
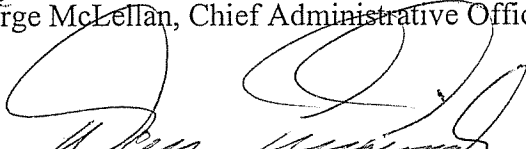


Halifax Regional Council
March 30, 2004

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:


George McLellan, Chief Administrative Officer


Dan English, Deputy Chief Administrative Officer

DATE: March 19, 2004

SUBJECT: Tender for Traffic Paint - Joint Tender with Province of Nova Scotia -
#60122312

ORIGIN

Proposed 2004/2005 Operating Budget for the Halifax Regional Municipality.

RECOMMENDATION

It is recommended that:

1. Council award Tender #60122312 for traffic paint to Laurentide Atlantic Ltd. for a total Tender price of \$69,828.00, plus Net HST for a total of 74,317.24 with funding available from cost centre R748 6517.

BACKGROUND

The Proposed 2004/2005 Operating Budget for Public Works & Transportation includes funding for Non-Coning Traffic Paint for the repainting of traffic centre lines and edge lines on HRM owned streets.

DISCUSSION

The in-house Traffic Line Marking Program, using in-house staff and equipment repaints approximately 750 kilometres of yellow centre line and 650 kilometres of white edge line annually. The Province of Nova Scotia staff prepared specifications for this traffic paint, which was subsequently reviewed and approved by HRM Public Works & Transportation staff. HRM traffic paint requirements were incorporated into a joint tender with the Province of Nova Scotia to take advantage of bulk purchasing, which closed on March 11/2004.

The following bids were received related to HRM's traffic paint requirements:

22,000 litres of Yellow Non-Coning Solvent Based Traffic Paint

Laurentide Atlantic Ltd.	\$ 2.01	/litre	\$44,220.00 (excluding taxes)
IBIS Products Ltd.	\$ 2.30	/litre	\$50,600.00 (excluding taxes)

13,200 litres of White Non-Coning Solvent Based Traffic Paint

Laurentide Atlantic Ltd.	\$ 1.94	/litre	\$25,608.00	*
			(excluding taxes)	
IBIS Products Ltd.	\$ 2.25	/litre	\$29,700.00 (excluding taxes)	

2003 Prices	-	Yellow	\$1.96	/litre	(excluding taxes)
	-	White	\$1.91	/litre	(excluding taxes)

* Recommended bidder. Laurentide Atlantic Ltd Total \$69828.00 plus net HST.

BUDGET IMPLICATIONS

Funding for this project is available in the Traffic Markings Program, account number R748 6517 pending approval of the 2004/2005 Operating Budget. (Proposed Gross budget, \$82,450)

The net HST has been included in the award amount. The Federal Government, in the recent speech from the throne, has proposed changes that would provide a GST rebate to Municipalities. This legislation, once approved, will affect the total cost of this award. Once the legislation is in place, and the actual amount determined, the value will be adjusted accordingly.


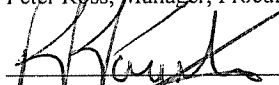
MULTI-YEAR FINANCIAL IMPLICATIONS

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant information.

ALTERNATIVES

There are no recommended alternatives to this course of action.

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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