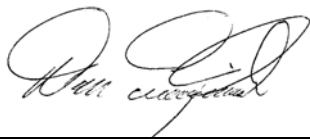


Item No. 10.1.1

**Halifax Regional Council
October 30, 2007**

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:



Dan English, Chief Administrative Officer



Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: October 18, 2007

SUBJECT: Award - Tender No. 07-390 - Parking Lot Snow and Ice Control

ORIGIN

This report originates with the requirement for contracted services for parking lot snow removal at various municipal locations.

RECOMMENDATION

It is recommended that Council:

1. Award Tender No. 07-390, Two (2) Year Agreement for Parking Lot Snow and Ice Control, Area 1 (Halifax) and Area 2 (Bedford) to First Class Grass Landscaping for a Total Tender Price of \$258,573.00 (net HST included) with funding from Operating Account W130 as outlined in the Budget Implications section of this report.
2. Award Tender No. 07-390, Two (2) Year Agreement for Parking Lot Snow and Ice Control, Area 3 (Dartmouth) to Bob's Odd Jobs for a Total Tender Price of \$64,778.00 (net HST included) with funding from Operating Account R762 to be transferred to W130 as outlined in the Budget Implications section of this report.

BACKGROUND

This report and the recommended services are for snow and ice control for various municipal buildings and parking lots including, but not limited to, recreation centres, arenas, administrative and operational locations.

DISCUSSION

Tender No. 07-390 - Parking Lot Snow and Ice Control, Various Locations for the period November 15, 2007 to April 15, 2008 and November 15, 2008 to April 15, 2009, was issued on September 5, 2007 and closed on September 20, 2007. Tenders were received from the following Companies:

Area 1 - Halifax (total of 17 parking lots)

<u>Name of Company</u>	<u>Total Price (net HST included for 2 Years)</u>
First Class Grass Landscaping	\$ 217,201.00*
Provincial Pavement Markings Inc.	\$ 277,707.00

Area 2 - Bedford (total of 6 parking lots)

<u>Name of Company</u>	<u>Total Price (net HST included for 2 Years)</u>
First Class Grass Landscaping	\$ 41,372.00*
G & R Kelly	\$ 50,990.00
Provincial Pavement Markings Inc.	\$ 62,058.00
Cutting Edge Construction Ltd.	\$185,552.00

Area 3 - Dartmouth (total of 8 parking lots)

<u>Name of Company</u>	<u>Total Price (net HST included for 2 Years)</u>
Bob's Odd Jobs	\$ 64,778.00*
Provincial Pavement Markings Inc.	\$127,218.00

*** Recommended Bidders**

Note: A tender submission received from Teak Tree Enterprises Limited is not being considered for this tender award. HRM staff are currently in discussions with Teak Tree Enterprises Limited on contract language interpretation as it relates to a number of parking lot snow and ice control agreements they have serviced. Based on these discussions it is clear that HRM and Teak Tree currently have very different perspectives on service standards. Staff is recommending that no additional parking lot snow and ice control agreements be awarded to Teak Tree until these issues are resolved to our satisfaction.

BUDGET IMPLICATIONS

Budget Summary:	<u>Operating Account No.W130-6308 - Contract Administration - Snow Removal</u>	
	Cumulative Unspent Budget	\$ 781,086.00
	Less: Tender No. 07-390*	<u>\$ 163,000.00</u>
	Balance	\$ 618,086.00

* Year one of the two year agreement only. The 2007/08 budget availability has been confirmed by Financial Services.

The estimated budget for this work was approximately \$170,000 per year including net HST, for a total budget estimate of \$340,000.

The remaining funds from this account are required to complete the remaining parking lots currently under contract.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES


There are no recommended alternatives.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Dale Carman, Sr. Procurement Consultant at 490-6476
Diane Moulton Facility Services Manager TPW 490-1536

Business Unit Review & Approval:



Peter Stickings, Manager, Real Property, Transportation and Public Works at 490-7129

Mike Labrecque, P.Eng., Director, Transportation and Public Works at 490-4855

Financial Approval by:



For Catherine Sanderson, Senior Manager, Financial Services, 490-1562