


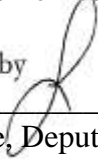
Item No. 11.1.3
Halifax Regional Council
September 24, 2013

TO: Mayor Savage and Members of Halifax Regional Council

Original signed by 

SUBMITTED BY:

Richard Butts, Chief Administrative Officer

Original Signed by 

Mike Labrecque, Deputy Chief Administrative Officer

DATE: July 23, 2013

SUBJECT: Award - Tender No. 13-114 – Four (4) Tandems with Plow, Wing and Insert Spreaders

ORIGIN

The approved 2013/14 Project Budget

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for tenders and RFP's.

The following report conforms to the above Policy and Charter.

RECOMMENDATION

It is recommended that Halifax Regional Council award Tender No. 13-114, for the supply of four (4) Tandems with Plow, Wing and Insert Spreaders, to the lowest bidder meeting specifications, MacKay's Truck & Trailer, for a Total Tender Price of \$1,016,076.69 (net HST included), with funding from Project Account No. CVD01087 – Fleet Vehicle Replacement, as outlined in the Financial Implications section of this report.

BACKGROUND

Tender No. 13-114, for the purchase of four (4) Tandems with Plow, Wing and Insert Spreaders, was posted on the provincial tender website May 27, 2013 and closed on June 12, 2013.

As there are a number of providers for the various components that make up the submissions for these vehicles vendors submitted more than one bid package. Twenty-two (22) bids were received but one bid did not meet the minimum technical specifications and the bidder has been notified. The remaining twenty-one (21) qualified bids are as follows:

Tender proposals were received from the following:

<i>Company Name</i>	<i>Price Per unit</i>	<i>Net HST</i>	<i>Total Per unit</i>	<i># of units</i>	<i>Total</i>
MacKay's Truck (Bid B)**	\$ 243,579.36	\$10,439.81	\$254,019.17	4	\$ 1,016,076.69
MacKay's Truck (Bid 1)	\$ 246,965.00	\$10,584.92	\$257,549.92	4	\$ 1,030,199.68
Joe Johnson Equipment (Bid A)	\$ 247,863.00	\$10,623.41	\$258,486.41	4	\$ 1,033,945.63
Nova Enterprises (Quote 1)	\$ 249,000.00	\$10,672.14	\$259,672.14	4	\$ 1,038,688.56
Nova Enterprises (Quote 2)	\$ 254,000.00	\$10,886.44	\$264,886.44	4	\$ 1,059,545.76
East Coast International (Bid A)	\$ 254,505.04	\$10,908.09	\$265,413.13	4	\$ 1,061,652.50
MacKay's Truck (Bid C)	\$ 254,733.04	\$10,917.86	\$265,650.90	4	\$ 1,062,603.59
Lockhart Truck Centre (Bid 2)	\$ 255,905.00	\$10,968.09	\$266,873.09	4	\$ 1,067,492.35
Joe Johnson Equipment (Bid D)	\$ 256,595.00	\$10,997.66	\$267,592.66	4	\$ 1,070,370.65
Joe Johnson Equipment (Bid B)	\$ 259,203.00	\$11,109.44	\$270,312.44	4	\$ 1,081,249.76
Peterbilt Atlantic (Bid 2)	\$ 260,752.00	\$11,175.83	\$271,927.83	4	\$ 1,087,711.32
Joe Johnson Equipment (Bid C)	\$ 267,935.00	\$11,483.69	\$279,418.69	4	\$ 1,117,674.78
Lockhart Truck Centre (Bid 1)	\$ 269,585.00	\$11,554.41	\$281,139.41	4	\$ 1,124,557.65
East Coast International (Bid D)	\$ 269,591.04	\$11,554.67	\$281,145.71	4	\$ 1,124,582.85
East Coast International (Bid C)	\$ 270,920.04	\$11,611.63	\$282,531.67	4	\$ 1,130,126.69
MacKay's Truck (Bid A)	\$ 271,654.36	\$11,643.11	\$283,297.47	4	\$ 1,133,189.86
Peterbilt Atlantic (Bid 3)	\$ 272,414.00	\$11,675.66	\$284,089.66	4	\$ 1,136,358.66
MacKay's Truck (Bid 2)	\$ 275,041.00	\$11,788.26	\$286,829.26	4	\$ 1,147,317.03
Lockhart Truck Centre (Bid 3)	\$ 280,055.00	\$12,003.16	\$292,058.16	4	\$ 1,168,232.63
Lockhart Truck Centre (Bid 4)	\$ 283,385.00	\$12,145.88	\$295,530.88	4	\$ 1,182,123.52
Peterbilt Atlantic (Bid 1)	\$ 288,829.00	\$12,379.21	\$301,208.21	4	\$ 1,204,832.84

