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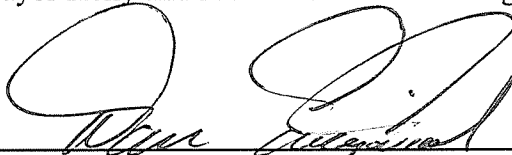


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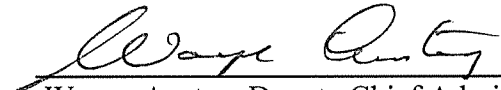
Halifax Regional Council
May 2, 2006

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:



Dan English, Chief Administrative Officer



Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: April 20, 2006

SUBJECT: Award of RFP #06-151 -East Region All-Weather Fields

ORIGIN

Approved Capital Project No. CPG00581.

RECOMMENDATION

It is recommended that Halifax Regional Council award RFP #06-151, East Region All-Weather Fields to I. C. Improvements Inc. for the supply and installation of two artificial turf sports fields at the quoted price of \$1,285,985.00 including fully recoverable HST as per the Budget Implications section of this report.

BACKGROUND

Regional Council awarded Tender No. 05-158, Harbour East Artificial Turf Sports Fields, to Dexter Construction Company Limited for the earthworks portion of the construction of the two artificial fields at the Spectacle Lake site on August 9, 2005. The scope of work included site preparation (clear and grub, fill, drainage systems, stormwater management), site services (electrical, water, sewer), gravel parking lots, preparation of buffer zones, field and parking lot lighting, security fencing, site landscaping, and sodding of practice/warm-up area. Dexter's projected completion date is in June. This Tender Award is the next phase in the realization of the fields. With favourable weather conditions, staff is projecting a July 2006 opening.

Upon completion of the installation of the turf (RFP #06-151), the remaining phases of the artificial turf facilities program will be presented within the framework of future Capital Budgets. Such phases include the construction of operational buildings and the paving of the parking lots at both the Halifax and East Region sites. Projected costs for these phases will be in the vicinity of four million dollars. The paving of the Halifax site is included in the proposed 2006/2007 Capital Budget.

DISCUSSION

A Request for Proposal(RFP) No. 06-151, East Region All-Weather Fields, was called on February 18 and February 22 with a closing date of March 20, 2006. The intent of the RFP was to seek proposals from qualified firms to install two quality outdoor vertical draining all-weather turf systems on the Spectacle Lake site. One field measuring approximately 110 metres X 78 metres having permanent soccer markings and another one at 152 metres X 77 metres with permanent football/soccer markings. These fields are to be installed on a sub-base and drainage system that has been partially installed by Dexter Construction as part of Phase One. The balance of the sub-base along with the installation of the all-weather turf system is to be installed no later than June 30, 2006 unless unforeseen circumstances or poor weather conditions hinder the process. Not meeting the completion date for any other reason will cause HRM to apply daily liquidated damages.

Four companies responded:

- I. C. Improvements Inc.
- Defargo Sport Surfacing
- Turfmasters Landscaping Limited
- Tapico Quebec Inc.

The following outlines the requirements requested in the RFP:

- Proponents must have a comprehensive understanding and previous experience in all aspects of all-weather turf systems and implementation.
- Proponents must be in the business of vertical draining all-weather turf systems and engaged in such a business for a period of not less than three years.
- Proponents must be a direct manufacturer or one of their authorized distributors.

- Proponents to provide a listing of past installations for reference checks if so required.
- Proponents could submit more than one proposal for their different types of turf.
- Proponents to provide all labour, material, equipment, transportation, and services to supply, install, and warrant two complete vertical draining all-weather turf fields to all applicable technical standards including that portion of the sub-base as identified in the drawings and specifications.
- Proponents supply and install curbing around the entire perimeter of the all-weather fields.
- Proponents supply and install the in-fill portion of the buffer area adjacent to the perimeter field curbs as shown in the drawings.
- Proponents provide a minimum eight year warranty plus any potential extended warranty options.
- Proponents provide annual inspection and maintenance schedules for the duration of the warranty along with any associated costs.
- Proponents provide maintenance equipment and/or pricing for equipment that will maintain the integrity of the fields.

