





P.O. Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item No. 14.1**  
**Halifax Regional Council**  
**October 7, 2014**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original signed by   
Richard Butts, Chief Administrative Officer

Original Signed by   
Mike Labrecque, Deputy Chief Administrative Officer

**DATE:** September 26, 2014

**SUBJECT:** Award 14-086 Winter Sidewalk Snow and Ice Control West  
(Routes SWP4, SWP5, SWP6, SWW8 and SWW13)

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### **ORIGIN**

This report originates with the need for Municipal Operations to contract Winter Sidewalk Snow and Ice Control for sidewalk routes SWP4, SWP5, SWP6, SWW8 and Remote Bus Stops and SWW13.

### **LEGISLATIVE AUTHORITY**

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for Tenders and RFPs. See Charter Sections 79(1) and 322(3).

### **RECOMMENDATION**

It is recommended that Halifax Regional Council Award Tender #14-086, Winter Sidewalk Snow and Ice Control West Region to the lowest bidders meeting specifications, and at the estimated prices noted below, for the period of November 1<sup>st</sup> to April 15<sup>th</sup> inclusive each year of a 3 year term, from 2014 through 2017, and a 4<sup>th</sup> year option (at HRM's sole discretion) for a 1 year extension (2018). Each contractor will be subject to an annual review of performance, customer service and operational requirements. Funding to come from operating account R781-6399 Sidewalk Snow and Ice Control, as outlined in the Financial Implications section of this report. The recommended bidders are:

**RECOMMENDATION CONTINUED ON PAGE 2**

- A. Award Route SWP4 and to Tracey's Landscaping Ltd. for a total estimated three year tender price of \$343,460.43 (net HST included)
- B. Award Route SWP5 to Tracey's Landscaping Ltd. for a total estimated three year tender price of \$542,919.78 (net HST included)
- C. Award Route SWP6 to Leahey's Landscaping and Contracting Ltd. for a total estimated three year price of \$833,172.45 (net HST included)
- D. Award Route SWW8 to Remote Bus Stops to T&T Excavating for a total estimated three year tender price of \$230,752.71 (net HST included)
- E. Award Route SWW13 to Excel Property Ltd. for a total estimated three year tender price of \$249,039.81 (net HST included)

### **BACKGROUND**

The previous contract for these routes was terminated as a result of performance based deficiencies. The terms and conditions in the new Tender better reflect the requirements and challenges of these specific routes (i.e. encroachments, width restrictions and hand route requirements). Bidders were required to provide an operational plan detailing measures taken in order to mitigate these challenges in order to demonstrate a thorough and complete understanding of the complexities of these routes.

The table below highlights the operational plan submitted with the Tender documents from each recommended bidder.

<b>Route</b>	<b>Recommended Bidder</b>	<b>Mitigations/Operations Proposal</b>
SWP4	Tracey's Landscaping Ltd.	(2) John Deere 3046 Tractor (48" width with modification kit) (1) Bobcat S100 (48" width) (1) Bobcat S510 (60" width) (4) Hand crews with mechanical snow blowers
SWP5	Tracey's Landscaping Ltd.	(3) John Deere 3046 Tractor (48" width with modification kit) (1) Bobcat S100 (48" width) (1) Bobcat S510 (60" width) (4) Hand crews with mechanical snow blowers
SWP6	Leahey's Landscaping Ltd.	(7) Wacker Newson WL30 Tractor (48" width with modification kit) with V Blades and 48" Snow Blowers (1) Bobcat S100 (48" width) (1) Bobcat S70 (48" width) Hand crews where required
SWW8	T&T Excavating	(2) Bobcat S160 (54" width) with V Blades, Buckets and 54" snow blowers (1) Bobcat S185 (60" width) with bucket
SWW13	Excel Property Ltd.	(2) Bobcat S510 (60" width) (1) Bobcat S160 (54" width)

## **DISCUSSION**

Tender 14-086 was called and posted to the Province of Nova Scotia's Procurement website on September 4<sup>th</sup>, 2014 and closed on September 19<sup>th</sup>. All bidders were required to attend a meeting on September 11<sup>th</sup>, 2014. Topics discussed at the meeting included resource requirements (personnel and equipment), challenges and complexities of the routes, communication requirements, damage remediation expectations and customer service expectations. All successful contractors have existing sidewalk snow and ice contracts and have received favorable annual evaluations. Qualified Bids were received from the following companies:

