



P.O. Box 1749  
Halifax, Nova Scotia  
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**Item No. 4**  
**Halifax Regional Council**  
**April 29, 2014**

**TO:** Mayor Savage and Members of Halifax Regional Council

**SUBMITTED BY:** Original Signed by Director  
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Greg Keefe, CMA, Director of Finance & ICT, CFO

**DATE:** April 10, 2014

**SUBJECT:** Award of Contracts – CAO Approval

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### **INFORMATION REPORT**

#### **ORIGIN**

Contract Awards January 1, 2014 to March 31, 2014.

#### **LEGISLATIVE AUTHORITY**

Under the HRM Charter, Section 79, Halifax Regional Municipality may expend money for municipal purposes.

Under Section 9(4) of Administrative Order #35, the Procurement Policy, approved by Regional Council on June 8, 2004 and most recently amended on May 15, 2012, the CAO may approve the award of contracts where the award conforms to the Procurement Policy and does not exceed \$50,000 for sole/single source, \$500,000 for RFQ's, tenders and RFP's where the funds and programs have been approved by Regional Council as part of the annual business planning and budget process, and the expenditure will not result in an over-expenditure of the entire budget.

Section 9(6) of the Procurement Policy requires a quarterly report to Regional Council of all awards approved by the CAO and his designate.

The purpose of this report is to provide a listing of those contracts which were approved by the CAO during the period January 1, 2014 to March 31, 2014.

**BACKGROUND/DISCUSSION**

Section 9(6) of the Procurement Policy requires a quarterly report to Regional Council of all awards approved by the CAO or his designate. As per this requirement, the data for awarded contracts by the CAO for the period January 1, 2014 to March 31, 2014 have been summarized in the attached table.

All reports recorded in the attached table are available for viewing in the Procurement Office.

**FINANCIAL IMPLICATIONS**

The financial implications including budget details and account details of each award are clearly stated in the Financial Implications section of the individual reports which are on file in the Procurement Office. All reports involving project funding were reviewed, and confirmed, by staff in Finance. Funding for these projects is available in the approved Project or Operating budget.

**ALTERNATIVES**

There are no alternatives.

**ATTACHMENTS**

Appendix “A”            Table listing of approved reports.

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A copy of this report can be obtained online at <http://www.halifax.ca/council/agendasc/cagenda.html> then choose the appropriate meeting date, or by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

Report Prepared by:            Anne Feist, Manager, Procurement 490-4200

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## CAO Award Reports – January 2014 – March 2014 Appendix A

April 23, 2014 (10:53AM)

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
<b>RFP 13-318, Transit Map Design</b>	<b>Mapmobility Corp *</b> Stantec Consulting Ltd.	<b>\$106,726.29 **</b>	\$150,000.00	<b>95</b> 84	CM990002	Awarded to the highest scoring proponent.
<b>RFP 13-320, Evaluation of HRM Souls Strong</b>	<b>RRC Evaluation and Training Institute *</b> Malatest	<b>\$247,565.89 **</b>		<b>95</b> 82		Awarded to the highest scoring proponent.
<b>Quotation 13P309, Albro Lake Boardwalk Replacement, Dartmouth</b>	<b>Higher Ground Contracting *</b> Humphreys Landscaping & Construction Ltd. Atlantic Industrial Services Terra Marine Personal Card Landscaping Teak Tree Enterprises	<b>\$57,461.59 **</b> \$68,606.63 \$72,906.34 \$73,633.01 \$83,063.80 \$112,712.31	\$80,000.00		CCV01606	Awarded to the lowest bidder.
<b>Sole Source, Research Agreement Solar City, Dalhousie University</b>	<b>Dalhousie University *</b>	\$26,000.00	\$40,000.00		CD990001	
<b>Sole Source, Purchase and hosting of DeskOfficer Online Reporting System (DORS) Versaterm</b>	<b>Versaterm *</b>	\$42,235.83			A450-6711	
<b>Tender 13-132, 4 Door AWD Utility with Police Package</b>	<b>MacPhee Ford *</b> Steele Ford Lincoln	<b>\$299,409.28 **</b> \$300,410.42	\$317,029.44		CVK01090	Awarded to the lowest bidder.
<b>Tender 13-130, 4 Door AWD Sedans with Police Package</b>	<b>MacPhee Ford *</b> Steele Ford Lincoln	<b>\$234,718.59 **</b> \$236,120.19	\$233,601.00		CVK01090	Awarded to the lowest bidder.
<b>Quotation 13P326, Waverley Village Green, Electrical Servicing and Lighting</b>	<b>CJ Cahill &amp; Co *</b> XL Electric Silco Contracting Black & McDonald Flinn Electric Ainsworth Inc.	<b>\$56,804.58 **</b> \$64,132.76 \$76,128.78 \$76,702.35 \$93,492.40 \$104,275.57	\$60,000.00		CP000002	Awarded to the lowest bidder.

