HALIFAX
REGIONAL MUNICIPALITY

P.O. Box 1749
Halifax, Nova Scotia
B3J 3A5 Canada

Item No. 11.1.1

Halifax Regional Council
November 15, 2011

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY: Original signed by

Richard Butts, Chief Administrative Officer

Original Signed by

Mike Labrecque, Deputy Chief Administrative Officer

DATE: October 7, 2011

SUBJECT: **Award - Tender No. 11 – 123, Four (4) 2012 Custom Rescue Pumpers**

ORIGIN

2010/2011 Capital Budget.

RECOMMENDATION

It is recommended that Halifax Regional Council award Tender No. 11-123, for four (4) 2012 Custom Rescue Pumpers to the lowest bidder meeting specifications, Carl Thibault Fire Trucks, for a Total Tender Price of $1,712,447.04 (net HST included), with funding from Project Account No CVJ01088 – Fire Fleet Apparatus, as outlined in the Budget Implications section of this report.

BACKGROUND

Tender No. 11-123 for four (4) 2012 Custom Rescue Pumpers was issued on June 17th, 2011 and closed on July 22nd, 2011. Valid tender submissions were received from the following companies:

Name of Company	*Unit Price(Net HST Inc.)*	*Total Price (Net HST Inc.)*
Carl Thibault Fire Trucks*	**$428,111.76**	**$1,712,447.04****
Smeal Fire Apparatus	**$440,080.46**	**$1,760,321.84**
Mic Mac Fire & Safety (bid 1)	**$441,132.90**	**$1,764,531.60**
Mic Mac Fire & Safety (bid 2)	**$454,123.81**	**$1,816,495,24**

***recommended bidder.**
**** price includes all required options**

DISCUSSION

As per the terms of Tender No. 11-123, Carl Thibault Fire Trucks will be supplying four (4) 2012 Spartan model Metro Star Custom Rescue Pumpers, for use by HRM Fire Services.

The above units will be deployed to Rural Fire Stations 41 (Waverley), 52 (Hatchet Lake), 58 (Lakeside) and 62 (Sambro) where they will put into service responding to various emergencies within their district of responsibility.

The following units are scheduled for replacement:

Unit Number	Year	Make	Model	KMs
89-50E	1989	Federal	Hush LX	191884
92-77E	1992	Ford	CF8000	118262
96-255R	1996	Ford	E350	186578
89-214T	1989	Freightliner	FLC112	59691

All the above units have reached the end of their useful life span and no longer meet the needs of Fire Services.

Any units that are being replaced are first stripped of any salvageable equipment that HRM may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s). Non-profit groups may be able to utilize some units, or if the unit is unfit for reuse or resale, it will be disposed of appropriately. Delivery of the new vehicle is approximately three hundred & thirty (330) calendar days from date of purchase order.

BUDGET IMPLICATIONS

Tender awarded to the lowest tendered price of $1,642,068 plus net HST of $70,379.04, for a net total cost of $1,712,447.04. Funding is available from Project Account No. CVJ01088 – Fire Fleet Apparatus. The budget availability has been confirmed by Financial Services.

Budget Summary: Project Account CVJ01088 – Fire Fleet Apparatus

Cumulative Unspent Budget	$2,054,736.99
Less: **Tender No. 11-123**	$1,712,447.04
Uncommitted Budget	$ 342,289.95

*This project was estimated in the Approved 2010/11 Project Budget at approximately $1,800,000.00.

The balance of funds will be used to complete the Fire Fleet Apparatus Program.

FINANCIAL MANAGEMENT POLICIES/BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating Project and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Project and Operating reserves, as well as any relevant legislation.

ALTERNATIVES

Do not purchase the new vehicles identified in this report and keep existing units in service beyond their useful life. This will likely incur a lost in productivity due to increased down time and maintenance costs because of vehicle age and/or condition. This course of action is not recommended.

ATTACHMENTS

None

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 490-4170, or Fax 490-6425.

Report Prepared by: W.L. (Larry) Hilton, Coordinator Tech. & Admin. Services - Corporate Fleet & Equipment

Corporate Fleet Review: _____
Paul Beauchamp, Manager, Corporate Fleet & Equipment (490-6604)

Fire Services Review: _____
Bill Mosher, Chief Director – Fire & Emergency Service (490-4239)

Procurement Review: _____
Anne Feist, Operations Manager, Procurement (490-4200)

Original Signed

Report Approved by: _____
Ken Reashor, P.Eng. Director Transportation and Public Works