



PO Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 11.1.2

Halifax Regional Council
February 26, 2008

TO: Mayor Kelly and Members of Halifax Regional Council

A handwritten signature in cursive script, appearing to read "Dan English", written over a horizontal line.

SUBMITTED BY: _____
Dan English, Chief Administrative Officer

DATE: February 19, 2008

SUBJECT: Award - Sole Source Purchase - Zistos Technical Search Equipment

ORIGIN

2007- 2008 Operation Budget

RECOMMENDATION

It is recommended that Council award the Sole Source Purchase of Zistos Technical Search Equipment to Equinox Fire & Rescue Inc. for a Total Tender Price of \$56,471.80 (net HST included) with funding from Operational Account No. F181-6701 - USAR Project/Equipment Purchase as outlined in the Budget Implications section of this report.

BACKGROUND

Zistos Technical Search Equipment is part of the equipment cache for Canada Task Force 5. The Federal Government entered into partnership with 4 municipalities and 1 province to provide Urban Search and Rescue (USAR) capabilities that could respond regionally as well as nationally to disaster sites. These 5 teams, Vancouver, Calgary, Toronto, Manitoba and Halifax are required to be able to support themselves in the field for 72 hours, initial deployment and up to 10 days with re supply.

This program, under Public Safety Canada, is cost shared 75/25 with the municipality responsible for the 25%. When development of the team is advanced there is an Ongoing and Maintenance program to provide funding for the programs sustainment. Equipment is purchased through application to the Joint Emergency Preparedness Program (JEPP) which has funds set aside specifically for this USAR program. Equipment requirements have been established by Public Safety Canada and the participating teams. Purchases under JEPP are made by the municipality and the costs are submitted to the Federal Government prior to April 1 for reimbursement of the 75%.

DISCUSSION

This is a sole purchase from Equinox Fire & Rescue Inc., who is the sole authorized distributor of Zistos products. The attachment "A" to this report is a letter from the manufacturer, Zistos confirming Equinox as the sole authorized distributor.

Name of Company

Total Price (Net HST included)

Equinox Fire & Rescue Inc.

\$56,471.80*

*** recommended**

The sole source purchase of Zistos Technical Search Equipment is to augment the Zistos Task Force Rescue Systems that were purchased in 2006 - 2007, RFQ No. 07-C227, also through the JEPP Federal / Municipal cost sharing program, to train and equip the Urban Search and Rescue Team, Canada Task Force 5. This equipment along with the acoustic / seismic equipment and the K-9's comprise the primary victim location tools for the Technical Search Unit of the Team. This equipment is part of the Federal Equipment Cache required for (Heavy) USAR Teams. The purchase of Zistos equipment allows for interoperability with our present system in terms of physical connections as well as dual use of monitors and cables. The specific of this sole source procurement is as follow:

	<u>Price (Net HST included)</u>
2 only, Zistos Thermal Imaging Camera Head	\$28,789.76
2 only, Zistos Videoscope Kit	\$ 27,682.04

BUDGET IMPLICATIONS

Based on the sole source price, meeting specifications of \$56,471.80 including net HST, funding is available in the 2007/2008 Fire Operating budget from Operations Account No. F181-6701 - USAR Project/Equipment Purchase. The budget availability has been approved by Financial Services.

Budget Summary: **Operation Account No. F181-6701 - USAR Project/Equipment Purchase**

Cumulative Unspent Budget	\$ 89,599.00
Less: Sole source Purchase	<u>\$ 56,471.80*</u>
Balance	\$ 33,127.20

* This project was estimated in the Approved 2007/08 Capital Budget at \$70,000

Balance of funds will be used for future USAR requirements.