### **SWP4**

<b>Name of Company</b>	<b>Year 1 (net HST incl.)</b>	<b>Year 2 (net HST incl.)</b>	<b>Year 3 (net HST incl.)</b>	<b>Total (net HST incl.)</b>
<b>*Tracey's Landscaping</b>	<b>\$114,486.81</b>	<b>\$114,486.81</b>	<b>\$114,486.81</b>	<b>\$343,460.43</b>
Leahey's Landscaping	\$116,199.22	\$116,199.22	\$116,199.22	\$348,597.66
Provincial Pavement Markings	\$149,468.89	\$149,468.89	\$149,468.89	\$448,406.67

*\*Recommended Bidder*

### **SWP5**

<b>Name of Company</b>	<b>Year 1 (net HST incl.)</b>	<b>Year 2 (net HST incl.)</b>	<b>Year 3 (net HST incl.)</b>	<b>Total (net HST incl.)</b>
<b>*Tracey's Landscaping</b>	<b>\$180,973.26.</b>	<b>\$180,973.26.</b>	<b>\$180,973.26.</b>	<b>\$542,919.78</b>
Leahey's Landscaping	\$192,945.79	\$192,945.79	\$192,945.79	\$578,837.37
Provincial Pavement Markings	\$222,036.08	\$222,036.08	\$222,036.08	\$666,108.22

*\*Recommended Bidder*

### **SWP6**

<b>Name of Company</b>	<b>Year 1 (net HST incl.)</b>	<b>Year 2 (net HST incl.)</b>	<b>Year 3 (net HST incl.)</b>	<b>Total (net HST incl.)</b>
<b>*Leahey's Landscaping</b>	<b>\$277,724.15</b>	<b>\$277,724.15</b>	<b>\$277,724.15</b>	<b>\$833,172.45</b>
Provincial Pavement Markings	\$337,722.41	\$337,722.41	\$337,722.41	\$,1013,167.23

*\*Recommended Bidder*

**SWW8 and Remote Bus Stops**

Name of Company	Route	Year 1 (net HST incl.)	Year 2 (net HST incl.)	Year 3 (net HST incl.)	Total (net HST incl.)
T & T Excavating	SWW8	\$76,135.42	\$76,135.42	\$76,135.42	\$228,406.26
T & T Excavating	Remote Bus Route	\$782.15	\$782.15	\$782.15	\$2,346.45
Provincial Pavement Markings	SWW8	\$90,718.51	\$90,718.51	\$90,718.51	\$272,155.53
Provincial Pavement Markings	Remote Bus Route	\$834.29	\$834.29	\$834.29	\$2,502.87

*\*Recommended Bidder*

**SWW13**

Name of Company	Year 1 (net HST incl.)	Year 2 (net HST incl.)	Year 3 (net HST incl.)	Total (net HST incl.)
Excel Landscaping	\$83,013.27	\$83,013.27	\$83,013.27	\$249,039.81
Leahey's Landscaping	\$87,050.39	\$87,050.39	\$87,050.39	\$261,151.18
Provincial Pavement Markings	\$98,102.01	\$98,102.01	\$98,102.01	\$294,306.03

**FINANCIAL IMPLICATIONS**

Funding is available in the annual approved Operating Budget to fund the approximate \$2,108,955.35 plus net HST of \$90,389.83 for a total net price of \$2,199,345.18. Funding is available from Operating Account R781-6399, West Sidewalk Snow and Ice Control.

Totals -      Year 1:      \$733,115.05 (net HST incl.)  
                  Year 2:      \$733,115.05 (net HST incl.)  
                  Year 3:      \$733,115.05 (net HST incl.)

Total (3 Years)      **\$2,199,345.18 (net HST incl.)**

**ENVIRONMENTAL IMPLICATIONS**

No implications identified.

**ALTERNATIVES**

Tender hourly based sidewalk equipment (approximately 18 pieces) with additional staffing requirements



for increased supervision, dispatch, and quality control. This is not recommended by staff.

**ATTACHMENTS**

Attachment A: Route Map SWP4  
Attachment B: Route Map SWP5  
Attachment C: Route Map SWP6  
Attachment D: Route Map SWW8  
Attachment E: Route Map SWW13

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A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/agenda.php> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 902.490.4210, or Fax 902.490.4208.

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Report Approved by: \_\_\_\_\_  
Chris Mitchell, Manager Municipal Operations, 902-490-4673

Procurement Review: \_\_\_\_\_  
Anne Feist, Manager, Procurement, 902.490.4200

Report Approved by: \_\_\_\_\_  
Kathleen Llewellyn-Thomas, Acting Director Transportation & Public Works, 902-490-4855



SWP4

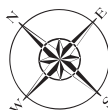
Sidewalk

Sidewalks for SWP4

Transit

Bus Stop

Accessible Bus Stop



300

Meters

HRM takes no responsibility for any errors or omissions.

