

PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

# Item No. 11.1.2

Halifax Regional Council February 26, 2008

<b>TO:</b> Mayor Kelly and Members of Halifax Regional	Council
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**SUBMITTED BY:** 

Dan English, Chief Administrative Officer

**DATE:** February 19, 2008

SUBJECT: Award - Sole Source Purchase - Zistos Technical Search Equipment

## **ORIGIN**

2007-2008 Operation Budget

### **RECOMMENDATION**

It is recommended that Council award the Sole Source Purchase of Zistos Technical Search Equipment to Equinox Fire & Rescue Inc. for a Total Tender Price of \$56,471.80 (net HST included) with funding from Operational Account No. F181-6701 - USAR Project/Equipment Purchase as outlined in the Budget Implications section of this report.

February 26, 2008

#### BACKGROUND

Zistos Technical Search Equipment is part of the equipment cache for Canada Task Force 5. The Federal Government entered into partnership with 4 municipalities and 1 province to provide Urban Search and Rescue (USAR) capabilities that could respond regionally as well as nationally to disaster sites. These 5 teams, Vancouver, Calgary, Toronto, Manitoba and Halifax are required to be able to support themselves in the field for 72 hours, initial deployment and up to 10 days with re supply.

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This program, under Public Safety Canada, is cost shared 75/25 with the municipality responsible for the 25%. When development of the team is advanced there is an Ongoing and Maintenance program to provide funding for the programs sustainment. Equipment is purchased through application to the Joint Emergency Preparedness Program (JEPP) which has funds set aside specifically for this USAR program. Equipment requirements have been established by Public Safety Canada and the participating teams. Purchases under JEPP are made by the municipality and the costs are submitted to the Federal Government prior to April 1 for reimbursement of the 75%.

## **DISCUSSION**

**This is a sole purchase** from Equinox Fire & Rescue Inc., who is the sole authorized distributor of Zistos products. The attachment "A" to this report is a letter from the manufacturer, Zistos confirming Equinox as the sole authorized distributor.

## Name of Company

**Total Price (Net HST included)** 

**Equinox Fire & Rescue Inc.** 

\$56,471.80\*

## \* recommended

**The sole source purchase** of Zistos Technical Search Equipment is to augment the Zistos Task Force Rescue Systems that were purchased in 2006 - 2007, RFQ No. 07-C227, also through the JEPP Federal / Municipal cost sharing program, to train and equip the Urban Search and Rescue Team, Canada Task Force 5. This equipment along with the acoustic / seismic equipment and the K-9's comprise the primary victim location tools for the Technical Search Unit of the Team. This equipment is part of the Federal Equipment Cache required for (Heavy) USAR Teams. The purchase of Zistos equipment allows for interoperability with our present system in terms of physical connections as well as dual use of monitors and cables. The specific of this sole source procurement is as follow:

**Price (Net HST included)** 

2 only, Zistos Thermal Imaging Camera Head

\$28,789.76

2 only, Zistos Videoscope Kit

\$ 27,682.04

Based on the sole source price, meeting specifications of \$56,471.80 including net HST, funding is available in the 2007/2008 Fire Operating budget from Operations Account No. F181-6701 - USAR Project/Equipment Purchase. The budget availability has been approved by Financial Services.

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Budget Summary: Operation Account No. F181-6701 - USAR Project/Equipment

**Purchase** 

Cumulative Unspent Budget	\$ 89,599.00
Less: Sole source Purchase	\$ 56,471.80*
Balance	\$ 33,127.20

<sup>\*</sup> This project was estimated in the Approved 2007/08 Capital Budget at \$70,000

Balance of funds will be used for future USAR requirements.

As a result of cost sharing from Public Safety Canada, Joint Emergency Preparedness Program (JEPP), the net cost to Operations Account No. F181-6701 - USAR Project/Equipment Purchase is \$14,117.95. This project satisfies the requirements under the JEPP program, and the pre-approved federal contribution of \$42,353.85 will be transferred into this account.

#### FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

#### **ALTERNATIVES**

N/A

#### **ATTACHMENTS**

- A) Zistos/Equinox Fire & Rescue Inc. (sole source letter)
- B) JEPP approval application form

	can be obtained online at <a href="http://www.halifax.ca/council/agendasc/cagenda.html">http://www.halifax.ca/council/agendasc/cagenda.html</a> then meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax
490-4208.	
Report Prepared by:	Gary Carpentier, Sr.Procurement Consultant, 490-4202
Report Approved by:	R How
	Roy Hollett, Deputy Chief Director, Fire & Emergency, 490-5036
Financial Approval by:	Catherine Sanderson, Senior Manager, Financial Services, 490-1562
	William H. Maslu
Report Approved by:	Bill Mosher, Chief Director, Fire & Emergency, 490-4239





February 8, 2008

Paul Shannon Halifax FD 5663 West Street Halifax, Nova Scotia P3K 1H6

902-490-5617 902-490-5512 (fax)

Dear Paul Shannon,

Please be advised that as of this date Equinox is the sole authorized distributor of the Zistos products in the fire and rescue market in your region.

If you have any questions, please feel free to contact me.

Thank you for your interest in the Zistos products.

Sincerely,

John A Kennedy
Vice President

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# JOINT EMERGENCY PREPAREDNESS PROGRAM PROGRAMME CONJOINT DE PROTECTION CIVILE

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