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25 November, 2013

Chrystiane Mallaley  
Consultant, NATIONAL Public Relations  
Founders Square, 1701 Hollis Street, Suite L101  
Halifax, Nova Scotia B3J 3M8

RE: Halifax Regional Municipality- Waste Strategy Review

Dear Ms. Mallaley,

I am writing you today to ensure that the critical points I tabled during the Waste Industry Stakeholder Meeting are documented. Certain participants at the meeting, those with direct interest in maintaining the status quo, insisted upon interrupting and monopolizing discussions to the detriment of others.

**Recommendation:**

I underlined to Mr. Gord Helm, Manager Solid Waste Resources, the importance of considering the redirecting of HRM's waste to regional landfill operations as one of the potential methodologies for reducing the cost and extending the life of the Otter Lake Facility. Regional landfills are available to service HRM's disposal needs at a significantly lower cost than current operating rates at Otter Lake. At the same time, HRM can realize savings in capital costs for cell development at Otter Lake. As stated in Stantec's report to HRM, "Opportunities exist for a more collaborative use of resources with other waste management regions in NS". Total operating cost reductions over a ten-year period could approach \$25 million and capital cost reductions could exceed \$100 million.

**Breakout Session:**

During the breakout session for Landfill Operations, I stated that the simplest and most immediate win available to all stakeholders would be to redirect Industrial, Commercial and Institutional (ICI) waste from Otter Lake to regional landfill operations. Disposal costs would be reduced and, at the same time, the life of the Otter Lake landfill would be extended for residential waste.

**Additional Benefits:**

Neighbouring municipalities have not yet developed a suitable organics processing solution. Therefore, a real possibility exists for using transfer trailer backhauls from selected regional landfills to advantage, should HRM find itself able to profit from incremental tonnages added to its own composting operations.

I am willing to discuss and explore any of the opportunities described above with HRM. Please do not hesitate to contact me.

Yours truly,

**Original Signed**

Timothy White, MBA P.Log  
District Manager  
Waste Management of Canada  
902-468 5025

cc. Mr. Gord Helm, Manager Solid Waste Resources, HRM

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