

**Item No. 11.1.4**  
**Halifax Regional Council**  
**March 19, 2013**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed  
Mike Labrecque, Acting Chief Administrative Officer

Original Signed  
Ken Reashor, Director, Transportation and Public Works

**DATE:** February 11, 2013

**SUBJECT:** **Award - Tender No. 12-117 one (1) 100 Foot Rear Mount Platform  
Fire Apparatus**

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**ORIGIN**

The Approved 2012/13 Project Budget.

**LEGISLATIVE AUTHORITY**

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for tenders and RFP's. The following report conforms to the above Policy and Charter.

**RECOMMENDATION**

It is recommended that Council award Tender No. 12-117, for the supply of one (1) new 100 foot rear mount platform fire apparatus, to the lowest bidder meeting specifications, *Micmac Fire & Safety Source Ltd. / Pierce Manufacturing Inc.* for a Total Tender Price of \$979,146.47 (net HST included) with funding from Project Account No. CVJ01088 – Fire Apparatus Replacement, as outlined in the Budget Implications section of this report.

**BACKGROUND**

Tender No. 12-117 was posted to the Province of Nova Scotia's Procurement website on September 17<sup>th</sup>, 2012 with a closing date of November 7<sup>th</sup>, 2012 for the supply of one (1) new 100 Foot Rear Mount Platform fire apparatus.

A platform fire apparatus is a self-supporting turntable mounted aerial ladder consisting of a personnel carrying platform which can provide high level access and elevated water pump positions to areas other fire fighting vehicles could not access. The unit can rotate 360 degrees and elevate the Fire Fighter to use water to fight a fire or access roof tops to rescue victims.

The following companies submitted qualified proposals:

<b>Supplier</b>	<b>Price</b>	<b>H.S.T.</b>	<b>Units</b>	<b>Total</b>
<b>Micmac Safety/ Pierce Manufacturing Inc.</b>	\$938,905.00	\$40,241.47	1	\$979,146.47
Smeal	\$950,100.00	\$40,721.29	1	\$990,821.29

**\*recommended bidder**

A third bid was received but failed to meet minimum specifications in the areas of warranty, training and critical components.

The tender submissions were reviewed for adherence to minimum specifications by members of the Apparatus Committee.

Based on the findings of the Apparatus Committee it is recommended that the submission received from Micmac Fire & Safety Source Ltd/ Pierce Manufacturing Inc. be awarded the tender as it is the lowest bid meeting tender specifications.

**DISCUSSION**

As per the terms of Tender No. 12-117, Micmac Fire & Safety Source Ltd. / Pierce Manufacturing Inc. will be supplying one (1) Pierce Arrow XT 100ft, for use by HRM Fire Services.

The above unit will be deployed to Station #2 where they will put into service responding to various emergencies within its district of responsibility.

The following unit is scheduled for replacement:

<b>Unit Number</b>	<b>Year</b>	<b>Make</b>	<b>Model</b>	<b>KMs</b>
89-48P	1989	Simon	SS263	64870

Unit 89-48P has reached the end of its useful life and no longer meets the needs of Fire Services.

Any unit(s) that are being replaced are first stripped of any salvageable equipment that HRM

may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s).

Delivery of the new vehicle is approximately two hundred & eighty (280) calendar days from date of purchase order.

**FINANCIAL IMPLICATIONS**

Tender awarded to the lowest tendered price of \$938,905.00 plus net HST of \$40,241.47, for a net total cost of \$979,146.47. Funding is available from Project Account No. CVJ01088 – Fire Fleet Apparatus. The budget availability has been confirmed by Finance.

**Budget Summary: Project Account CVJ01088 – Fire Fleet Apparatus**

Cumulative Unspent Budget	\$1,681,026.59
<b>Less: Tender No. 12-117</b>	<b>\$ 979,146.47</b>
Uncommitted Budget	\$ 701,880.12

\*This project was estimated in the Approved 2012/13 Project Budget at approximately \$1,300,000.00.

The balance of funds will be used to complete the Fire Fleet Apparatus Program.

**ENVIRONMENTAL IMPLICATIONS**

None

**ALTERNATIVES**

Do not purchase the new vehicle identified in this report and keep existing unit in service beyond its useful life. This will likely incur a lost in productivity due to increased down time and maintenance costs because of vehicle age. This course of action is not recommended.

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 490-4170, or Fax 490-6425.	
Report Prepared by:	<u>W.L. (Larry) Hilton, Coordinator Tech. &amp; Admin. Services - Corporate Fleet &amp; Equipment</u>
Corporate Fleet Review:	<p style="text-align: center;">Original Signed</p> _____ Paul Beauchamp, Manager, Corporate Fleet & Equipment (490-6604)
Fire Services Review:	<p style="text-align: center;">Original Signed</p> _____ Doug Trassler, Fire Chief - Fire & Emergency Service (490-4239)
Procurement Review:	<p style="text-align: center;">Original Signed</p> _____ Anne Feist, Manager, Procurement (490-4200)
Report Approved by:	<p style="text-align: center;">Original Signed</p> _____ Ken Reashor, P.Eng. Director, Transportation and Public Works (490-4855)