<b>Title of Report</b>	<b>Name of Company</b>	<b>Bid Prices (net HST included)</b>	<b>Budget</b>	<b>Scores for RFP's</b>	<b>Account #</b>	<b>Details</b>
<b>Tender 13-328, Janitorial Services, Various Locations</b>		<b>\$347,479.06 (3 years)</b>				(1)
<b>Group 1 Woodlawn Library</b>	<b>Imperial Cleaners *</b> ZM Supreme Cleaning Jani-King Elejorde Cleaning	<b>\$119,546.17 **</b> \$125,704.26 \$132,130.95 \$126,244.46			W211-6304	Awarded to the lowest bidder.
<b>Group 1 Tantallon Library</b>	<b>Imperial Cleaners *</b> Eastern Building Cleaners ZM Supreme Cleaning Jani-King Elejorde Cleaning	<b>\$60,385.77 **</b> \$138,208.15 \$71,385.85 \$64,248.52 \$74,957.65			B045 6304	Awarded to the lowest bidder.
<b>Group 1 Musquodoboit Library</b>	<b>Imperial Cleaners *</b>	<b>\$16,563.48 **</b>			B054-6304	Awarded to the only bidder.
<b>Group 1 Musquodoboit Recreation Center</b>	<b>Imperial Cleaners *</b>	<b>\$28,572.42 **</b>			B051-6304	Awarded to the only bidder.
<b>Group 2 Spring Garden Road Library</b>	<b>Imperial Cleaners *</b> Elejorde Cleaning	<b>\$3,806.44 ** (2)</b> \$4,868.36			B032-6304	Awarded to the lowest bidder.
<b>Group 3 Bedford Public Library</b>	<b>ZM Supreme Cleaning *</b> Jani-King Imperial Cleaners Elejorde Cleaning	<b>\$35,690.84 **</b> \$43,462.23 \$42,694.69 \$41,029.24			B046-6304	Awarded to the lowest bidder.
<b>Group 4 J.D. Shatford Public Library</b>	<b>Jani-King *</b>	<b>\$15,128.04 **</b>			B052-6304	Awarded to the only bidder.
<b>Group 5 Sheet Harbour Fire Station</b>	<b>Stop Mop and Go *</b>	<b>\$29,721.50 **</b>			F793-6399	Awarded to the only bidder.

