



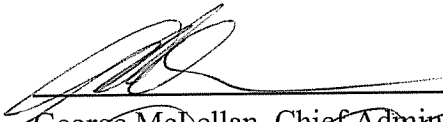
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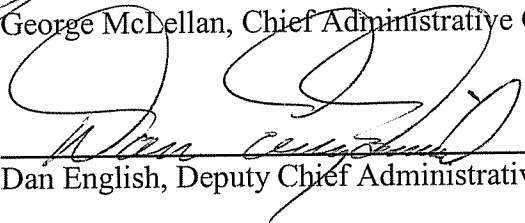
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Halifax Regional Council
20 April 2004

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:


George McDellan, Chief Administrative Officer


Dan English, Deputy Chief Administrative Officer

DATE: 8 April 2004

SUBJECT: Award of Tenders #04-024 and #04-025 - Fleet Vehicles

ORIGIN

2003-2004 Approved Capital Budget

RECOMMENDATION

It is recommended that Regional Council award:

1. Tender #04-024 to Steele Ford Lincoln for a total contract cost of \$ 51,652.12 including net HST, the lowest bidders meeting specifications from Capital Account No. CVD00413, Fleet Vehicle Replacement Program, with funding authorized as per the Budget Implications section of this report.
2. Tender #04-025 to LaHave Equipment for a total contract cost of \$ 223,176.29 including net HST, the lowest bidders meeting specifications from Capital Account No. CVD00413, Fleet Vehicle Replacement Program, with funding authorized as per the Budget Implications section of this report.

BACKGROUND

Tenders were issued on January 26, 2004, for the supply and delivery of the following vehicles:

- a) Two (2) 2004 Model Cargo Vans - 9,600 G.V.W.
- b) One (1) 2004 Model Front End Loader (Rubber Tire Mounted) Four Cubic Yard Capacity

These vehicles are required to replace units currently in operation that are beyond their life expectancy.

DISCUSSION

Tenders were publicly advertised. The following bids were received, evaluated and recommended by Fleet Services.

TENDER 04-024, Two (2) 2004 Model Cargo Vans - 9,600 G.V.W.

Bidder	Total Price (incl. Net HST)
Steele Ford Lincoln	\$ 51,652.12
MacPhee Pontiac Buick GMC	\$ 51,758.55

Steele Ford Lincoln, the lowest bidder meeting specifications, is the recommended bidder.

TENDER 04-025, One (1) 2004 Model Front End Loader (Rubber Tire Mounted) Four Cubic Yard Capacity

Bidder	Total Price (incl. Net HST)
LaHave Equipment Limited	\$ 223,176.29
Wajax Industries Ltd	\$ 227,651.63
Atlantic Tractors & Equipment Ltd	\$ 240,412.47
Atlantic Wheeltrac Equipment	\$ 241,330.95
Wallace Equipment Ltd	\$ 242,658.12
Wilson Equipment Limited	\$ 245,450.82
Strongco Equipment (L110E)	\$ 266,072.50
Nova International Ltd	\$ 269,465.46
Strongco Equipment (L120E)	\$ 282,036.85

LaHave Equipment, the lowest bidder meeting specifications, is the recommended bidder.

BUDGET IMPLICATIONS

Based on the contract cost of \$274,828.41 including Net HST for Tenders #04-024 and #04-025, funding in the 2003/2004 Approved Capital Budget under Account No. CVD00413, Fleet Vehicle Replacement Program is available as follows:

Budget Summary: CVD00413, Fleet Replacement Program

Cumulative Unspent Budget	\$905,135.00
Less: Tenders 04-024 & 04-025	<u>\$274,828.41</u>
	\$630,306.59

The availability of these funds have been confirmed by Financial Services. The net HST has been included in the award amount. The Federal Government, in the recent speech from the throne, has proposed changes that would provide a GST rebate to Municipalities. This legislation, once approved, will affect the total cost of this award. Once the legislation is in place, and the actual amount determined, the value will be adjusted accordingly.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

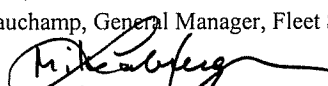
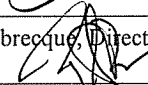
This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

Council could choose not to award these tenders but this will result in increased costs and decreased efficiency. This is not the recommended alternative.

ATTACHMENTS

None

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.	
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Report Approved by:	 _____ Mike Labrecque, Director, RPAM 490-4851
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