

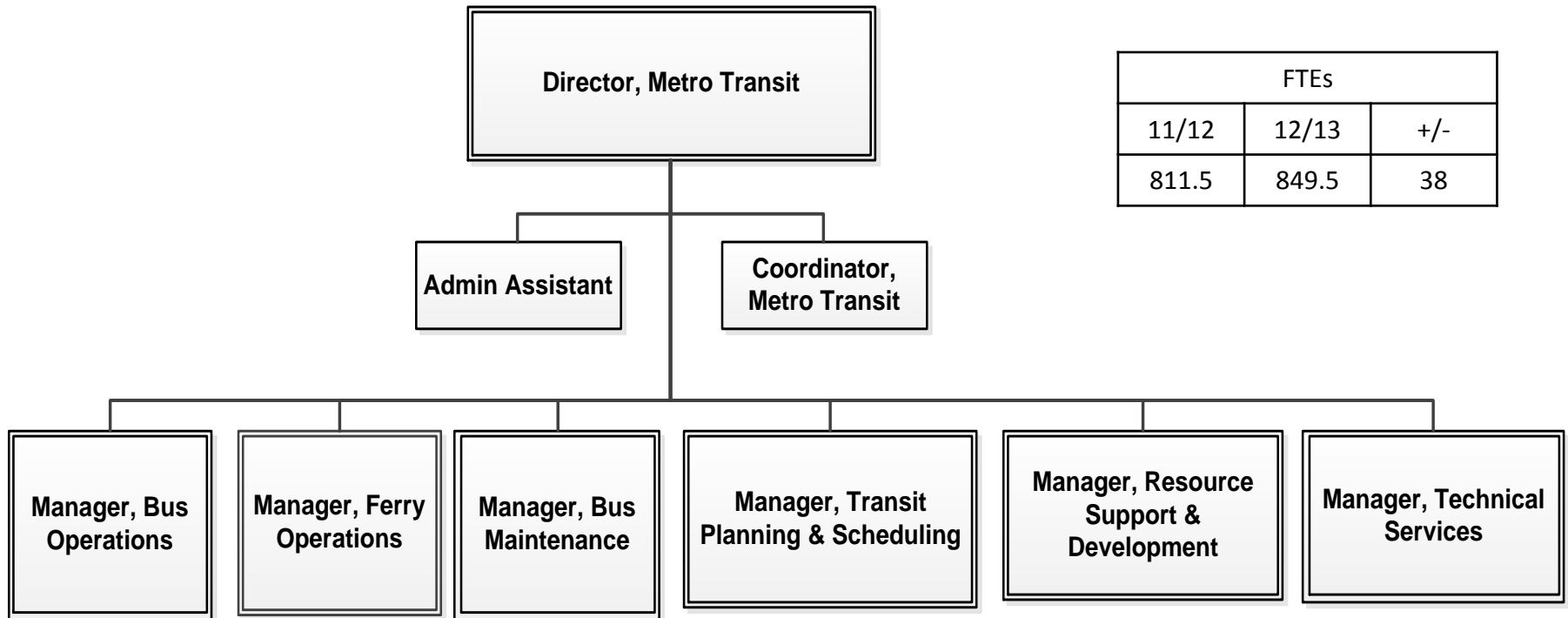


12/13 Budget Presentation

Metro Transit

April 2012

Business Unit Overview



Mission: To provide a safe, reliable and sustainable public transit system

Budget Overview

Metro Transit Summary by Expense & Revenue Types

	2010-11	2011-12	2011-12	2012-13	2012-13	2012-13
Cost Element Groups	Budget	Budget	Projection	Budget	Variance	Variance as %
Expenditures						
* Compensation and Benefits	47,088,705	53,648,434	55,028,154	59,733,400	6,084,966	11.3
* Office	670,690	712,100	715,920	723,000	10,900	1.5
* External Services	1,109,500	528,541	610,700	591,000	62,459	11.8
* Supplies	852,630	935,600	924,650	983,000	47,400	5.1
* Materials	61,200	3,500	33,500		(3,500)	(100.0)
* Building Costs	62,200	77,900	104,700	75,000	(2,900)	(3.7)
* Equipment & Communications	534,688	584,400	609,637	652,000	67,600	11.6
* Vehicle Expense	14,213,048	15,516,683	17,818,893	19,038,000	3,521,317	22.7
* Other Goods & Services	770,166	3,274,181	2,891,395	3,066,900	(207,281)	(6.3)
* Interdepartmental			(996,085)	1,969,000	1,969,000	
* Debt Service	6,349,850	6,349,850	6,733,059	6,765,000	415,150	6.5
* Other Fiscal	(665,000)	11,304,000	11,890,716	7,869,000	(3,435,000)	(30.4)
** Total	71,047,677	92,935,189	96,365,239	101,465,300	8,530,111	9.2
Revenues						
* Tax Revenue		(28,066,000)	(28,066,000)	(29,997,000)	(1,931,000)	6.9
* Area Rate Revenue	(33,670,000)	(35,855,000)	(35,869,800)	(38,368,000)	(2,513,000)	7.0
* Fee Revenues	(33,355,400)	(31,663,100)	(31,818,800)	(32,332,300)	(669,200)	2.1
* Other Revenue	(760,300)	(760,300)	(800,758)	(768,000)	(7,700)	1.0
** Total	(67,785,700)	(96,344,400)	(96,555,358)	(101,465,300)	(5,120,900)	5.3
Net Surplus/Deficit	3,261,977	(3,409,211)	(190,119)		3,409,211	(100.0)

FTE and Budget Variance

FTE Count – Increase of 38

- MetroX – Increase of 22
 - 17 Bus Operators
 - 3 Mechanics
 - 1 Hostler
 - 1 Employee Services Supervisor
- Conventional – increase of 13
 - 10 Bus Operators
 - 2 Mechanics