<b>Title of Report</b>	<b>Name of Company</b>	<b>Bid Prices (net HST included)</b>	<b>Budget</b>	<b>Scores for RFP's</b>	<b>Account #</b>	<b>Details</b>
<b>Quotation 13P334, Metropolitan Skate Park Resurfacing – Metropolitan Avenue, Sackville</b>	<b>Greendale Resources *</b> Eastern Infrastructure Micro Contracting Dexter Construction Archadeck/Case Ocean Contracting Largo Contracting	<b>\$56,418.73 **</b> \$58,586.83 \$62,780.17 \$77,693.07 \$78,481.47 \$86,202.81 \$98,289.56	\$60,000.00		CP000003	Awarded to the lowest bidder.
<b>Tender 13-133, Eight(8) New Model Four(4) Door Vehicles</b>	<b>Halifax Chrysler Dodge *</b> <b>O'Regan's Hyundai *</b> <b>O'Regan's Nissan *</b> <b>MacPhee Ford *</b> <b>O'Regan's Nissan *</b>	<b>\$17,076.83 **</b> <b>\$42,757.26</b> <b>\$45,051.55</b> <b>\$26,009.97</b> <b>\$53,185.86</b>	\$208,572.00		CVK01090	(3)
<b>Tender 13-338, Janitorial Services – Dartmouth North Community Center, Ragged Lake Transit Center and Dr. Gerald J. LeBrun Recreation Center</b>	<b>Elejorde Cleaning Services *</b> Imperial Cleaners JMP Property Services LTD	<b>\$417,399.21 **</b> \$525,305.27 \$779,955.35			W211-6304	Awarded to the lowest bidder.
<b>Tender 13-099, Phase Two – Cyclical Street Pruning Trial</b>	<b>Asplundh Tree Service ULC *</b>	<b>\$74,251.63 **</b>	\$100,000.00		R845 6919	Awarded to the only bidder.
<b>RFP 13-327, Consulting Services for Conservation and Collections Management of HRM Artifacts</b>	<b>Kellie McIvor Conservation *</b>	<b>\$99,801.70 **</b>	\$120,000.00		CD990003	Awarded to the only proponent.
<b>Tender 13-337, Upgrade for EMC VNX5500 SANs</b>	<b>Softchoice Corp. *</b> CDW Canada	<b>\$167,256.53 **</b> \$279.890.07	\$175,000.00		CI000004	Awarded to the lowest bidder.
<b>RFP 13-188, Sackville Kinsmen Splash Pad Supply and Installation</b>	<b>Watersplash Inc. *</b>	<b>\$317,784.74 **</b>	\$370,000.00	<b>85</b>	CP000004	Only proponent to achieve the required 75% score on technical criteria.

