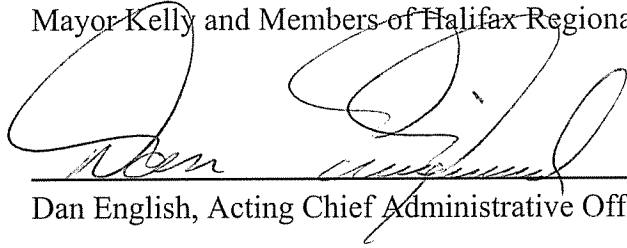




Halifax Regional Council
February 26, 2002

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:


Dan English, Acting Chief Administrative Officer

DATE: February 18, 2002

SUBJECT: Award of Tenders, Fleet Vehicles

ORIGIN

The Halifax Regional Municipality publicly advertised tenders from qualified dealerships and firms to supply and deliver vehicles for Fleet Services, Shared Services.

RECOMMENDATION

It is recommended that Regional Council authorize the award of Tender #'s 01-326, 01-330, 01-331, 01-332, 01-333, 01-334, 01-351, 01-352, 02-011 as shown in the staff report dated February 17, 2002, with funding authorized from Capital Account numbers as noted:

Account # CVD 00096 for Tender #'s 01-326, 01-330, 01-332 and 01-352 for \$430,942.00 plus net H.S.T for a total of \$458,647.26.

Account # CVD 00097 for Tender #'s 01-331, 01-333, 01-334, 01-351 and 02-011 for \$824,025.00 plus net H.S.T for a total of \$877,001.57.

Total funds required are \$1,335,648.83 inclusive of net H.S.T.

BACKGROUND

Tenders were issued for the following vehicles:

- Three (3) 2001/2002 Model 4X4 Reg Cab Truck with Snow Package - 8,500 G.V.W.
- Five (5) 2001/2002 Model Crew Cab Stake Dump Body Trucks - 11,000 G.V.W.
- Seven (7) New Model 2002 One (1) Ton Pick-Up Trucks - 9,200 G.V.W.
- Six (6) 2002 Model Side-Door Cargo Type Mini Vans - 5,200 G.V.W.
- One (1) 2002 Model Truck Chassis with High Velocity Sewer Cleaner and Waste Disposal System
- Two (2) 2002 Model Chassis Cab (Dual Rear Wheel) -17,500 G.V.W. with 35 Foot Hydraulic Telescopic Aerial Device and Body.
- Two (2) 2002 Model Chassis Cabs - 15,000 G.V.W.
- One (1) 2002 Model 2002 4X4 Regular Cab Chassis Cab -17,500 G.V.W. with Snow Plow Package and Spreader/Dump Body.
- One (1) 2001/2002 Model Extendahoe Backhoe Four Wheel Drive

DISCUSSION

Tenders were sent to qualified firms for the above noted vehicles. The following tenders were received, evaluated and recommended by Fleet Services.

TENDER 01-330, Three (3) 2001/2002 Model 4X4 Reg Cab Truck with Snow Package - 8,500 G.V.W.

Bidder	Total Price (excl. H.S.T.)
Taylor Ford	\$90,810.00
Wood Motors (Fisher)	\$91,680.00
Wood Motors (Diamond)	\$92,160.00
MacPhee Pontiac (Fisher)	\$94,269.00
Carroll Pontiac (Parts for Trucks)	\$95,139.00
MacPhee Pontiac (Diamond)	\$95,139.00
Carroll Pontiac (Diamond)	\$96,009.00
MacPhee Pontiac (Western Plow)	\$97,716.00
Halifax Chrysler	\$102,777.00

Taylor Ford is the lowest bidder meeting specifications.

TENDER 01- 331, Five (5) 2001/2002 Model Crew Cab Stake Dump Body Trucks - 11,000 G.V.W.

Bidder	Total Price (excl. H.S.T)
Wood Motors (Del Equip)	\$193,590.00
Taylor Ford	\$194,150.00
Wood Motors (Ocean Trucks)	\$196,365.00
Wood Motors (Parts for Trucks)	\$200,865.00
MacPhee Pontiac (Del Equip)	\$205,210.00
MacPhee Pontiac (Ocean Trucks)	\$206,960.00
Carroll Pontiac	\$208,885.00
MacPhee Pontiac (Parts for Trucks)	\$213,785.00

Wood Motors Ford is the lowest bidder meeting specifications.

TENDER 01-332, Seven (7) New Model 2002 One (1) Ton Pick Up Trucks - 9,200 G.V.W.

Bidder	Total Price (excl. H.S.T)
Wood Motors	\$165,417.00
Taylor Ford	\$166,348.00
MacPhee Pontiac	\$169,344.00
Carroll Pontiac	\$170,254.00
Halifax Chrysler Dodge	\$188,797.00

Wood Motors Ford is the lowest bidder meeting specifications.

