



PO Box 1749
Halifax, Nova Scotia
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Item No. 11.1.1

Halifax Regional Council
May 5, 2009

TO: Mayor Kelly and Members of Halifax Regional Council

A handwritten signature in cursive script, appearing to read "Dan English".

SUBMITTED BY: _____
Dan English, Chief Administrative Officer

DATE: April 21, 2009

SUBJECT: Award - Tender No. 09-028, Lake Safety Patrol and Lifeguard Services

ORIGIN

The 2009 /2010 Operating Budget.

RECOMMENDATION

1. It is recommended that Council award Tender No. 09-028 to MFR Rescue Ltd. for a Total Tender Price of \$67,590.85 (net HST included) for lake safety patrol and lifeguard services for the period of June 29th, 2009 to September 2nd, 2009 with funding from Operating Account No. P445-Marine as outlined in the Budget Implications section of this report.
2. Authorize staff to exercise a second year option of the tender at a cost of \$69,659.43 (net HST included) for lake safety patrol and lifeguard services for the period June 28th, 2010 to September 7th, 2010. The second year option is contingent upon an evaluation of the present service and budget allocation.

BACKGROUND

Lake safety patrol and lifeguard services are provided on the waters of Lake Micmac and Lake Banook and, as required by the Chief of Police, on other lakes in the Halifax Regional Municipality. The location of the patrol shall be specified from time to time by the Chief of Police or his delegate. The Company shall provide patrol and lifeguard services as specified in this agreement from 9:00 a.m. to 9:00 p.m. daily from June 29th, 2009 to September 2, 2009 pending budget approval. Exceptions to this is all organized activities on Lake Banook or Lake Micmac which may occur before June 29th or after September 2nd or before 9:00a.m. or end after 9:00 p.m. which will provide services at no extra charge. A second year may be included in this agreement to run from June 28th, 2010 to September 7th, 2010 but shall be at the option of the Halifax Regional Municipality, following an evaluation of the service provided during the first year and a budget allocation for the second year. The provisions of these services includes: One (1) 16 foot patrol boat with 90 hp motor, One back-up boat with motor. The boat is to operate with a minimum two (2) personnel on board at all times with one (1) person having national lifeguard, aquatic emergency care, Red Cross First Aid and various other safety and life guard training.

DISCUSSION

The tender was publicly advertised on March 28 and April 1, 2009 and closed on April 17, 2009. A bid was received from the following company for year 1 and the year 2 of the contract.

Tender No.09-028	Company	Year 1-Total Bid (including net HST)	Option: Year 2 Total Bid (including net HST)	Total
Lake Safety Patrol & Lifeguard Services	MRF Rescue Ltd.	\$67,590.85*	\$69,659.43*	\$137,250.28

Lake safety patrol and lifeguard services is a very specialized service with respect to personnel, qualifications, and equipment. HRM called this tender in 2005 & 2007, MRF Rescue was the only bidder and were awarded the tenders. For this tender call, procurement conducted due diligence to determine other providers of this service including contacting the Province of Nova Scotia's Public Tender Office and no other known provider could be sourced. MRF Rescue's bid of \$67,590.85* represents 3.04 % increase in cost from 2008.

BUDGET IMPLICATIONS

Based on the lowest tender price meeting specifications, of \$67,590.85, including net HST, funds will be made available in the 2009/2010 Operating Budget from Operating Account No. P445-Marine.

* This project was estimated in the 2009/10 Operating Budget at \$ 53,300

The balance of funds will come from 2009/10 HPP Operating Budget.

FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

N/A

ATTACHMENTS

N/A

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Staff Sergeant, Greg Mosher, 426-3693

Report Approved by:



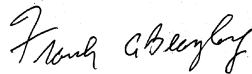
Tony Burbridge, Deputy Chief, Operational Support - HRP, 490-7138

Procurement Approval by:



Anne Feist, Operations Manager, Procurement 490-4200

Report Approved by:



Chief Frank Beazley, Halifax Regional Police, 490-6500