 - 1 Service Supervisor
- AAB – increase of 3
 - 3 Bus Operators

FTE and Budget Variance

Compensation & Benefits – Increase of 11.3% - \$6.1M

- New OCC FTEs
- Annual compensation adjustments
- Appropriately funded overtime

Vehicle Expense – Increase of 22.7% - \$3.5M

- Appropriately fund bus repair & maintenance
- Appropriately fund diesel fuel

Other Fiscal – Decrease of 30.4% - \$3.4M

- Ferry reserve
- Capital from operating

FTE and Budget Variance

Equipment & Communications – Increase of 11.6% - \$68,000

- Bus maintenance equipment at Ragged Lake Transit Centre

External Services – Increase of 11.8% - \$62,000

- Additional security services and infrastructure at ferry terminals and transit facilities

Materials – Decrease of 100% - \$3,500

- Supplies moved to Vehicle Repair & Maintenance

Increase transit service

- Increase MetroX service
 - Dartmouth Bridge Terminal
 - Stanfield International Airport Service, Highway 102
 - Shel Drake Lake Exit 3, Highway 103
 - Porters Lake, Highway 107
- Improve Access-A-Bus booking
- Portland Street Corridor
 - 10 mins or less service weekdays between Portland Hills Terminal and the Bridge Terminal
 - 20 mins service on weekends
- Improved Schedule Adherence
 - Route 52

Focus on greater efficiencies

- Service Standard Adjustments
 - Service removal
 - Route 3 Manors
 - Service Removed after 8pm
 - 15 Purcell's Cove/82 Millwood/83 Springfield/88 Bedford Commons
 - Service reduced to 60 mins after 8pm
 - 21 Timberlea/56 Dartmouth Crossing
 - Reduced Ferry Trips
 - Alderney
 - 12:00pm – 2:00pm service reduced to 30 mins service weekdays
 - Remove service after 10:30pm weekdays & Saturday
 - Remove service before 11:30am Sunday Service
- Standard Adjustments
 - Reduced Ferry Trips Cont'd
 - Woodside
 - 9:37am full trip removed

Emphasize the state of good repair

- Fleet re-capitalization
 - 17 replacement vehicles
- Ferry Pontoon
 - Replacement and repair of steel work on ferry pontoons

