



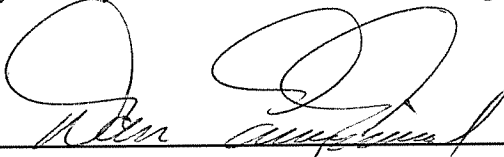
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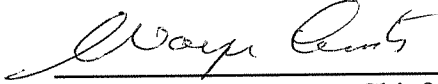
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**Halifax Regional Council**  
**May 15, 2007**

**TO:** Mayor Kelly and Members of Halifax Regional Council

**SUBMITTED BY:**

  
\_\_\_\_\_  
Dan English, Chief Administrative Officer

  
\_\_\_\_\_  
Wayne Anstey, Deputy Chief Administrative Officer - Operations

**DATE:** April 27, 2007

**SUBJECT:** Award - Tender No. 60131515, Traffic Paint - Joint Tender with  
Province of Nova Scotia

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**ORIGIN**

The 2007/08 Operating Budget.

**RECOMMENDATION**

**A.** It is recommended that Council award Tender No. 60131515, Traffic Paint to Laurentide Atlantic Limited for a Total Tender Price of \$108,288.09 (net HST included) from Operating Account No. R747- Traffic Maintenance, with funding as outlined the Budget Implications section of this report.

**B.** It is recommended that a withdrawal of \$53,500 from Q308 Stabilization Reserve be approved to fund this project.

## **BACKGROUND**

The 2007/08 Operating Budget for Transportation & Public Works includes funding for Non-Coning Traffic Paint for the repainting of traffic centre lines and edge lines on HRM owned streets.

## **DISCUSSION**

The traffic paint is required for the annual repainting of approximately 800 kilometres of yellow centre line and 750 kilometres of white lane lines by HRM staff. The Province of Nova Scotia staff prepared specifications for this traffic paint, which was subsequently reviewed and approved by staff. HRM traffic paint requirements were incorporated into a joint tender with the Province of Nova Scotia to take advantage of bulk purchasing.

Tenders were called on March 06, 2007 and closed on March 21, 2007. Bids were received from the following companies related to HRM's traffic paint requirements:

### **A) 27,500 litres of Yellow Non-Coning Waterborne Traffic Paint**

<b><u>Name of Company</u></b>	<b><u>Bid Price (Net HST Included)</u></b>
Laurentide Atlantic Ltd.*	\$ 70,538.58
Ibis Products	\$ 74,236.16

### **B) 15,400 litres of White Non-Coning Waterborne Traffic Paint**

<b><u>Name of Company</u></b>	<b><u>Bid Price (Net HST Included)</u></b>
Laurentide Atlantic Ltd. *	\$ 37,749.52
Ibis Products	\$ 39,660.88

### **\* Recommended bidder.**

The amount budgeted was \$54,788 and was based upon past experience with respect to such materials. There is currently significant fluctuation in the price of this specialized paint due to innovations with technology and environmental considerations.

## **BUDGET IMPLICATIONS**

Based on the lowest tendered price of \$108,288.10, including net HST, \$54,788 in funding for this project is available in the 2007/2008 Operating Budget for Traffic Maintenance, cost centre R747. The additional funding required in the amount of \$53,500 will be withdrawn from the Operations Stabilization Reserve Q 308. The budget availability has been approved by Financial Services.

**FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN**

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, and Capital budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation. If approved there will be an increase in withdrawals in the Reserves budget.

**ALTERNATIVES**

There are no recommended alternatives to this course of action.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

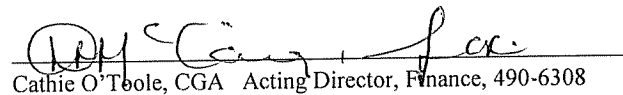
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Financial Approval by:



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Report Approved by:

Mike Labrecque, P.Eng., Director, Transportation and Public Works, 490-4855