

PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

> Halifax Regional Council March 20, 2007

TO:

Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:

Dan English, Chief Administrative Officer

Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE:

February 27, 2007

SUBJECT:

- 1. Tender No. 07-018 Four(4) 2008 Cab and Chassis with Dump
 - Body, 16,000 G.V.W.R.
- 2. Tender No. 07-021 Three (3) 2008 Crew Cab and Chassis with Dump Body, 16,000 G.V.W.R.

ORIGIN

The 2006/2007 Capital Budget

RECOMMENDATION

- 1. It is recommended that Council award Tender No. 07-018, for four (4) 2008 Cab and Chassis with Dump Body to Chebucto Ford Sales for a Tender Price of \$187,492.00 (net HST included) with funding from Capital Account No. CVD00413 as outlined in the Budget Implications section of this report.
- It is recommended that Council award Tender No. 07-021, for three (3) 2008 Crew Cab and Chassis with Dump Body to Chebucto Ford Sales for a Tender Price of \$154,930.00 (net HST included) with funding from Capital Account No. CVD00413 as outlined in the Budget Implications section of this report.

BACKGROUND

1. Tender No. 07-018 - Four (4) 2008 Cab and Chassis with Dump Body. Tenders were received from the following companies:

Name of Company	Total Price (Net HST Included)
Chebucto Ford Sales	\$187,492.00*
Steele Ford	\$188,775.00
Steele Ford	\$191,605.00
Carroll Pontiac	\$193,255.00
MacPhee Pontiac	\$194,108.00
Fairley & Stevens	\$194,625.00

2. Tender No. 07-021 - Three (3) 2008 Crew Cab and Chassis with Dump Body. Tenders were received from the following companies:

Name of Company	Total Price (Net HST Included)
Chebucto Ford Sales	\$154,930.00*
Chebucto Ford Sales	\$155,541.00
Chebucto Ford Sales	\$157,325.00
Fairley and Stevens	\$158,542.00
Steele Ford	\$159,624.00
MacPhee Pontiac	\$165,281.00
Carroll Pontiac	\$166,339.00

* recommended bidders

Note: Multiple bids can be received from a company due to their quote from various dump body manufacturers.

DISCUSSION

- 1. Chebucto Ford Sales will be supplying four (4) 2008 Ford F450 Cab and Chassis with Dump Body replacing Unit nos. H7216, P464, P450 and B010 and utilized in Transportation and Public Works for Municipal Operations Parks and Open Spaces. Delivery is scheduled for 160 days from date of order.
- 2. Chebucto Ford Sales will be supplying three (3) 008 Ford F450 Crew Cab and Chassis with Dump Body replacing Unit nos. P357, P346 and H72162 and utilized in Transportation and Public Works for Municipal Operations Streets and Roads. Delivery is scheduled for 160 days from date of order.

Depending on the age and condition of the units being replaced, the annual maintenance cost can vary from \$4,500 to \$18,000. The age of the vehicles range from 1991 to 1998. Some units have been removed from service due to their high maintenance costs and and the need for extensive repairs. The new units will be utilized by Transportation and Public Works.

BUDGET IMPLICATIONS

Budget Summary: Capital Account No.CVD00413- Fleet Vehicle Replacement

 Cumulative Unspent Budget
 \$1,376,369

 Less Tender No. 07-018, 07-021
 \$ 342,422*

 Uncommitted Budget
 \$1,033,947

The budget availability has been approved by Financial Services.

The estimated budget for these units was \$400,000.00 plus tax.

The remaining funds from this account are required to complete the Fleet Replacement Program.

FINANCIAL MANAGEMENT POLICIES/BUSINESS PLAN

This report copies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

There are no recommended alternatives to this course of action.

A copy of this report car choose the appropriate n	be obtained online at http://www.halifax.ca/council/agendasc/cagenda.html then neeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax
490-4208	
Report Prepared By:	Dale Carman, Senior Procurement Consultant at 490-6476
Business Unit Review:	Paul Beauchamp, General Manager, Fleet Services at 490-6604
Report Approved By:	Mike Labrecque, Director, Transportation and Public Works at 490-4855 Catherine Sanderson, Senior Manager, Financial Services at 490-1562