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Item No. 7
Halifax Regional Council
May 15, 2012

TO: Mayor Kelly and Members of Halifax Regional Council

Original Signed by Director

SUBMITTED BY:

Greg Keefe, CMA, A/Director of Finance & ICT, CFO

DATE: April 18, 2012

SUBJECT: Award of Contracts – CAO Approval

INFORMATION REPORT

ORIGIN

Under Section 9(4) of Administrative Order #35, the Procurement Policy, approved by Regional Council on June 8, 2004 and most recently amended on July 5, 2011, the CAO may approve the award of contracts where the award conforms to the Procurement Policy and does not exceed \$50,000 for sole/single source, \$500,000 for RFQ's, tenders and RFP's where the funds and programs have been approved by Regional Council as part of the annual business planning and budget process, and the expenditure will not result in an over-expenditure of the entire budget.

Section 9(6) of the Procurement Policy requires a quarterly report to Regional Council of all awards approved by the CAO and his designate.

The purpose of this report is to provide a listing of those contracts which were approved by the CAO during the period January 1, 2012 to March 31, 2012.

BACKGROUND/DISCUSSION

Section 9(6) of the Procurement Policy requires a quarterly report to Regional Council of all awards approved by the CAO or his designate. As per this requirement, the data for awarded contracts by the CAO for the period January 1, 2012 to March 31, 2012 have been summarized in the attached table.

All reports recorded in the attached table are available for viewing in the Procurement Office.

BUDGET IMPLICATIONS

The budget implications, and account details, are clearly stated in the Budget Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

FINANCIAL MANAGEMENT POLICIES/BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation

ALTERNATIVES

There are no alternatives.

ATTACHMENTS

Appendix "A" Table listing of approved reports.

A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/agenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by: Anne Feist, Manager, Procurement 490-4200

CAO Award Reports – January 2012 – March 2012 Appendix A

May 9, 2012 (12:34PM)