Project Plan – Future Years

13/14 and 14/15 Capital Plan

- Realignment of Capital Plan
- Construction of the New Conventional Ferry
- Purchase of new Conventional Buses
 - Schedule Adherence Improvements
 - New Feeder Service to Woodside Ferry
 - Other Strategic Service Improvements
 - Fleet Recapitalization
- Purchase of New Access-a-Buses
 - Service Improvements
 - Fleet Recapitalization
- Construction of Lacewood Terminal
- New Five Year Plan
- Bus Reserve

Key Metrics

Transit Service

	Conventional		Ferry		Community		Acces-A-Bus		Metro Transit	
	10/11	11/12	10/11	11/12	10/11	11/12	10/11	11/12	2010-11	11/12
Hours	756,383	765,007	9,361	9,499	12,291	11,895	53,928	57,827	831,963	844,227
Kms	15,890,360	15,939,321	60,890	61,768	337,744	301,027	1,096,530	1,324,123	17,385,524	17,626,239
Cost/Passenger	\$2.48	\$2.58	\$2.47	\$2.80	\$7.53	\$7.34	\$37.95	\$37.28	\$2.63	\$2.78
Cost Recovery	49.1%	48.5%	62.3%	52.8%	21.4%	18.0%	4.6%	3.9%	47.0%	45.6%

Conventional Service

	Conventional		Regular Conventional		MetroLink		MetroX	
	10/11	11/12	10/11	11/12	10/11	11/12	10/11	11/12
Hours	756,383	765,007	717,207	729,286	32,444	29,088	6,731	6,633
Actual Kms	15,890,360	15,939,321	14,300,407	14,661,799	1,150,628	998,475	279,325	279,047
Cost/Passenger	\$2.48	\$2.58	\$2.45	\$2.55	\$3.44	\$3.20	\$6.37	\$6.50
Cost Recovery	49.1%	48.5%	49.0%	48.9%	51.3%	42.2%	33.4%	38.2%

Opportunities:

- Increased Ridership
- Strategic External Partnerships
- Impact of New Infrastructure
- Tall Ships & Cruise Ships
- Growing Demand for External Communication
- Readjusted Capital Plan/Five Big Moves Implementation

Challenges:

- Pressure for New/Increased Services
- Impact of Work Stoppage on Ridership
- Readjusted Capital Plan/Five Big Moves Implementation
- Growing Demand for External Communication

Opportunities:

- Improving Work Relationships
- Technology

Challenges:

- Impact of Labour Disruption
- Balancing Resources and Service Expectations
- Workplace Culture
- Ferry Recapitalization – Vessel
- Ferry Recapitalization –Terminal Pontoons
- Technology.
- Expectations of a Modern Transit System

12/13 Planned Deliverables

Metro Transit Planned Deliverables:

- Create a Financial Roadmap to ensure a sustainable transit system in HRM, to include a re-capitalization plan, fare strategy and operational efficiencies
- Minimize overtime in order to reallocate resources to operational priorities through daily monitoring of absence data and developing strategies to address the deficiencies
- Work collaboratively with Corporate Communications to develop a communications strategy and implement a promotional campaign to rebuild customer confidence

12/13 Planned Deliverables

- Deliver the restated Capital Plan and work to manage expectations for future years
- Complete Phase I of a Technology Roadmap to identify requirements, assist with procurement decisions and guide solution implementation around foundational AVL technology
- Obtain Regional Council approval in principle for the Five Big Moves - Implementation Phase 1

12/13 Planned Deliverables

- Implement MetroX Service to Halifax Stanfield International Airport
- Complete design of new conventional Ferry
- Begin service to the new Bridge Terminal and renovated Highfield Terminal, which includes many safety and security improvements over the existing facilities

12/13 Planned Deliverables

- Continued implementation of safety/security initiatives outlined in the Threat and Vulnerability study and work with police to mitigate crime on our buses and in our facilities
- Work together with Contractors and HRM business units to ensure Transit facilities (future and existing) and infrastructures are safe, interactive, accessible and sustainable

Questions?