May 2013





SWP5

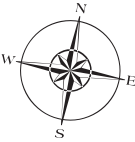
Sidewalk

Sidewalks for SWP5

Transit

Bus Stop

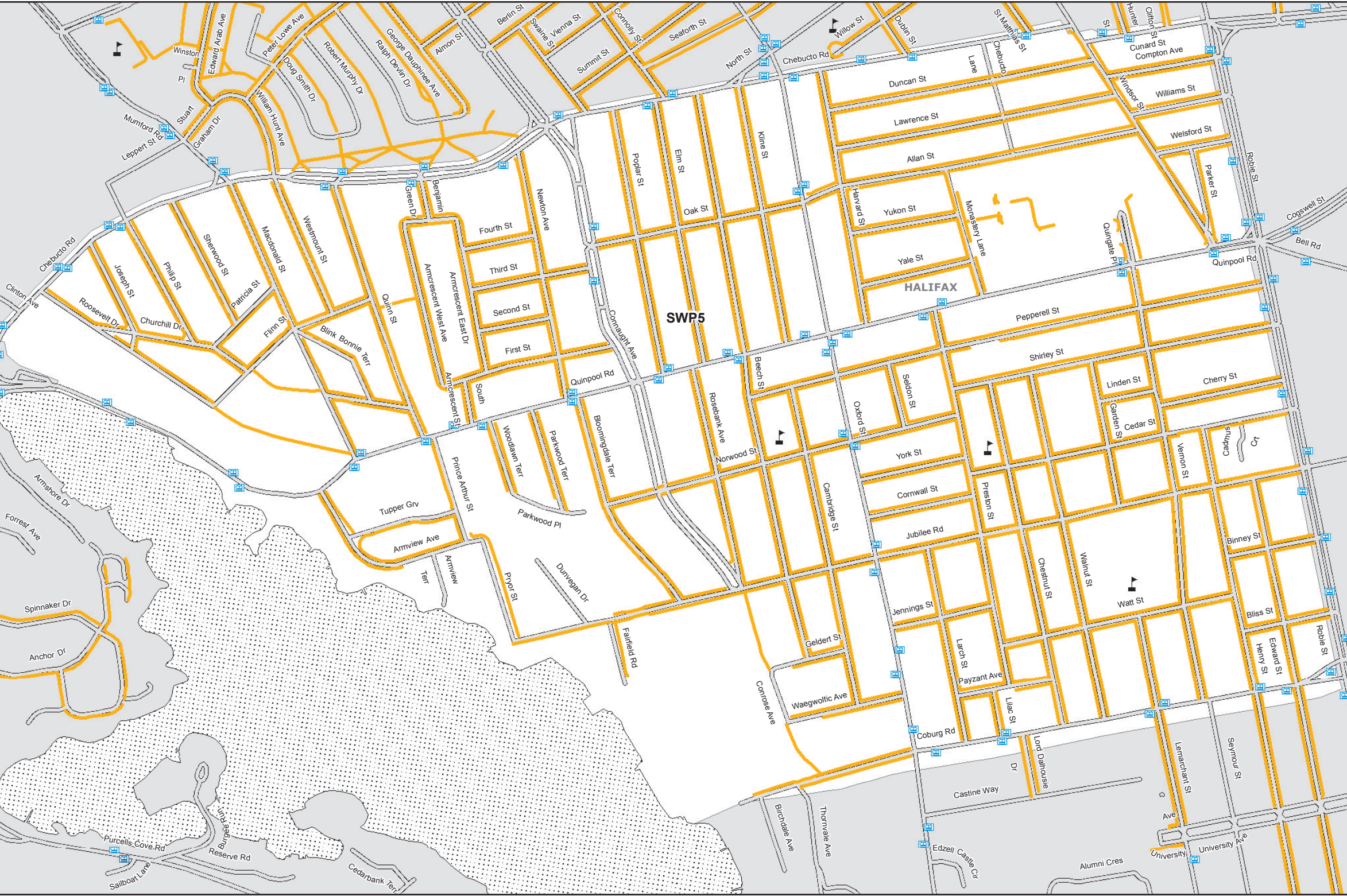
Accessible Bus Stop



100  
Meters

HRM takes no responsibility  
for any errors or omissions.