As a result of cost sharing from Public Safety Canada, Joint Emergency Preparedness Program (JEPP), the net cost to Operations Account No. F181-6701 - USAR Project/Equipment Purchase is \$14,117.95. This project satisfies the requirements under the JEPP program, and the pre- approved federal contribution of \$42,353.85 will be transferred into this account.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

N/A

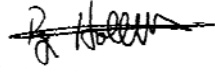
ATTACHMENTS

- A) Zistos/Equinox Fire & Rescue Inc. (sole source letter)
- B) JEPP approval application form

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Gary Carpentier, Sr.Procurement Consultant, 490-4202

Report Approved by:



Roy Hollett, Deputy Chief Director, Fire & Emergency, 490-5036

Financial Approval by:



Catherine Sanderson, Senior Manager, Financial Services, 490-1562



Report Approved by:

Bill Mosher, Chief Director, Fire & Emergency, 490-4239



P O R T A B L E
V I D E O
S Y S T E M S

February 8, 2008

Paul Shannon
Halifax FD
5663 West Street
Halifax, Nova Scotia P3K 1H6

902-490-5617
902-490-5512 (fax)

Dear Paul Shannon,

Please be advised that as of this date Equinox is the sole authorized distributor of the Zistos products in the fire and rescue market in your region.

If you have any questions, please feel free to contact me.

Thank you for your interest in the Zistos products.

Sincerely,

John A Kennedy
Vice President

RECEIVED 02/20/2008 10:34 902-490-5512
Feb. 20. 2008 9:29AM PSEPC-SPCC NS ROFIRE LOGISTICS
No. 1063 P. 1Public Safety Sécurité publique
Canada CanadaJOINT EMERGENCY PREPAREDNESS PROGRAM
PROGRAMME CONJOINT DE PROTECTION CIVILE

APPLICATION DEMAND

PROVINCE/TERRITORY - PROVINCE OU TERRITOIRE NS	PROPOSAL NO. - N° DE PROPOSITION NS	FISCAL YEAR - EXERCICE FINANCIER 2007/2008
PROPOSAL TITLE - TITRE DE LA PROPOSITION HUSAR CAN-TF5 Technical Search Equipment 2007 NS178		
DESCRIPTION (ADDITIONAL DOCUMENTATION ATTACHED) - (DOCUMENTATION SUPPLÉMENTAIRE INCLUSE) To provide funding to complete technical search equipment cache. Includes Thermal Imaging Camera Heads (X2) for Zistos search systems. Videoscope Kits (X2) for Zistos search systems, and Coring tools (X2). (see attached cost breakdown)		
MEASURABLE OBJECTIVES - OBJECTIFS MESURABLES To allow teams to use thermal imaging with the Zistos search cameras, to provide coring for inspection by search cameras, to inspect cavities and voids not accessible with search cameras.		

TOTAL PROPOSED RESOURCE ALLOCATION (CURRENT AND FUTURE YEARS) REPARTITION DES RESSOURCES PROPOSÉES (POUR L'ANNÉE EN COURS ET LES ANNÉES ULTÉRIEURES)		RATIO RAPPORT	PREVIOUS FY(S) FUNDING (IF APPLICABLE) FINANCIEMENT ANTERIEUR PAR EXERCICE FINANCIER (LE CAS ÉCHÉANT)	
GOVERNMENT OF CANADA COMMITMENT ENGAGEMENT DU GOUVERNEMENT DU CANADA	\$59,978.00	75%	GOVERNMENT OF CANADA GOUVERNEMENT DU CANADA	\$
PROVINCIAL/TERRITORIAL COMMITMENT ENGAGEMENT PROVINCIAL/TERRITORIAL	\$19,993.00	25%	PROVINCIAL/TERRITORIAL PROVINCIAL/TERRITORIAL	\$
TOTAL	\$79,971.00	100 %	TOTAL	\$


