

Item No. 10.3.1

Presentation to HRM Council

September 2011



Tom Ruth
President & CEO
Halifax International
Airport Authority



HSIA Overview



- Passengers:
 - ✓ 3.5 million in 2010 (#7 in Canada and ahead of Winnipeg)
 - ✓ 2.7% growth over 2009
 - ✓ 2011 tracking 2.4% above 2010 (US and International Traffic are Up)
- Cargo (Up last 2 years)



Recent HSIA Awards

- ➔ Web Site 1st place in ACI-NA's Marketing & Communication contest & receives Jasper Gemstone Award from the Canadian Public Relations Society
- ➔ Parkade is Co-winner in PCI's Design Awards for Parking Structures over 1000 cars
- ➔ Progress Magazine's Top 101 Companies in Atlantic Canada and #1 for Customer Service
- ➔ Corporate Partner of the Year Awards from TIAC
- ➔ ACI's Director General's Roll of Excellence in Airport Service Quality – Marrakech Nov 1/11



ASQ Awards

26 International Awards in the last 10 years

- Second in overall passenger satisfaction for airports worldwide with under five million passengers in 2010
- In the ten years of participating, HSIA has earned a total of 26 awards, 16 first place, 8 second place and 2 third place
- ASQ Assured Certification (only 10 airports in the world are certified)





Economic Impact

- Total provincial economic impact over \$1.25 billion annually (\$12 billion since 2000!)
- \$425 million in renovation and new construction since 2000
- \$620 million impact from air tourism
- Tourists that visit Nova Scotia by air spend 40% more than those that



Economic Impact



- Wage and salary impact of \$489 million
- Airport community employees pay:
 - ✓ \$59 million in personal and consumption taxes
 - ✓ \$24 million in retail sales tax
 - \$16 million in retail sales tax for HRM



Economic Impact



Employment (full-time equivalent):

- 12,365 jobs in Nova Scotia
 - 5,400 direct
 - 2,970 indirect
 - 3,995 induced
- 20 major commercial and industrial tenants on airport land



HIAA Finances 2010



- Revenues \$67.0 million
- Expenditures \$65.4 million
- Surplus \$ 1.6 million



Michael Healy
VP, Infrastructure &
Commercial Development
Halifax International
Airport Authority



HRM Development Grant

- The Authority endeavors to manage, operate and develop HSIA in such a manner as to improve transportation facilities and to generate economic activity in and around the various communities comprising the HRM.
- HRM views the HSIA as a significant contributor to the maintenance and expansion of economic activity in and around HRM and wishes to support the Authority in its efforts and plans to expand, improve and develop HSIA.

2010 Capital Program

ATB Groundside Redevelopment Program	\$ 4.7 M
Multi-Tenant Cargo Facility	\$ 1.3 M
Combined Services Complex	\$ 5.9 M
Airfield Restoration Program	\$ 6.0 M
Snow & Ice Control Fleet Replacement Program	\$ 1.5 M
Total Capital Program Expenditure	<u>\$22.7 M</u>
HRM Development Grant	\$1.37 M