May 2013





SWP6

Sidewalk

Sidewalks for SWP6

Transit

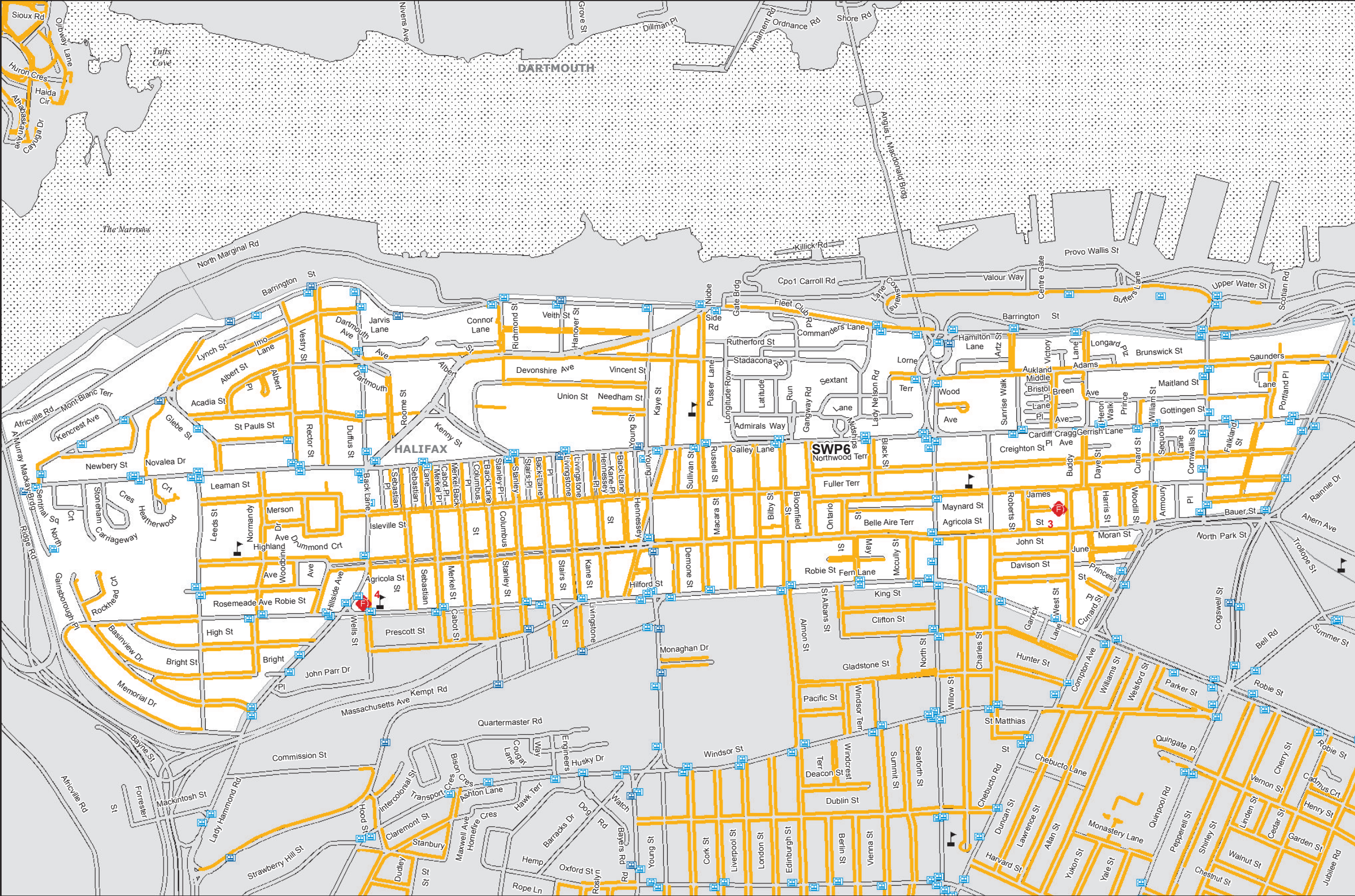
- Bus Stop
- Accessible Bus Stop



200  
Meters

HRM takes no responsibility for any errors or omissions.

May 2013







Attachment D

SWW8

Sidewalk

Plowed By HRM

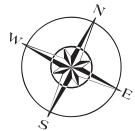
Yes

No

Transit

Bus Stop

Accessible Bus Stop



200  
Meters

HRM takes no responsibility  
for any errors or omissions.

April 2013





