




PO Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

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Halifax Regional Council
March 20, 2007

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:



Dan English, Chief Administrative Officer



Wayne Anstey, Deputy Chief Administrative Officer - Operations

DATE: March 5, 2007

SUBJECT: Award - Quotation No. 07C245, Beazley Field Security Service

ORIGIN

The Halifax Regional Municipality publicly advertised for quotations for a three (3) year period for Security Services at the Beazley Field Complex in Halifax Regional Municipality (HRM).

RECOMMENDATION

It is recommended that Council authorize:

1. award of Quotation No. 07C245 to Sagittarius Security for a Total Quotation Price for Year One (1) of \$47,436.68 (net HST included) with funding from Operating Account R710 as outlined in the Budget Implications section of this report. Year One (1) will run from April 1, 2007 to March 31, 2008.
2. staff to award the second year at a total cost of \$48,216.53 (net HST included), and the third year at a total cost of \$50,072.05 (net HST included), for the periods of April 1 to March 31 of each year. The second and third year award would be contingent upon annual budget allocation and satisfactory vendor performance.

BACKGROUND

Municipal Operations, Transportation & Public Works requires security services (specifically one security guard) to monitor the Beazley Field complex on a daily basis from 4PM to 6AM all year. This is an existing and on-going requirement previously arranged through a Price Agreement (which has expired).

DISCUSSION

Quotation No. 07C245 was advertised on the HRM website and in the local newspaper on February 21 and February 24, 2007; and closed on February 27, 2007. Three qualified bids were submitted as summarized below:

	Securitas Canada	Epic Protection	Sagittarius Security
Bi-weekly Price Year 1	\$2,301.04	\$2,842.00	\$1,764.00
Bi-weekly Price Year 2	\$2,301.04	\$2,842.00	\$1,793.00
Bi-weekly Price Year 3	\$2,301.04	\$2,842.00	\$1,862.00
Total 3 year price including Net HST	\$185,635.52	\$229,277.27	\$145,725.25

It is recommended that HRM award this contract to the low bidder Sagittarius Security. The vendor has performed substantial work for HRM during the past three years. The service provided has been acceptable to staff.

As a result of competitive bidding, the price for this service has decreased by over 5% in comparison to the previous price agreement.

BUDGET IMPLICATIONS

Funding for the \$47,436.68 will be available from Operating Account R710, pending Approval of the 2007 / 2008 Operating Budget.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

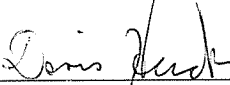
There are no recommended alternatives.


ATTACHMENTS

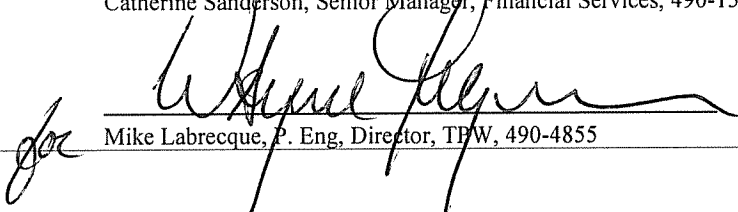
none

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/agenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Richard MacLellan, Procurement Lead, Service Delivery 490-4714

Report Approved by: 
Denis Huck, Manager - Municipal Operations, 490-4673

Financial Approval by: 
Catherine Sanderson, Senior Manager, Financial Services, 490-1562

Report Approved by: 
Mike Labrecque, P. Eng, Director, TPW, 490-4855