



PO Box 1749  
Halifax, Nova Scotia  
B3J 3A5 Canada

**Item No. 10.1.2**

**Halifax Regional Council  
April 22, 2008**

**TO:** Mayor Kelly and Members of Halifax Regional Council

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**SUBMITTED BY:**

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Dan English, Chief Administrative Officer

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Wayne Anstey, Deputy Chief Administrative Officer - Operations

**DATE:** April 2, 2008

**SUBJECT:** **Tender No. 08-016 - Five (5) 2008 Tandem Truck Chassis with  
Combination Dump Body, Reversible Plow and Wing Plow.**

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**ORIGIN**

The 2007/2008 Capital Budget & 2008/2009 Pre-Approved Capital Budget

**RECOMMENDATION**

It is recommended that Council award Tender No. 08-016, for Five (5) 2009 Tandem Truck Chassis with Combination Dump Body, Reversible and Wing Plow to MacKay's Truck & Trailer Center Ltd. for a Tender Price of \$916,640.00 (net HST included) with funding from Capital Account No. CVD00413 and CVD01087 as outlined in the Budget Implications section of this report.

**BACKGROUND**

Tender No. 08-016 - Five (5) 2008 Tandem Truck Chassis with Combination Dump Body and Reversible and Wing Plow. Tenders were received from the following companies:

<b><u>Name of Company</u></b>	<b><u>Total Price(Net HST Included)</u></b>
MacKay's Truck & Trailer Center Ltd.	\$ 916,640.00*
Lockhart Truck Center	\$ 938,748.00
MacKay's Truck & Trailer Center Ltd.	\$ 961,189.00
MacKay's Truck & Trailer Center Ltd.(Bid #3)	\$ 961,189.00
Lockhart Truck Center	\$ 974,302.00
Nova Enterprises Ltd.	\$ 976,241.00
Lockhart Truck Center	\$ 982,105.00
Scotia Truck Centre	\$ 992,872.00
Nova Enterprises Ltd.	\$1,016,180.00
East Coast International Trucks	\$1,023,412.00

Note: Truck suppliers with multiple bids are tendering on the same truck chassis using different body manufacturers.

\* **recommended bidder**

**DISCUSSION**

MacKay's Truck & Trailer Center Ltd. will be supplying 2009 Volvo Tandems Trucks to be utilized by Transportation and Public Works. These vehicles will replace B201, B202, B203, B209 and B210. These trucks are 1990s vintage and are used for both snow removal and street operations. Units that are being replaced are first stripped of any salvageable equipment that HRM may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s). Some units can be utilized by non-profit groups, or if the unit is unfit for reuse or resale, it will be disposed of appropriately. Delivery is scheduled for approximately 150 days from date of purchase order.

**BUDGET IMPLICATIONS**

**Budget Summary: Capital Account No. CVD00413- Fleet Vehicle Replacement**

Cumulative Unspent Budget	\$790,913
Less Tender No. 08-016	<u>\$366,656</u>
Uncommitted Budget	\$424,257

**Capital Account No. CVD01087- Fleet Vehicle Replacement 08/09**

Cumulative Unspent Budget	\$976,925
Less Tender No. 08-016	<u>\$549,984</u>
Uncommitted Budget	\$426,941

The budget availability has been confirmed by Financial Services.

The estimated budget for these trucks was \$1,164,000.00 (net HST included).

The remaining funds from these accounts are required to complete the Fleet Vehicle Replacement Program.

**FINANCIAL MANAGEMENT POLICIES/BUSINESS PLAN**

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

**ALTERNATIVES**

There are no recommended alternatives to this course of action.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208

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Business Unit Review:

  
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Michael Labrecque, Director, Transportation and Public Works at 490-4855

Business Unit Review:

  
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Denis Huck, Manager Municipal Operations at 490-4673

  
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Paul Beauchamp, General Manager, Fleet services at 490-6604

Finance Approval:

  
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for Catherine Sanderson, Senior Manager, Financial Services at 490-1562