<b>Title of Report</b>	<b>Name of Company</b>	<b>Bid Prices (net HST included)</b>	<b>Budget</b>	<b>Scores for RFP's</b>	<b>Account #</b>	<b>Details</b>
<b>Tender 13-406, Shelving, Blinds, Building Cleaning, Halifax Central Library (4)</b>						
<b>TP#14a, Collection Shelving</b>	<b>Ven-Rez Products Ltd. *</b> Ergoworks	<b>\$697,673.34 **</b> \$818,032.23	\$782,145.00		CBW00978	Awarded to the lowest bidder.
<b>TP#14b, Mobile Storage Shelving</b>	<b>Office Interiors *</b> Spacesaver Systems Tabufile	<b>\$122,317.84 **</b> \$126,431.13 \$141,828.96	\$166,858.00		CBW00978	Awarded to the lowest bidder.
<b>TP#14c, Roller Window Shades</b>	<b>Floors Plus Commercial *</b> Rodney Enterprises Hallmark Carpet	<b>\$49,832.02 **</b> \$53,806.36 \$65,481.18	\$78,215.00		CBW00978	Awarded to the lowest bidder.
<b>TP#14d, Final Clean</b>	<b>Jani-King *</b> Imperial Cleaning High Gloss Maintenance	<b>\$23,698.99 **</b> \$27,443.90 \$43,158.76	\$104,286.00		CBW00978	Awarded to the lowest bidder.
<b>Tender 13-087R, Commercial Grade Fitness Equipment – Sackville Sports Stadium</b>	<b>Stak Fitness *</b>	\$91,219.20	\$96,000.00		Z118 6701	Awarded to the only bidder.
<b>Tender 13-140, One(1) New Ice Resurfacer</b>	<b>Saunders Equipment *</b>	<b>\$106,371.72 **</b>	\$104,286.00		CVU01207	Awarded to the only bidder.
<b>Tender 13-138, Three(3) ¾ Ton Vans</b>	<b>Steele Ford *</b> Steele Chevrolet Steel Chrysler Dartmouth Dodge (Bid A) Dartmouth Dodge (Bid B)	<b>\$97,076.71 **</b> \$103,853.21 \$120,763.19 \$120,938.39 \$123,422.48	\$93,857.00		CVD01087	Awarded to the lowest bidder.
<b>Tender 14-150, Hubbards Recreation Centre, Skatepark Construction</b>	<b>Ocean Contractors Limited *</b> Atlantic Road Construction Paving Ltd.	<b>\$181,457.64 **</b> \$258,957.78	\$266,000.00		CP000004	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
<b>Tender 13-333, Fire Fleet Building Renovation</b>	<b>APM Construction Services Inc. *</b> PCL Constructors Canada Gaudet Building Contractors Limited Greytop Commercial Construction B.D. Stevens Limited Blunden Construction Limited	<b>\$352,450.18 **</b> \$357,075.26 \$358,487.29 \$375,391.99 \$380,759.65 \$387,944.92	\$208,572.00 (5)		CBX01170	Awarded to the lowest bidder.
<b>Tender 13-135, Three (3) 1-Ton Trucks with Stake/Dump Body</b>	<b>Halifax Chrysler/Dodge *</b> MacPhee Ford (B) MacPhee Ford (A) Steele Fore Lincoln MacPhee Ford (C) Dartmouth Dodge (A) Dartmouth Dodge (B)	<b>\$124,361.06 **</b> \$125,355.94 \$127,561.59 \$128,030.88 \$128,578.38 \$129,682.77 \$131,575.56	\$156,429.00		CVD01087	Awarded to the lowest bidder.
<b>Tender 13-134, Seven(7) Four-Wheel Drive SUV's</b>	<b>Dartmouth Motors (A) *</b> MacPhee Ford	<b>\$176,295.48 **</b> \$177,507.29	\$189,801.00		CVD01087	Awarded to the lowest bidder.
<b>Tender 13-331, Elevator Maintenance Contract (3 year contract)</b>	<b>Kone Inc. *</b> Thyssen Krupp Elevator CKG Elevator Universal Elevator	<b>\$261,186.36 **</b> \$383,050.83 \$408,279.69 \$449,013.81			W213 6609	Awarded to the lowest bidder.
<b>Tender 13-137, Fourteen (14) ¾ Ton Pick-Up Trucks</b>	<b>MacPhee Ford *</b> Steele For Lincoln Steele Chrysler O'Regan Chevrolet Dartmouth Dodge Steele Chevrolet	<b>\$379,784.58 **</b> \$381,234.16 \$415,929.07 \$449,889.80 \$452,440.64 \$502,863.96	\$438,001.00		CVD01087	Awarded to the lowest bidder.
<b>Tender 14-001, Minor Bridge Maintenance</b>	<b>Terra Marine Environmental Limited *</b> Humphries Landscape and Construction Limited Eastern Fence Erectors Limited Dexter Construction Limited	<b>\$100,322.08 **</b> \$112,837.45 \$115,367.54 \$269,996.45	\$150,000.00		CRU990002	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
<b>Tender 13-413, Wanderers Grounds Lighting, Halifax</b>	<b>XL Electric Limited *</b> Black & McDonald Limited GJ Cahill & Company (1979) Ltd. Gardener Electric Ltd. Silco Contracting Ltd. Ainsworth Inc.	<b>\$270,100.74 **</b> \$281,467.91 \$285,743.64 \$304,932.26 \$310,772.28 \$334,132.34	\$305,975.00		CP000003	Awarded to the lowest bidder.
<b>Sole Source, Voith Schneider Propeller Unit Parts – Voith Turbo GmbH &amp; Co.</b>	<b>Voith Turbo GmbH &amp; Co. *</b>	<b>\$41,603.27</b>			CVD00436	
<b>Tender 14-209, Pavement Resurfacing – Elm Street – West Region</b>	<b>Dexter Construction Company Limited *</b> ARCP – Atlantic Road Construction & Paving Limited Cumberland Paving and Contracting Limited Ocean Contractors Limited Basin Contracting Limited	<b>\$188,653.37 **</b> \$208,254.97 \$259,545.95 \$262,659.93 \$285,105.41	\$185,000.00		CR000005	Awarded to the lowest bidder.
<b>Tender 14-219, Retaining Wall Repairs – Joseph Howe Drive at Abbott Drive – West Region</b>	<b>Miro Contracting Limited *</b> Silco Contracting Limited Schooner Excavation Limited Duron Atlantic Limited Tracey's Landscaping Limited Eastern Infrastructure Inc. Greendale Resources Inc. Ocean Contractors Limited Largo Contracting Limited Leaheys Landscaping & Contracting Ltd. Sackville Trenching Limited ARCP – Atlantic Road Construction & Paving Ltd.	<b>\$52,038.71 **</b> \$74,043.06 \$76,118.35 \$77,171.64 \$78,876.76 \$85,534.33 \$90,989.54 \$91,771.68 \$96,464.55 \$103,712.43 \$112,369.21 \$166,857.60	\$65,000.00		CRU01079	Awarded to the lowest bidder.

