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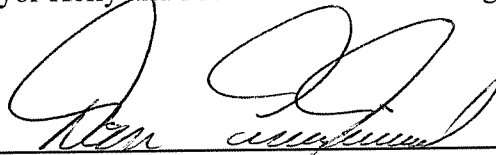


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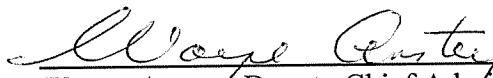
Halifax Regional Council
July 3, 2007

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:



Dan English, Chief Administrative Officer



Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: June 25, 2007

SUBJECT: **Award - Tender No. 07-080, Lake Safety Patrol and Lifeguard Services**

ORIGIN

2007-08 Operating Budget

RECOMMENDATION

1. It is recommended that Council award Tender No. 07-080 to MFR Rescue Ltd. for a Total Tender Price of \$52,645.36 (net HST included) for lake safety patrol and lifeguard services for the period of June 27th, 2007 to September 3rd, 2007 with funding from Operating Account No. P445-Marine as outlined in the Budget Implications section of this report.
2. Authorize staff to exercise a second year option of the tender at a cost of \$53,679.65 (net HST included) for lake safety patrol and lifeguard services for the period June 28th, 2008 to September 7th, 2008. The second year option is contingent upon an evaluation of the present service and budget allocation.

BACKGROUND

Lake safety patrol and lifeguard services are provided on the waters of Lake Micmac and Lake Banook and, as required by the Chief of Police, on other lakes in the Halifax Regional Municipality. The location of the patrol shall be specified from time to time by the Chief of Police or his delegate. The Company shall provide patrol and lifeguard services as specified in the agreement from 9:00 a.m. to 5:00 p.m. daily from June 27th, 2007 to September 3, 2007. Exceptions to this is all organized activities on Lake Banook or Lake Micmac which may occur before June 27th or after September 3rd or before 9:00 a.m. or end after 5:00 p.m. where services may be required at no extra charge. A second year may be included in this agreement to run from June 28th, 2008 to September 7th, 2008 but shall be at the option of the Halifax Regional Municipality, following an evaluation of the service provided during the first year and a budget allocation for the second year. The provisions of these services includes: One (1) 16 foot patrol boat with 90 hp motor and one back-up boat with motor. The boat is to operate with a minimum two (2) personnel on board at all times with one (1) person having national lifeguard, aquatic emergency care, Red Cross First Aid and various other safety and life guard training.

DISCUSSION

Tender were publicly advertised on April 14 and April 18, 2007 and closed on April 24, 2007. A bid was received from the following company for year 1 and the year 2 of the contract.

Tender No.07-080	Company	Year 1-Total Bid (including net HST)	Option: Year 2 Total Bid (including net HST)	Total
Lake Safety Patrol & Lifeguard Services	MRF Rescue Ltd.	\$52,645.36*	\$53,679.65*	\$106,325.01

Recommended bidder*

Lake safety patrol and lifeguard services is a very specialized service with respect to personnel, qualifications, and equipment. HRM called this tender in 2005 and MRF Rescue were the only bidder and were awarded the tender. For this tender call, procurement conducted due diligence to determine other providers of this service including contacting the Province of Nova Scotia's Public Tender Office and no other known provider could be sourced. MRF Rescue's bid of \$52,645.36* represents 2 % increase in cost from 2005/2006.

BUDGET IMPLICATIONS

Based on the lowest tender price meeting specifications, of \$52,645.36, including net HST, funding is available in the 2007/2008 Operating Budget from Operating Account No. P445-Marine. The budget availability has been approved by Financial Service

Budget Summary:

Funds available in P445-6399 as at June 28, 2007	\$ 53,300
Tender 07-080	<u>\$ 52,645</u>
Funds remaining in P445-6399	\$ 655

* This project was estimated in the Approved 2007/08 Operating Budget at \$53,300

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

ATTACHMENTS

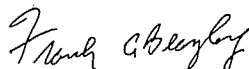
A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/agenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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Report Approved by: _____
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Financial Approval by: _____
Catherine Sanderson, Senior Manager, Financial Services, 490-1562



Report Approved by: _____
Frank Beazley, Chief of Police, Halifax Regional Police