An Evaluation Team consisting of representatives from Soccer Nova Scotia, HRM Design and Construction, HRM Transportation and Public Works Services, and Finance was facilitated by Procurement. The proposals were evaluated based on the following criteria and as detailed on the attached Appendix "A" - Summary of Proposal Evaluation Criteria:

- Technical - Base Requirements/Product Performance
- Warranty
- Expertise of Firm - Recent Experiences/References/Manufacturer Relationship
- Implementation Plan - Implementation/Delivery Schedule
- Training/Service Plan - Maintenance/Training/Service Plans
- Cost/Financial - Price/Plan Costs/Added Value

After the initial technical proposal evaluation and then the inclusion of the cost proposal evaluation, the top two scoring companies - I. C. Improvements and Defargo Sport Surfacing, were short listed. Throughout the process, both companies were close in scoring. It was agreed by the Evaluation Team and Procurement that they be issued a number of questions requesting some points of clarification. Upon receipt of additional submission information and certification, the staff team concluded that I.C. Improvements Inc. was the highest ranking proponent who best met the criteria and needs of HRM. Appendix "A" - Summary of Proposal Evaluation Criteria provides the detailed scoring breakdown.

BUDGET IMPLICATIONS

Based on the price of \$1,285,985.00, funding is available from Capital Account No. CPG00581, East Region All-Weather Fields. This account is eligible for a full input tax credit. The budget availability has been approved by Financial Services.

Budget Summary: Capital Account No. CPG00581 - East Region All-Weather Fields

Cumulative Unspent Budget	\$1,586,216.00
Less: RFP No. 06-151	<u>\$1,285,985.00</u>
	\$ 300,231.00

The remaining funds from Account CPG00581 are required to purchase field equipment, scoreboards, and seating.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

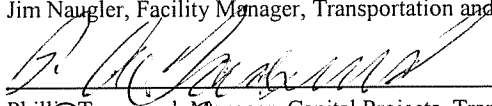
There is no recommended alternative.

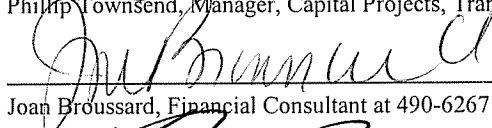
ATTACHMENT

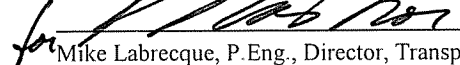
Appendix "A" - Summary of Proposal Evaluation Criteria

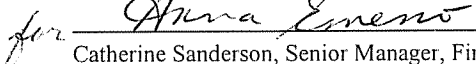
A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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Appendix "A"
 Summary of Proposal Evaluation Criteria
 East Region All-Weather Fields - Artificial Turf Installation
 PROPOSAL EVALUATION RFP # 06-151

EVALUATED BY: Transportation and Public Works, Design and Construction, Soccer Nova Scotia, Finance, and Procurement

CRITERIA	MAX. SCORE	SUBMISSIONS							
		I.C. Improvements	I.C. Improvements	Defargo	Defargo	Defargo	Turfmasters	Turfmasters	Tapico
PRODUCT		LSR-XPS (3 layer)	LSR-XPS (2 layer)	Momentum Soccer	Astroplay N55	Astroplay Stadia 35	Classic Fieldturf	Prestige XT	New Grass
TECHNICAL - base requirements - product performance	25	24	23	24	24	21	25	23	21.25
WARRANTY - quality - manufacturer - insurer	10	7	7	8.75	8.75	8.75	9.5	9.5	7.5
EXPERTISE OF FIRM - recent experiences - recent references - manufacturer relationship	20	18	18	18	3	3	11.25	11.25	2.25
IMPLEMENTATION - plan - delivery schedule	5	4.75	4.75	4.5	4.5	4.5	3	3	.25
TRAINING/SERVICE - maintenance plan - training plan - service plan	15	11.25	11.25	8	8	8	9.75	9.75	2
COST/FINANCIAL - total project price - maintenance/service costs - added value	25	22.5	23.1	19.6	23	23	16.8	17.9	19.4
TOTAL	100	87.5	87.1	82.85	71.25	68.25	75.3	74.4	52.65
PRICE		\$1,285,985	\$1,237,850	\$1,405,000	\$1,230,000	\$1,114,000	\$1,490,000	\$1,380,000	\$1,253,980
RANKING		1		2					