



PO Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item. No. 10.1.2**

**Halifax Regional Council  
September 18, 2007**

**TO:** Mayor Kelly and Members of Halifax Regional Council

**SUBMITTED BY:**

Handwritten signature of Dan English in black ink, written over a horizontal line.

Dan English, Chief Administrative Officer

Handwritten signature of Wayne Anstey in black ink, written over a horizontal line.

Wayne Anstey, Deputy Chief Administrative Officer - Operations

**DATE:** August 30, 2007

**SUBJECT:** **Award - Unit Price Tender No. 07-109, Traffic Signal Maintenance  
Various Locations**

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**ORIGIN**

The Municipality's program for Traffic Signal Maintenance and the expiry on September 18, 2007 of HRM's existing contract for Traffic Signal Maintenance for various HRM locations.

**RECOMMENDATION**

It is recommended that Council award Tender No. 07-109 Traffic Signal Maintenance Various Locations for materials and services listed at the unit prices quoted for the period commencing September, 2007 through October, 2010 to Black & McDonald Limited for a Total Tender Price of \$937,735.50 (net HST included) with funding from Operating Account No. R827-6399 Traffic Lights - Contract Services as outlined in the Budget Implications section of this report.

**BACKGROUND**

The scope of work for this tender includes the maintenance of all traffic control devices under the jurisdiction of HRM, and requires the successful bidder to be on-call for emergency maintenance work 24 hours per day, 7 days per week. The three year Traffic Signal Maintenance Contract ensures that all traffic related devices will be maintained and in good working order for the life of the contract.

**DISCUSSION**

Tenders were advertised June 16, 2007 and closed on June 26, 2007. The following bid was received:

<b><u>Name of Company</u></b>	<b><u>Bid Price (Net HST Included)</u></b>
Black & McDonald Limited	\$937,735.50*

**Recommended bidder \***

For this tender call, procurement conducted due diligence to determine why contractors of this service did not bid. The following reasons were given: (1) the scope of this work did not fit into their( the vendor's) future business plans; (2) not able to meet the specifications of the tender in terms of qualifications for personnel and safety documentation.

This is a **UNIT PRICE** contract and the cost will be dependent upon the actual quantities measured and approved by the HRM Project Manager. The traffic signal maintenance work is demand in nature, which will dictate the overall amount of work to be undertaken under the subject service contract.

In the previous year contract for 2006/2007, the final costs were within approximately 1% of the contract price.

**BUDGET IMPLICATIONS**

Funds for these services are provided in the yearly TPW/Traffic and Right of Way Operating Budget Account No. R827-6399 Traffic Lights - Contract Services.

**Budget Summary:**

Operating Account # R827 - Traffic Lights	
Cumulative Unspent Budget as at Sept 4, 2007	\$ 932,275.00
Less: Tender No. 07-109	\$ 238,406.90**
Balance	\$ 639,868.10

\* The operating expenditure for traffic light maintenance was estimated in the Approved 2007/08 Operating Budget at \$240,000.

\*\* prorated from September 1, 2007 to March 31, 2008, \$ 238, 406.90 when the contract is expected to commence.

**FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN**

This report complies with the Municipality’s Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

**ALTERNATIVES**


There are no recommended alternatives.

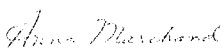
**ATTACHMENTS**


N/A

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/agenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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