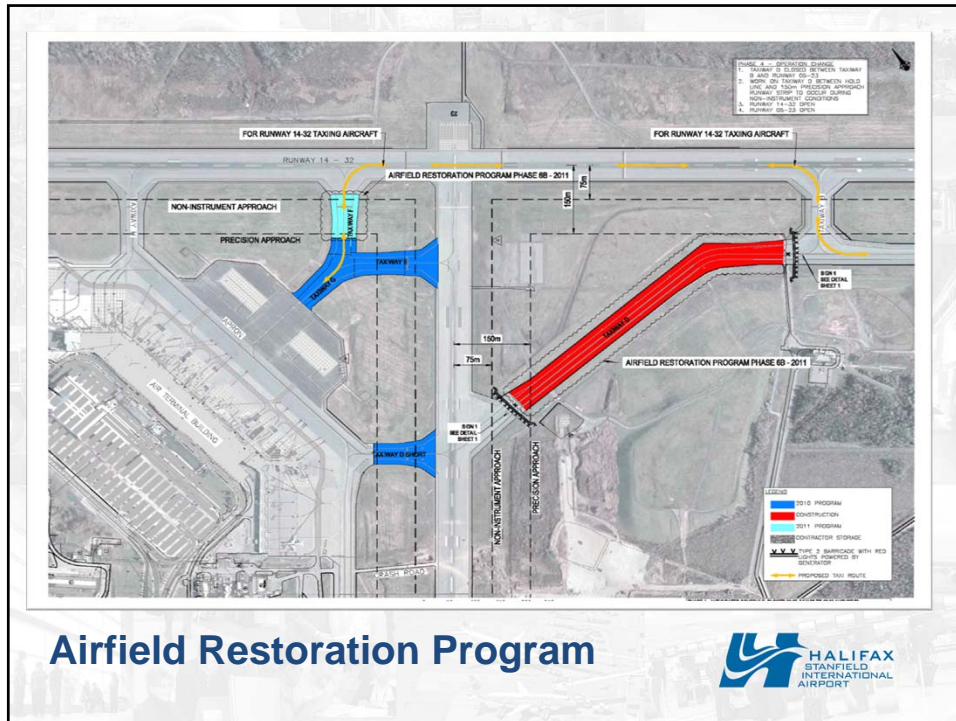


**Infrastructure Development of the
Multi-Tenant Cargo Facility**



Combined Services Complex





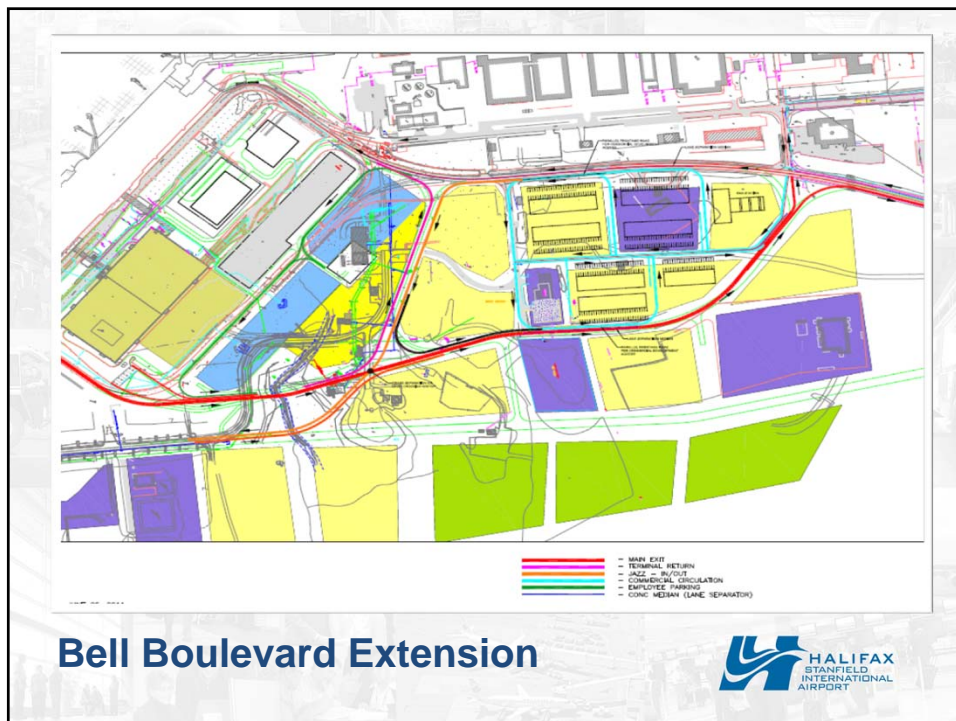
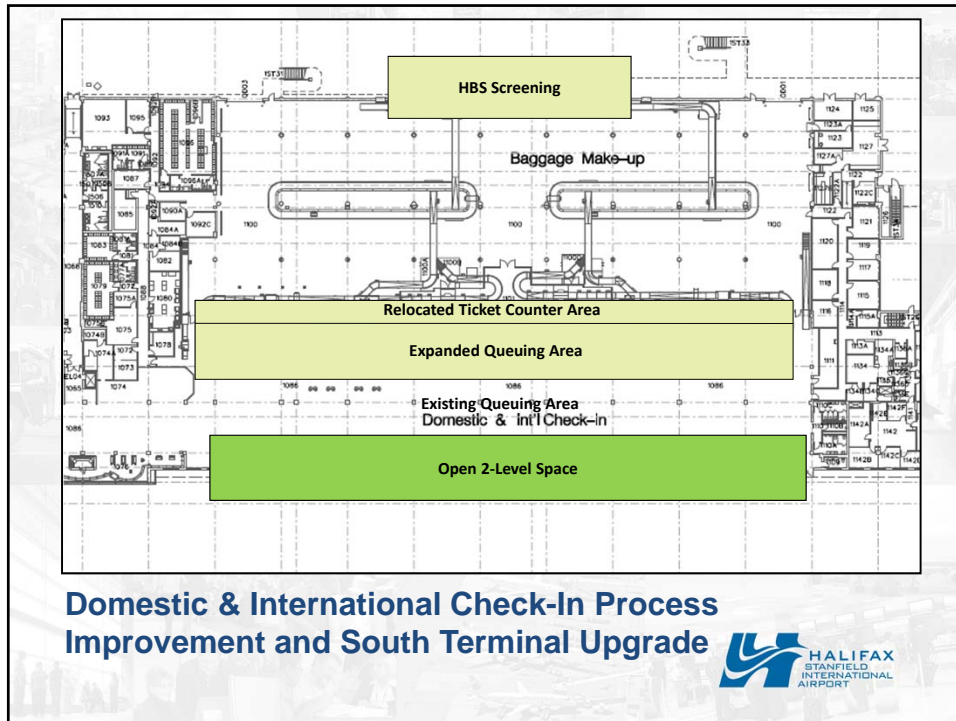


