007

TO:

Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:

Geri Kaiser, Acting Chief Administrative Officer

for Mike Labrecque, P. Eng., Director, Transportation and Public Works, 490-4855

DATE:

April 26, 2007

SUBJECT:

Award - Unit Price Tender No. 07-030, Street Light Maintenance

Various Locations- Two (2) Year Contract

ORIGIN

The 2007/08 Operating Budget.

RECOMMENDATION

It is recommended that Council:

- 1. award Tender No. 07-030 to Black & McDonald Limited for material and services listed at the unit prices quoted for a Total Tender Price of \$453,355.16 (net HST included) for year One (1) of the contract, June 1, 2007 to May 31, 2008 with funding from Operating Account No. R825 6399- Streetlighting, as outlined in the Budget Implications section of this report.
- 2. approve the award for Year Two (2) of the contract, June 1, 2008 to May 31,2009 to Black & McDonald Limited for \$465,823.79 (net HST included) contingent upon an annual performance review and budget allocation.

May 29, 2007

BACKGROUND

The scope of work for this tender generally consists of the provision of street lighting maintenance services where required by HRM. The work also requires the contractor to be on-call for emergency maintenance work, 24 hours per day, 7 days per week, and 365 days per year.

DISCUSSION

Tenders were called on February 21, 2007 and closed on March 22, 2007. Bids were received from the following companies for years 1 and 2 of the contract:

Tender	Company	For year one (1) Total Bid (including net HST)	For year two (2) Total Bid (including net HST)	Total \$
No. 07-030 Street Light Maintenance Various Locations- Two (2) Year Contract	Black & McDonald Ltd.	453,355.16*	\$465,823.79 *	\$919,178.95
No. 07-030 Street Light Maintenance Various Locations- Two (2) Year Contract	CableCom	\$474,389.82	\$498,106.59	\$972,495.82

Recommended bidder*

This is a **UNIT PRICE** contract and the cost will be dependent upon the actual quantities measured and approved by the HRM Project Manager. The street light maintenance work is demand in nature, which will dictate the overall amount of work to be undertaken under the subject service contract.

There are no Local Improvement Charges associated with this work.

Award - Unit Price Tender No. 07-030, Street Light Maintenance Various Locations- Two (2) Year Contract

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BUDGET IMPLICATIONS

Based on the lowest tender price of \$919,178.95, including net HST, funding in the amount of \$453,355.16, including net HST for year One (1) of the contract, will be available in the 2007/08 Operating Budget from Account No. R825-6399 Street Light Maintenance. The budget availability has been approved by Financial Services.

Budget Summary Operating Account R825-6399 Street Light Maintenance

Cumulative Unspent Budget	\$327,300
Plus: Transfer from R825-6999	\$ 63,700
Plus: Transfer from R747-6999	\$ 64,000
Uncommitted Balance	\$455,000

^{*} This project was estimated in the Approved 2007/08 Operating Budget at \$327,300.00.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

There are no recommended alternatives to this course of action.

A copy of this report can be obtained online at http://www.halifax.ca/council/agendasc/cagenda.html then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Gary Carpentier, Senior Procurement Consultant, 490-4202

Report Approved by:

Ken Reashor, Manager, Traffic & Right of Way, 490-6637

Financial Approval by:

Catherine Sanderson, Senior Manager, Financial Services, 490-1562

R/HRM Common Directory/DCAO Council Reports/20070529:07-030 - Street Light.wpd