

PO Box 1749 Halifax, Nova Scotia B3J 3A5 Canada

Item No. 3

Halifax Regional Council March 10, 2009

TO:

Mayor Kelly and Members of Halifax Regional Council

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**SUBMITTED BY:** 

Phil Townsend, Acting Director Infrastructure & Asset Management

**DATE:** February 27, 2009

SUBJECT:

Petition Re: Fast Ferry Construction

# **INFORMATION REPORT**

## <u>ORIGIN</u>

September 9, 2008 meeting of Regional Council item 10.2.2.

## BACKGROUND

A petition was submitted by Councillor Murphy containing 47 names from members of the Marine Worker's Union Local #1 requesting that HRM maintain the construction of the fast ferries at the Halifax Shipyard.

### **DISCUSSION**

HRM's Procurement Policy states that "Procurement methods are to encourage competitive bidding for the supply of goods and/or services." Competitive bidding is essential in ensuring that best value is achieved when public money is being spent. A direct award of this work to Halifax Shipyard, as implied by this petition, is contrary to the guiding principles of the Procurement Policy.

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Expressions of Interest were received by HRM staff in September, 2008 from design-build partnerships describing their capabilities in the area of ferry design and construction. These Expressions of Interest will be used to draw up a list of qualified bidders to participate in a Request for Proposal if, and when, a decision is made to procure new ferries.

Amongst the Expressions of Interest received was one from a partnership which included Halifax Shipyard. It can be expected that Halifax Shipyard and its partners will be well-positioned to compete in a Request for Proposal call for the following reasons:

- expectation that one scoring criteria will be the ability to acquire local knowledge and expertise
- economic advantage to a proposal which includes maintenance and servicing being done locally
- potential for Halifax Shipyard to acquire needed infrastructure through ACOA grants

Furthermore, several of the proposing partnerships indicated an interest in establishing a long-term maintenance relationship with Halifax Shipyard.

### **BUDGET IMPLICATIONS**

There are no budget implications

### FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

### ATTACHMENTS

None

A copy of this report can be obtained online at <u>http://www.halifax.ca/council/agendasc/cagenda.html</u> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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Report Prepared & Approved by:

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