



PO Box 1749
Halifax, Nova Scotia
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Item No. 10.1.3

Halifax Regional Council
April 29, 2008

TO: Mayor Kelly and Members of Halifax Regional Council

A handwritten signature in black ink, appearing to read "Dan English".

SUBMITTED BY:

Dan English, Chief Administrative Officer

A handwritten signature in black ink, appearing to read "Wayne Anstey".

Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: April 10, 2008

SUBJECT: Award - Tender No. 60134201, Traffic Paint - Joint Tender with
Province of Nova Scotia

ORIGIN

The 2008/09 Operating Budget.

RECOMMENDATION

It is recommended that Council award Tender No. 60134201, Traffic Paint to Ibis Products Limited for a Total Tender Price of \$114,415.23 (net HST included) from Operating Account No. R747-6517 Traffic Signs, with funding as outlined in the Budget Implications section of this report.

BACKGROUND

The 2008/09 Operating Budget for Transportation & Public Works includes funding for Acrylic Non-Coning Traffic Paint for the repainting of traffic centre lines and edge lines on HRM owned streets.

DISCUSSION

The traffic paint is required for the annual repainting of approximately 800 kilometres of yellow centre line and 750 kilometres of white lane lines by HRM staff. HRM traffic paint requirements were incorporated into a joint tender with the Province of Nova Scotia to take advantage of bulk purchasing.

Tenders were called on February 16, 2008 and closed on March 5, 2008. Bids were received from the following companies related to HRM's traffic paint requirements:

A) 19,500 litres of Yellow Acrylic Non-Coning Traffic Paint

<u>Name of Company</u>	<u>Bid Price (Net HST Included)</u>
Ibis Products Limited*	\$ 53,245.25
Ennis Paint Incorporated	\$ 55,463.80

B) 11,400 litres of White Acrylic Non-Coning Traffic Paint

<u>Name of Company</u>	<u>Bid Price (Net HST Included)</u>
Ibis Products Limited*	\$ 28,651.90
Ennis Paint Incorporated	\$ 33,132.45

C) 8,000 litres of Yellow Low Temperature Acrylic Non-Coning Traffic Paint

<u>Name of Company</u>	<u>Bid Price (Net HST Included)</u>
Ibis Products Limited*	\$ 22,257.92
Ennis Paint Incorporated	\$ 24,078.27

D) 4,000 litres of White Low Temperature Acrylic Non-Coning Traffic Paint

<u>Name of Company</u>	<u>Bid Price (Net HST Included)</u>
Ibis Products Limited*	\$ 10,260.16
Ennis Paint Incorporated	\$ 11,459.93

*** Recommended bidder.**

This is a **UNIT PRICE** contract and the cost will be dependent upon the actual quantities required and approved by the HRM Project Manager.

BUDGET IMPLICATIONS

Based on the lowest tendered price of \$114,415.23 including net HST, funding for this project is available in the 2008/2009 Operating Budget for Traffic Signs, cost centre R747-6517. The budget availability has been confirmed by Financial Services.

Budget Summary: Operating Account R747-6517

08/09 Operating Budget, Pending approval	\$ 118,500.00
Less: Tender No. 60134201	<u>\$ 114,415.23</u>
Balance	\$ 4,084.77

The balance of funds will be used for traffic paint.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

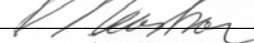
This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, and Capital budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.


ALTERNATIVES


There are no recommended alternatives to this course of action.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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