

**Item No. 11.1.5**  
**Halifax Regional Council**  
**March 19, 2013**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed  
Mike Labrecque, Acting Chief Administrative Officer

Original Signed  
Ken Reashor, Director, Transportation and Public Works

**DATE:** February 12, 2013

**SUBJECT:** Award - Tender No. 12-118 supply of up to two (2) new 75 foot Quint Fire Apparatus

**ORIGIN**

The Approved 2012/13 Project Budget.

**LEGISLATIVE AUTHORITY**

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for tenders and RFP's.

The following report conforms to the above Policy and Charter.

**RECOMMENDATION**

It is recommended that Council:

- 1) Award Tender No. 12-118, for the supply of up to two (2) new 75 foot quint fire apparatus, to the lowest bidder meeting specifications, *Micmac Fire & Safety Source Ltd. / Pierce Manufacturing Inc.*; and
- 2) Authorize the purchase of one (1) 75 foot Quint Fire Apparatus in fiscal 2012/2013, for a total price of \$791,753.91 (net HST included) with funding from Project Account No. CVJ01088 – Fire Apparatus Replacement, as outlined in the Financial Implications section of this report.

**BACKGROUND**

Tender No. 12-118 was issued on September 10, 2012. It called for the supply of up to two (2) new seventy-five (75) foot Aerial “Quints” Fire Fighting apparatus for Fire Services.

A “Quint” refers to the “five” functions that this style apparatus provides: pump, water tank, fire hose, aerial device, and ground ladders.

Tenders were called and posted to the Province of Nova Scotia’s Procurement website on September 10, 2012 with a closing date of November 6, 2012.

Bids were reviewed by the Fire Apparatus Committee, consisting of staff members from both Fire Services and Corporate Fleet and Equipment.

One bid was received meeting specifications as follows:

<b>Supplier</b>	<b>Total cost Net HST Inc. based on 2 units over 2 years</b>
<b>Micmac Safety/ Pierce Manufacturing Inc.*</b>	\$1,608,921.28

**\*recommended bidder**

Two (2) additional bids were received but failed to meet minimum specifications in areas such as pricing submission, training and critical components of the vehicle.

**DISCUSSION**

As per the terms of Tender No. 12-118, Micmac Fire & Safety Source Ltd. / Pierce Manufacturing Inc. will be supplying two (2) Pierce Arrow XT’s for use by HRM Fire Services. They will supply one (1) unit in each year of a two (2) year contract.

The 2012/13 purchase is to replace unit 90-58Q a Quint that is presently used as a spare. The new apparatus will go to Station 5 located at Bayer’s Road. The apparatus from Station 5 will then become a spare.

The 2013/14 purchase will go to Station 13 King Street. A unit from King Street will then replace a 1995 Pierce Quint at Station 41 Waverley.

The following units are scheduled for replacement:

<b>Date</b>	<b>Unit Number</b>	<b>Year</b>	<b>Make</b>	<b>Model</b>	<b>KMs</b>
2013	90-58Q	1990	Federal		97650
2014	95-248Q	1995	Pierce	Dash	36629

The above units have reached the end of their useful life span and no longer meet the needs of Fire Services.

Any unit(s) that are being replaced are first stripped of any salvageable equipment that HRM

**Council Report**

may be able to reuse and then, depending on condition, will be sold at auction and the revenue assigned to the appropriate reserve(s). Delivery of the new vehicle is approximately two hundred & eighty (280) calendar days from date of purchase order.

**FINANCIAL IMPLICATIONS**

Tender to be awarded based on the lowest tendered price of \$1,542,797.00 plus net HST of \$66,124.28, for a net total cost of \$1,608,921.28 over a two (2) year period.

Total funding required for the purchase of one (1) unit in year one (1) is \$791,753.91.

Funding is available from Project Account No. CVJ01088 – Fire Fleet Apparatus. The budget availability has been confirmed by Finance.

**Budget Summary: Project Account CVJ01088 – Fire Fleet Apparatus**

Cumulative Unspent Budget	\$1,463,167.92
<b>Less: Tender No. 12-118 (Year 1)</b>	<b>\$ 791,753.91</b>
Balance	\$ 671,414.01

\*This project was estimated in the Approved 2012/13 Project Budget at approximately \$1,460,000.00.

The purchase in year 2 of the contract will be contingent upon Council’s approval of the 2013/14 Project Budget.

The balance of funds will be used to complete the Fire Fleet Apparatus Program.

**ENVIRONMENTAL IMPLICATIONS**

None

**ALTERNATIVES**

Do not purchase the new vehicle identified in this report and keep existing units in service beyond its useful life. This will likely incur a loss in productivity due to increased down time and maintenance costs because of vehicle age. This course of action is not recommended.

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 490-4170, or Fax 490-6425.

Report Prepared by: W.L. (Larry) Hilton, Coordinator Tech. & Admin. Services - Corporate Fleet & Equipment

**Original Signed**

Corporate Fleet Review

Paul Beauchamp, Manager, Corporate Fleet & Equipment (490-6604)

**Original Signed**

Fire Services Review:

Doug Trussler, Fire Chief -- Fire & Emergency Service (490-4239)

**Original Signed**

Procurement Review:

For Anne Feist, Manager, Procurement (490-4200)

**Original Signed**

Report Approved by:

Ken Reashor, P.Eng. Director Transportation and Public Works