TENDER 01-333, Six (6) 2002 Model Side-Door Cargo Type Mini Vans - 5,200 G.V.W.

Bidder	Total Price (excl. H.S.T)
Carroll Pontiac	\$117,954.00
Wood Motors	\$126,600.00
Halifax Chrysler Dodge	\$134,028.00

Carroll Pontiac is the lowest bidder meeting specifications.

TENDER 01-334, One (1) 2002 Model Truck Chassis with High Velocity Sewer Cleaner and Waste Disposal System.

Bidder	Total Price (excl. H.S.T)
Saunders Equipment (Freightliner)	\$257,552.00
Saunders Equipment (International)	\$268,245.00

Saunders Equipment (Freightliner) is the lowest bidder meeting specifications.

TENDER 01-351, Two (2) 2002 Model Chassis Cab (Dual Rear Wheel) -17,500 G.V.W with 35 Foot Hydraulic Telescopic Aerial Device and Body.

Bidder	Total Price (excl. H.S.T)
Altec Industries	\$190,544.00
Taylor Ford	\$207,394.00
Wood Motors	\$208,042.00

Altec Industries is the lowest bidder meeting specifications.

TENDER 01-352, Two (2) 2002 Model Chassis Cabs - 15,000 G.V.W.

Bidder	Total Price (excl. H.S.T)
Taylor Ford	\$96,420.00
Wood Motors	\$97,290.00

Taylor Ford is the lowest bidder meeting specifications.

TENDER 02-011, One (1) Model 2002 4X4 Regular Cab Chassis Cab -17,500 G.V.W. with Snow Plow Package and Spreader/Dump Body.

Bidder	Total Price (excl. H.S.T)
Taylor Ford	\$64,385.00
Wood Motors	\$65,000.00

Taylor Ford is the lowest bidder meeting specifications.

TENDER 01-326, One (1) 2001/2002 Model Extendahoe Backhoe Four Wheel Drive.

Bidder	Total Price (excl. H.S.T)
Nova International	\$75,804.00
Wajax Industries	\$78,295.00
Atlantic Wheeltrac	\$91,128.00
Atlantic Tractors	\$96,400.00
Wilson Equipment	\$96,526.00

Staff is recommending Wajax Industries, the second lowest bidder meeting specifications, for the award of this tender. Wajax Industries bid the JCB backhoe which is serviced locally and forms the bulk of the existing fleet. The New Holland backhoe bid by Nova International is more expensive to maintain as it is serviced in Windsor and staff has no in-house experience with this model. Staff is of the opinion that the difference between the lowest and second lowest bid could be more than offset by the difference in one year's maintenance costs of the model bid.

BUDGET IMPLICATIONS

Funds in the amount of \$430,942.00 plus net H.S.T. for a total of \$458,647.26 are available in Account No. CVD00096, Fleet Replacement (greater than 10 year life) - Gross Budget \$1,200,000.00 for Tender #'s 01-326, 01-330, 01-332, and 01-352.


Funds in the amount of \$824,025.00 plus net H.S.T for a total of \$877,001.57 are available in Account No. CVD00097, Fleet Replacement (less than 10 years) - Gross Budget \$1,200,000.00 for Tender #'s 01-331, 01-333, 01-334, 01-351 and 02-011.

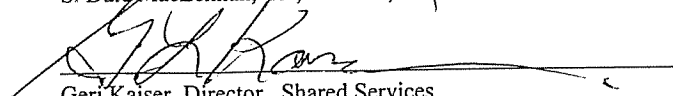
FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Anne Feist, Procurement Coordinator
Paul Beauchamp, Manager, Fleet Services

Report Approved by: 
S. Dale MacLennan, CA, Director, Financial Services


Geri Kaiser, Director, Shared Services

From: Julia Horncastle
To: Deputy CAO - Dan English
Date: Thu, Feb 28, 2002 3:52 PM
Subject: Regional Council - February 26, 2002

10.3.2

10.3.2 Award of Tenders - Fleet Vehicles

● abA report prepared for Mr. Dan English, Acting Chief Administrative Officer, dated February 18, 2002, on the above noted, was before Council.

MOVED by Councillor Streach, seconded by Councillor Hetherington, that Regional Council authorize the award of Tender #01-326, 01-330, 01-331, 01-332, 01-333, 01-334, 01-351, 01-352, 02-011 as shown in the staff report dated February 17, 2002, with funding authorized from Capital Account numbers as noted:

Account #CVD 00096 for Tender #'s 01-326, 01-330, 01-332 and 01-352 for \$430,942.00 plus net HST for a total of \$458,647.26

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Total funds required are \$1,335,648.83 inclusive of net HST.

MOTION PUT AND PASSED UNANIMOUSLY.

CC: Horncastle, Julia