****Recommended bidder.**

DISCUSSION

As per the terms of Tender No. 13-114, MacKay's Truck Centre will be supplying four (4) Mack model GU713 trucks equipped with XZalt dry/liquid material spreaders for use by the Municipal Operations Division of Transportation & Public Works.

The trucks are fitted with plows and wings and are the heaviest snow removal equipment HRM operates. The hopper assembly is multi-functional as it can spread sand and/or salt. It can also apply a brine solution to activate salt, which enhances its effectiveness or, pure brine for ice prevention. The advancement in the snowplow equipment has also made the vehicle more

Award Tender No. 13 – 114
Four (4) Tandems with Plows
Council Report

effective at snow and ice control. During summer operations, the plows and material spreaders are removed and the truck is deployed as a dump body equipped unit and can be used to transport or remove material from the various work sites throughout HRM as determine by needs of Municipal Operations staff.

The following units are scheduled for replacement and will be sold as surplus:

Vehicles To be Replaced						
#	Unit #	Make	Model	Year	Kilometres	Condition Rating*
1	55TW010	Volvo	VHD64B	2006	110,991	48
2	55TW011	Volvo	VHD64B	2006	141,350	56
3	55TW013	Volvo	VHD64B	2008	139,504	57
4	55TW015	Volvo	VHD64B	2008	112,532	58

* Condition Rating denotes the assessed overall condition of the vehicle/equipment out of a possible score of 100%.

Any vehicle(s) being replaced is first stripped of all salvageable equipment that HRM may be able to reuse and then sold at auction. Revenue received from the sale of these units is placed into the appropriate reserve(s).

Delivery of the new equipment will be approximately one hundred & eighty-five (185) calendar days from the receipt of purchase order.

FINANCIAL IMPLICATIONS

Corporate Fleet recommends the award of this tender based on the lowest tendered price, meeting specifications, of \$974,317.44 plus HST of \$41,759.25 for a total Tender cost of \$1,016,076.69.

Funding is available from Project Account No. CVD01087 – Fleet Vehicle Replacement

The budget availability has been confirmed by Finance.

Budget Summary: Project Account No. CVD01087 – Fleet Vehicle Replacement

Cumulative Unspent Budget	\$3,049,872.06
Less: Tender No. 13-114	<u>\$1,016,076.69</u>
Uncommitted Budget	\$2,033,795.37

*This project was estimated in the Approved 2013/14 Project Budget at approximately \$938,574.00

The balance of funds will be used to complete the Fleet Vehicle Replacement program.

ENVIRONMENTAL IMPLICATIONS

Implications not identified.

ALTERNATIVES

The alternative would be to keep the existing units in service beyond their useful service life. However, this may result in a loss of service and/or higher operating costs due to increased maintenance needs and/or mechanical failure. This course of action is not recommended.

ATTACHMENTS

None

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 490-4170, or Fax 490-6425.

Report Prepared by: W.L. (Larry) Hilton, Coordinator Tech & Admin., Corporate Fleet & Equipment (490-6832)

Corporate Fleet Review: _____
Paul Beauchamp, Manager, Corporate Fleet & Equipment (490-6604)

Procurement Review: _____
Anne Feist, Manager, Procurement (490-4200)

Report Approved by: _____
Ken Reashor, P.Eng., Director, Transportation & Public Works at 490-4855

Original Signed