Title of Report	Name of Company	Bid Prices (net HST included)	Budget	Scores for RFP's	Account #	Details
<b>Tender 14-230, Pavement Renewal – Kingsway Drive (Windsor to Buckingham) – West Region</b>	<b>Dexter Construction Company Limited *</b> Ocean Contractors Limited Cumberland Paving and Contracting Limited Basin Contracting Limited ARCP – Atlantic Road Construction & Paving Limited	<b>\$106,267.43 **</b> \$140,410.67  \$142,261.80 \$143,054.32  \$154,995.07	\$130,000.00		CR000005	Awarded to the lowest bidder.
<b>Quotation 14M019, Flooring Work, 2<sup>nd</sup> Floor Alderney Gate Library</b>	<b>Ralph Connor Company Ltd. *</b> Floors Plus Seagate Construction MacKinnon Olding	<b>\$53,295.36 **</b> \$54,228.72 \$65,387.32 \$70,515.06	\$50,000.00		CBX01165	Awarded to the lowest bidder.
<b>RFP 13-336, Armoured Courier (3 year contract)</b>	<b>Independent Armoured Transport *</b>	<b>\$443,000.00 **</b>	\$70,000.00 \$37,000.00 \$3,000.00 \$50,000.00		A312-6399 A313-6399 S242-6202 R661-6311	Awarded to the only proponent.
<b>Tender 14-016, Engines and Machinery – Woodside I</b>	<b>Atlantic Tractors &amp; Equipment Ltd *</b>	<b>\$197,496.83 **</b>	\$200,000.00		CVD00436	Awarded to the only bidder.
<b>Tender 13-335, Sign Replacement – Burnside Industrial Park</b>	<b>Mattatall Signs *</b> Sojourn Enterprises	<b>\$142,501.61 **</b> \$251,366.15	\$245,000.00		CQ300745	Awarded to the lowest bidder.
<b>Sole Source, Canoe/Kayak Canada – Maintenance to Lake Banook Competition Race Course</b>	<b>Atlantic Division Canoe/Kayak Canada *</b>	<b>\$46,350.00</b>			W181 6310	
<b>RFP 13-339, Fire Dispatch Operational Review</b>	<b>Promax *</b> IBI Group	<b>\$91,646.54 **</b>	\$100,000.00	<b>97</b> 88	CIP00763	Awarded to the highest scoring proponent.

\* Recommended Bidder

\*\* Amount of Award

- (1) Contract period is from January 1 to December 31 of each year for a three year period with the option to renew for an additional two(2) years.**
- (2) Monthly for 11 months - \$41,870.84.**
- (3) The Halifax Regional Municipality reserves the right to purchase multiple brands of vehicles from this tender to meet Halifax Regional Police operational requirements.**
- (4) On December 7, 2010, Regional Council approved the delegation of contract award of authority to the CAO to approve the award of the sub-trade tender packages and Requests for Proposals for this specific project, in order to meet the project timelines and the budget for the construction of this facility. This includes the CAO's authority to award Tenders in excess of \$500,000.**
- (5) As a result of unforeseen issues, an increased level of work will be required to complete the renovation, reflected in the \$143,878.18 increase over the original estimate.**