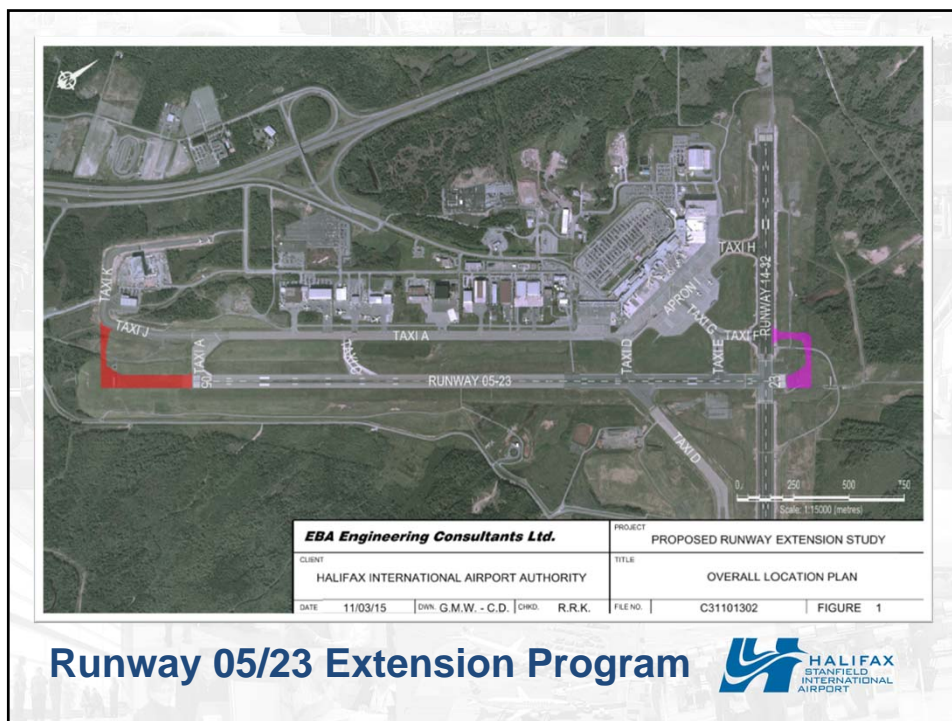
Barnes Drive Utility Infrastructure Replacement & Upgrade



Jet Bridge Replacement Program







2011 Capital Program

- Airfield Restoration, Phase VIB
- Barnes Drive Utility Infrastructure Replacement and Upgrade
- Jet Bridge Replacement Program
- Domestic & International Check-In Process Improvement and South Terminal Upgrade
- Information Technology Enterprise Systems Upgrade Program
- Bell Boulevard Extension
- Runway 05/23 Extension Program
- Maintenance Capital



**Metro Transit Service to the Airport
May 2012**