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
11-084, RFP, Microsoft Exchange Implementation	Messaging Architects *	\$197,309.12 **	\$200,000.00	95	CID00630	Awarded to the only proponent. (1)
11-078, RFP, Quantifying the Costs & Benefits to HRM, Residents and the Environment of Alternate Growth Scenarios	Stantec Consulting Limited * Gardber Pinfold Delphi MRC	\$145,651.04 **	\$150,000.00	96 77 68	CDG01283	Awarded to the highest scoring proponent.
11-312, RFP, Replacement Design of the Waverley Bridge – Rocky Lake Drive – Central Region	Hatch Mott MacDonald * Genivar Consultants Dillon Consulting CBCL Limited Aecom Canada	\$74,700.06 **	\$65,000.00	92 92 86 82.5 69	CRU01077	Awarded to the highest scoring proponent with the lowest cost.
11-137, Two(2) ¾ ton Cargo Vans	MacPhee Chevrolet * O'Regans Chevrolet	\$ 59,853.91 ** \$60,068.74	\$60,000.00		CVK01090	Awarded to the lowest bidder.
11-395, TP#4.1, Concrete Finishing & Waterproofing – Halifax Central Library ***						
TP #4.1r, Concrete Finishing	Precision Concrete * PCL Constructors	\$368,651.01 ** \$414,536.85	\$269,531.00		CBW00978	Awarded to the lowest bidder.
TP #4.1sWaterproofing	Quinvesco-Quality Investments * Everseal Contracting Duron Atlantic	\$52,700.00 ** \$77,171.64 \$101,157.42	\$33,973.00		CBW00978	Awarded to the lowest bidder.
11-094, Graffiti – Halifax Peninsula	Atlantic Graffiti * Goodbye Graffiti-Hfx	\$412,822.39 ** \$636,598.08	\$450,000.00		R720-6399	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
11-311, RFP, Burnside Business Park Expansion Engineering Services – East Region	CBCL * Genivar Consultants AMEC Hatch Mott MacDonald Stantec Consulting	\$298,965.00 **	\$300,000.00	93.5 85 76 73.5 69.5	CQ300741	Awarded to the highest scoring proponent.
11-135, Sixteen (16) New Model 4-Door Vehicles	Various – see below	\$327,265.11	\$417,000.00		CVK01090	(2)
Two (2) 2012 Chevrolet Cruze	MacPhee Chevrolet *	\$35,148.56 **				
Two (2) 2012 Toyota Corolla	O'Regans Toyota *	\$40,481.74 **				
One (1) 2012 Hyundai Sonata	O'Regans Hyundai *	\$23,950.32 **				
One (1) 2012 Nissan Sentra	O'Regans Nissan *	\$18,401.26 **				
Three (3) 2012 Chrysler 200	Dartmouth Motors *	\$56,846.31 **				
Two (2) 2012 Ford Focus SE's	Chebucto Ford *	\$37,100.78 **				
Two (2) 2012 Buick Verano	MacPhee Chevrolet *	\$43,107.66 **				
Two (2) 2012 Chevrolet Equinox	MacPhee Chevrolet *	\$52,101.28 **				
One (1) 2012 Malibu LS	O'Regans Chevrolet *	\$20,127.20 **				
11-327, Storage Area Network	SoftChoice Corporation *	\$417,292.82 **	\$400,000.00		A741-6706	Awarded to the only bidder. Other bidders did not feel they could be competitive.
12-004, Supply and Deliver Core Switches	Bell Aliant * Telus IMP Solutions Unis Lumin	\$237,904.97 ** \$273,535.32 \$280,944.39 \$281,467.12	\$300,000.00		A741-6706	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
12-003, Data Centre Upgrade and Supply UPS	XL Electric * Black and MacDonald Arthur and Conn	\$201,271.98 ** \$221,712.03 \$258,329.38	\$200,000.00		A741-6706	Awarded to the lowest bidder.
11-326, Sidewalk Snow and Ice Control Route SWC5, Central Region Tantallon	Leahey's Landscape Contracting Ltd * Teak Tree	\$54,867.47 ** \$73,791.47	\$55,000.00		R782-6399	Awarded to the lowest bidder.
11-086, RFP, Planning and Engineering Feasibility Study for Purcell's Cove Road Servicing	CBCL * EXP SNC Lavalin	\$100,406.56 **	\$100,000.00	88 85 79	CDV00723	Awarded to the highest scoring proponent.
11-136, Four(4) Police Package Motorcycles	Rout 1 Motorsports * Privateers Harley-Davidson	\$91,750.82 ** \$105,148.61	\$104,000.00		CVK01090	Awarded to the lowest bidder.
12-205, Sidewalk Renewal – Robie St (Binney St to Jubilee Rd and College St to Spring Garden Rd) West Region	I-Rock Construction Limited * Humphreys Landscape and Construction Ltd. Ocean Contracts Limited Sackville Trenching Limited Leaheys Landscaping and Contract Ltd. Brycon Construction Limited ARCP – Atlantic Road Construction Paving Ltd. Dexter Construction Company Limited Basin Contracting Limited	\$67,052.77 ** \$79,558.75 \$80,821.65 \$93,524.73 \$95,166.19 \$115,757.46 \$133,903.22 \$174,600.84	\$100,000.00		CKU01084	Awarded to the lowest bidder.
11-184, Exterior Lighting Captain William Spry Community Centre	Black & MacDonald * Ainsworth Inc. Provincial Electric	\$59,130.16 ** \$66,743.04 \$69,871.62	\$73,000.00		CBX01151	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
