



PO Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 10.1.1

**Halifax Regional Council
January 22, 2008**

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:

Dan English, Chief Administrative Officer

Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: January 7, 2008

SUBJECT:

- 1. Tender No. 07-440 - Three(3) Service Trucks with Body and Crane**
- 2. Tender No. 07-442 - Two(2) 2-Wheel Drive Trucks with Dump Body and Under Hood Compressor, 16,000 GVWR**
- 3. Tender No. 07-451 - Two(2) 4x4 Regular Cab Trucks, 19,000 GVWR with Snow Plow Package and Spreader/Dump Body**

ORIGIN

The 2007/2008 Capital Budget.

RECOMMENDATION

1. It is recommended that Council award Tender No. 07-440 for three (3) new Service Trucks with Body and Crane to Chebucto Ford Sales for a Tender Price of \$217,546.00 (net HST included) with funding from Capital Account No. CVD00413 as outlined in the Budget Implications section of this report.
2. It is recommended that Council award Tender No. 07-442 for two (2) new 2-Wheel Drive Trucks with Dump Body and Under Hood Compressor to Chebucto Ford Sales for a Tender Price of \$125,578.00 (net HST included) with funding from Capital Account No. CVD00413 as outlined in the Budget Implications section of this report.
3. It is recommended that Council award Tender No. 07-451 for two (2) new 4x4 Regular Cab Trucks with Snow Plow Package and Spreader/Dump Body to MacPhee Pontiac Buick GMC Ltd. for a Tender Price of \$178,312.00 (net HST included) with funding from Capital Account No. CVD00413 as outlined in the Budget Implications section of this report.

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BACKGROUND

1. Tender No. 07-440 - Three (3) new Service Trucks with Body and Crane. Tenders were received from the following companies:

<u>Name of Company</u>	<u>Total Price (Net HST Included)</u>
Chebucto Ford Sales	\$217,546.00*
Steele Ford Lincoln	\$220,075.00
Fairley & Stevens	\$221,144.00
MacPhee Pontiac	\$223,142.00

Note: An additional bid from Lockhart Truck Center did not meet the tender specifications.

2. Tender No. 07-442 - Two (2) new 2-Wheel Drive Trucks with Dump Body and Under Hood Compressor, 16,000 GVWR. Tenders were received from the following companies:

<u>Name of Company</u>	<u>Total Price (Net HST Included)</u>
Chebucto Ford Sales	\$125,578.00*
Steele Ford Lincoln	\$125,642.00
Fairley & Stevens	\$125,909.00

Note: An additional bid from Lockhart Truck Center did not meet the tender specifications.

3. Tender No. 07-451 - Two (2) new 4x4 Regular Cab Trucks with Snow Plow Package and Spreader/Dump Body. Tenders were received from the following companies:

<u>Name of Company</u>	<u>Total Price (Net HST Included)</u>
MacPhee Pontiac	\$178,312.00*
Carroll Pontiac	\$186,897.00
Lockharts Truck Center	\$231,868.00

* **recommended bidders**

DISCUSSION

1. Tender # 07-440 - Chebucto Ford Sales will be supplying three (3) new 2008 Ford F450 Trucks with Body and Crane replacing unit #'s P341, P500 and P501. These trucks will be utilized by Halifax Regional Water Commission (TUGS). These trucks will be used by their pumping station department. Delivery is approximately 90 days from date of purchase order.
2. Tender # 07-442 - Chebucto Ford Sales will be supplying two (2) new 2008 Ford F450 Trucks with Dump Body and Under Hood Compressor replacing unit #'s P400 and P401. These trucks will be utilized by Halifax Regional Water Commission (TUGS) for repairs to manholes and catchbasins. Delivery is approximately 90 days from date of purchase order.

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The above tenders are a portion of the capital purchases of equipment for the TUGS group, initiated prior to the final transition to Halifax Regional Water Commission.

3. Tender # 07-451 - MacPhee Pontiac will be supplying two (2) new 2008 GMC Model 4X4 Regular Cab Trucks with Snow Plow Package and Spreader/Dump Body replacing unit #'s P363 and 53TS017. These trucks will be utilized by Municipal Operations for snow removal and Streets & Roads. Delivery is approximately 130 days from date of purchase order.

Units that are being replaced are first stripped of any salvageable equipment that HRM may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s). Some units can be utilized by non-profit groups, or if the unit is unfit for reuse or resale, it will be disposed of appropriately.

BUDGET IMPLICATIONS

Budget Summary: Capital Account No.CVD00413- Fleet Replacement Program

Cumulative Unspent Budget	\$ 1,644,414
Less Tender No. 07-440, 07-442 & 07-451	<u>\$ 521,436</u>
Uncommitted Budget	\$ 1,122,978

The budget availability has been confirmed by Financial Services. HRWC will be invoiced for the vehicles which will be used in their service delivery (\$343,124).

The estimated budget for these units was approximately \$481,000 including net HST.

The remaining funds from these accounts are required to complete the Fleet Replacement Program.

FINANCIAL MANAGEMENT POLICIES/BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

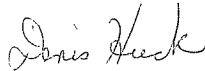
There are no recommended alternatives to this course of action.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Dale Carman, Sr. Procurement Consultant at (490-6476)



Report Approved by: Paul Beauchamp, General Manager, Fleet Services (490-6604)



Denis Huck, Manager, Municipal Operations (490-4673)

Report Approved by: Larry Drew, Manager, Technical & Underground Sservices, 490-4944



Mike Labrecque, P. Eng., Director, Transportation and Public Works (490-4855)

Report Approved by: Catherine Sanderson, Senior Manager, Financial Services (490-1562)