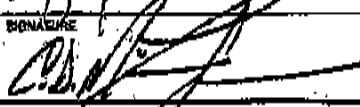
APPROVED CURRENT FY FUNDING FINANCIEMENT APPROUVÉ POUR L'EXERCICE FINANCIER EN COURS FISCAL YEAR - EXERCICE FINANCIER 2007/2008		RATIO RAPPORT	FUTURE FY(S) PROPOSED FUNDING (IF APPLICABLE) FINANCIEMENT PROPOSÉ POUR EXERCICES FINANCIERS ULTÉRIEURS (LE CAS ÉCHÉANT)			
GOVERNMENT OF CANADA COMMITMENT ENGAGEMENT DU GOUVERNEMENT DU CANADA	\$59,978.00	75%	FISCAL YEAR EXERCICE FINANCIER	GOVERNMENT OF CANADA GOUVERNEMENT DU CANADA	PROVINCIAL/TERRITORIAL	PER 1000 RAPPORT PPT
PROVINCIAL/TERRITORIAL COMMITMENT ENGAGEMENT PROVINCIAL/TERRITORIAL	\$19,993.00	25%	20 /20			1 %
TOTAL	\$79,971.00	100 %	20 /20			1 %

The federal contribution will be calculated using the approved percentage of eligible expenditures to the maximum federal commitment, as indicated above.

La contribution fédérale sera calculée en utilisant le pourcentage approuvé des dépenses admissibles, jusqu'à concurrence de l'engagement fédéral maximal, tel que décrit ci-dessus.

Feb. 20. 2008 9:29AM PSEPC-SPPCC VS RO

No. 1063 P. 2

AUDIT ARRANGEMENTS - DISPOSITIONS RELATIVES À LA VÉRIFICATION As per 2007/08 JEPP arrangements.			
PROGRESS REPORTS - RAPPORTS D'ÉTAPES On completion of the project.			
PROGRESS PAYMENTS - PAIEMENTS PROVISOIRES Not required			
ARRANGEMENTS FOR GOVERNMENT OF CANADA RECOGNITION - RECONNAISSANCE DE LA CONTRIBUTION DU GOUVERNEMENT FÉDÉRAL As established by Regional Director PS, and the CEO/Deputy Head, EMO(NS)			
FURTHER COMMENTS - COMMENTAIRES ADDITIONNELS None			
THE GOVERNMENT OF LE GOUVERNEMENT DU N.S. Nova Scotia			
a. approves the project; b. agrees to commit funds to the amount of the provincial/territorial share shown above for the current FY; c. undertakes to comply with JEPP guidelines; d. undertakes to comply with Terms and Conditions of the contribution arrangement required under Treasury Board regulations.			
a. approuve le projet; b. convient d'engager les fonds dont le montant est précisé ci-dessus et qui constituent la part provinciale-territoriale pour l'exercice financier en cours; c. s'engage à se conformer aux lignes directrices relatives au Programme conjoint de protection civile; d. s'engage à se conformer aux conditions relatives à la contribution que suppose le règlement du Conseil du Trésor			
RECOMMENDED RECOMMANDÉ PAR	PROVINCIAL/TERRITORIAL OFFICIAL AND TITLE FONCTIONNAIRE PROVINCIAL/TERRITORIAL ET SON TITRE	SIGNATURE	DATE
	Adam Rostis, Senior Policy Advisor		Sept 26, 07
APPROVED APPROUVÉ PAR	PROVINCIAL/TERRITORIAL MINISTER OR DESIGNATED OFFICIAL AND TITLE MINISTRE PROVINCIAL/TERRITORIAL OU FONCTIONNAIRE DÉSIGNÉ ET SON TITRE	SIGNATURE	DATE
	Craig MacLaughlin, CEO/Deputy Head		07/10/01
FOR USE BY THE GOVERNMENT OF CANADA - RÉSERVE AU GOUVERNEMENT DU CANADA			
RECOMMENDED RECOMMANDÉ PAR	PROVINCIAL/TERRITORIAL OFFICIAL AND TITLE FONCTIONNAIRE PROVINCIAL/TERRITORIAL ET SON TITRE	SIGNATURE	DATE
	Jean Murray DG EM Policy	