12-102, One(1) Extended Roof Cargo Van	O'Regan Mercedes-Benz *	\$55,256.98 **	\$60,000.00		CVK01090	Awarded to the only bidder. Only bidder able to provide the extended roof height required.
12-200, Nantucket Avenue at Sportsplex Driveway – East Region	Black & McDonald Limited * XL Electric Limited	\$96,791.49 ** \$105,725.30	\$149,085.00		CTU01085	Awarded to the lowest bidder.
12-213, New Sidewalk, Portland Street, Dartmouth – East Region	Tracey's Landscaping Limited * Leahey's Landscaping & Contracting Limited Ocean Contractors Limited Humphrey's Landscape & Construction Limited I-Rock Construction Limited ARCP – Atlantic Road Construction & Paving Ltd. Sackville Trenching Limited Dexter Construction Company Limited Brycon Construction Limited Basin Contracting Limited	\$112,926.10 ** \$116,706.46 \$119,339.68 \$122,280.55 \$130,273.03 \$149,108.12 \$156,465.50 \$162,373.30 \$166,857.60 \$207,789.86	\$135,000.00		CJU01083	Awarded to the lowest bidder.
12-100, EMP Mini Hybrid	Cummins Eastern Canada *	\$78,198.86 **	\$78,215.00		CTI00695	Awarded to the only bidder. Only local supply and installer of the mini-hybrid thermal systems for transit style buses.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
12-212, Barrington Street Trail (Cornwallis Street to North Street) Trail Upgrade – West Region	Ocean Contractors Limited * Brycon Construction Limited Dexter Construction Company Limited Sackville Trenching Limited ARCP – Atlantic Road Construction & Paving Ltd. Humphrey's Landscape & Construction Limited Basin Contracting Limited	\$217,723.10 ** \$219,822.86 \$235,894.93 \$268,275.74 \$273,397.74 \$315,428.13 \$400,787.78	\$335,670.00		CTU00420	Awarded to the lowest bidder.
11-396 TP#5, Structural Steel & Steel Deck, Roofing, Rough Carpentry, Miscellaneous Metals, & Podium Deck Waterproofing – Halifax Central Library ***						
TP #5a, Structural Steel and Steel Deck	Cherubini Metal Works * Marid Industries RKO Steel	\$748,424.12 ** \$768,483.53 \$783,333.86	\$789,171.00		CBW00978	Awarded to the lowest bidder.
TP #5b, Roofing	McCarthy's Roofing * Flynn Canada Duron Atlantic	\$1,167,690.34 ** \$1,208,674.74 \$1,443,318.24	\$1,230,415.00		CBW00978	Awarded to the lowest bidder.
TP #5c, Rough Carpentry	Southeast Drywall * Marklnad Associates	\$141,724.67** \$156,429.00	\$121,493.00		CBW00978	Awarded to the lowest bidder.
TP #5d, Miscellaneous Metals	Cherubini Metal Works * Marid Industries RKO Steel	\$107,119.45 ** \$153,821.85 \$281,155.06	\$127,287.00		CBW00978	Awarded to the lowest bidder.
TP #5e, Podium Deck Waterproofing	Duron Atlantic * McCarthy's Roofing Flynn Canada	\$90,728.82 ** \$149,963.27 \$165,501.88	\$55,056.00		CBW00978	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
12-104, Up to Two(2) Wheel Loaders	Nova Scotia Case * Atlantic Cat Wajax Equipment Wallace Equipment Strongco Wilson Equipment	\$404,504.54 ** \$435,412.82 \$435,681.88 \$445,718.36 \$472,052.66 \$489,101.34	\$460,000.00		CVD01087	Awarded to the lowest bidder.
12-107, One(1) Portable Screener	Atlantic Tractors (option 2) * Atlantic Tractors (option 1)	\$102,538.17 ** \$135,565.54	\$80,000.00		CVD01087	Awarded to the lowest bidder. (3)
12-225, Road Widening for Left Turn Lane – Hammonds Plains Road at Lewis Drive – Central Region	Dexter Construction Company Limited * ARCP – Atlantic Road Construction & Paving Ltd. Ocean Contractors Limited Cumberland Paving and Construction Limited Basin Contracting Limited	\$189,279.09 ** \$215,196.77 \$219,730.60 \$230,153.99 \$286,369.36	\$190,000.00		CTU01006	Awarded to the lowest bidder.
11-180, RFP, Consulting Services – Dartmouth Sportsplex (DSP) – Program of Requirements	Diamond and Schmitt Architects and Rayleen Hill Architecture + Design * whwarchitects	\$219,000.00 **	\$250,000.00	89.4 80.8	CBX01056	Awarded to the highest scoring proponent.

* Recommended Bidder

** Amount of Award

*** On December 7, 2010, Halifax Regional Council approved the delegation of contract award authority to the Acting CAO to approve the award of the sub-trade tender packages and Requests for Proposals for this specific project, in order to meet the tight project timelines.

(1) Only proponent due to tight project schedule.

(2) Although the Life Cycle Evaluation Methodology was utilized in the tender process, the ability to select multiple makes and brands was the overriding factor in the selection of these vehicles.

(3) Option 2 is for a “new” never used 2009 model. Machine is under full warranty from time of purchase. Other companies chose not bid.