

Item No. **11.1.3**
Halifax Regional Council
March 19, 2013

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original Signed
Mike Labrecque, Acting Chief Administrative Officer

Original Signed
Ken Reashor, Director, Transportation and Public Works

DATE: February 11, 2013

SUBJECT: Award - Tender No. 12-115 supply of up to eleven (11) new Rescue Pumper Fire Apparatus

ORIGIN

The Approved 2012/13 Project Budget.

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for tenders and RFP's.

The following report conforms to the above Policy and Charter.

RECOMMENDATION

It is recommended that Halifax Regional Council:

- 1) Award Tender No. 12-115, for the Supply of up to eleven (11) new Rescue Pumper Fire Apparatus, to the lowest bidder meeting specifications, Carl Thibault Fire Trucks Inc.; and
- 2) Authorize the purchase of three (3) Rescue Pumper Fire Apparatus in fiscal 2012/2013, for a Total Price of \$1,282,580.14 (net HST included) with funding from Project Account

CVJ01088 – Fire Fleet Apparatus, as outlined in the Financial Implications section of this report.

BACKGROUND

Tender No. 12-115 was posted to the Province of Nova Scotia's Procurement website on September 10, 2012 with a closing date of November 6, 2012. It called for the supply of up to eleven (11) Rescue Pumper Fire Apparatus for Fire Services over a three (3) year period.

By offering of a longer term commitment to the vehicle suppliers, HRM will secure a better pricing agreement rather than if tendering separate agreements over the same three (3) year period.

A Rescue Pumper Fire Apparatus has the ability to not only fight fires but it can also respond to a variety of other emergencies as well. This allows Fire Services a greater flexibility in vehicle response to emergencies.

Bids were reviewed by the Fire Apparatus Committee, consisting of staff members from both Fire Services and Corporate Fleet and Equipment.

The following companies submitted qualified bids:

Vendor	Total cost Net HST included, based on 11 units over 3 years
Carl Thibault Fire Trucks*	\$4,872,248.16
Carrier Fire & Safety/ Acres	\$5,001,321.93
Safetek/Smeal Fire Apparatus	\$5,024,765.36
Arnprior Fire Trucks	\$5,186,017.65
Micmac Fire & Safety	\$5,985,441.81

***recommended bidder**

DISCUSSION

As per the terms of Tender No. 12-115, Carl Thibault Fire Trucks will be supplying three (3) Rescue Pumper Fire Apparatus for use by HRM Fire Services in year one (1) of a purposed three (3) year contract.

The following units are currently scheduled for replacement:

Unit Number	Year	Make	Model	KMs
93-81E	1993	Ford	FS8000	34,625

**Award – Tender No. 12-115
Supply of up to eleven (11)
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92-230E	1992	Pierce	Dash	85,133
92-228E	1992	International	4900	127,987

The above units have reached the end of their useful life span and no longer meet the needs of Fire Services.

Fire Services has identified eight (8) additional units requiring replacement, four (4) each in the next two (2) years of the agreement.

Any unit(s) that are being replaced are first stripped of any salvageable equipment that HRM may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s).

FINANCIAL IMPLICATIONS

Tender to be awarded based on the lowest tendered price of \$4,672,006.00 plus net HST of \$200,242.16, for a net total cost of \$4,872,248.16 over a three (3) year period.

Total funding required for the purchase of the three (3) units in year one (1) is \$1,282,580.14.

Funding is available from Project Account No. CVJ01088 – Fire Fleet Apparatus. The budget availability has been confirmed by Finance.

Budget Summary: Project Account CVJ01088 – Fire Fleet Apparatus

Cumulative Unspent Budget	\$1,953,994.14
Less: Tender No. 12-115	<u>\$1,282,580.14</u>
Balance	\$ 671,414.00

*This project was estimated in the Approved 2012/13 Project Budget at approximately \$1,425,000.00

The balance of funds will be used to complete the Fire Fleet Apparatus Replacement Program.

The purchase in years two (2) and three (3) of the contract will be contingent on Council's approval of the Capital Projects in those budget years.

ENVIRONMENTAL IMPLICATIONS

None

ALTERNATIVES

Do not purchase the new vehicles identified in this report and keep existing units in service beyond their useful life. This will likely incur a lost in productivity due to increased down time and maintenance costs due to vehicle age. This course of action is not recommended.

ATTACHMENTS

None

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 490-4170, or Fax 490-6425.

Report Prepared by: W.L. (Larry) Hilton, Coordinator Tech. & Admin. Services - Corporate Fleet & Equipment

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Procurement Review:

For Anne Feist, Manager, Procurement (490-4200)

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Report Approved by:

Ken Reashor, P.Eng. Director Transportation and Public Works