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Item No.11.1.1
Halifax Regional Council
September 22, 2015

TO: Mayor Savage and Members of Halifax Regional Council

SUBMITTED BY: Original signed by 

Richard Butts, Chief Administrative Officer
Original Signed

Jane Fraser, Acting Deputy Chief Administrative Officer

DATE: August 14, 2015

SUBJECT: Award – Tender 15-089 Graffiti Removal Services Peninsula Halifax

ORIGIN

This report originates with the requirement for HRM to contract Graffiti Removal Services for Peninsula Halifax, HRM assets only.

LEGISLATIVE AUTHORITY

Under the HRM Charter, Section 79 Halifax Regional Council may expend money for municipal purposes. Administrative Order #35, the Procurement Policy, requires Council to approve the award of contracts for sole sources exceeding \$50,000 or \$500,000 for Tenders and RFPs. See Charter Sections 79(1) and 322(3).

The following report conforms to the above Policy.

RECOMMENDATION

It is recommended that Halifax Regional Council award Tender 15-089, Graffiti Removal Services Peninsula Halifax, to the only bidder meeting specifications, Goodbye Graffiti Halifax, for a three (3) year contract price of \$581,915.88 (net HST included). Funding is available from Operating Account R720-6615 as outlined in the Financial Implications section of this report.

BACKGROUND

In March 2012, the Municipality conducted a pilot project for a portion of Peninsula Halifax whereby graffiti identification, removal and documentation was undertaken. The success of that pilot project resulted in Municipality expanding the geographic area to include Peninsula Halifax with a three (3) year contract awarded to Goodbye Graffiti Halifax. That tender expires September 2015 and this tender shall run concurrent so that a break in service will not occur.

The Municipality uses a combination of in-house resources and contract services to eradicate graffiti on the Municipality assets Region wide. The ambition of graffiti taggers is to have their work seen by as many viewers as possible in places where the danger of being caught is highest; many parts of Peninsula Halifax meet that description.

At the onset of the previous tender, year 2012 yielded 4,426 tags identified and removed by the Contractor. This figure dropped to 2,076 in 2013 and then to 1,928 in 2014. Tagging seems to have levelled off on the Municipality assets, due mostly to vigilant staff and the Contractor. The quick identification and timely removal of graffiti is the key to eradication.

At the November 18th, 2014 Regional Council Meeting (Item 11.3.1), Council requested a staff report to include an update on the creation of an internal Operational Stakeholder Group which was directed to be established by motion of Regional Council on October 23, 2012 (Item 11.1.4). It is anticipated that this outstanding report will be submitted to Regional Council by the end of this year.

DISCUSSION

Tender 15-089 Graffiti Removal Services Peninsula Halifax was publicly advertised on the Province of Nova Scotia's Procurement website on July 17, 2015, with the Tender closing on July 31, 2015. Only one bid was received as an annual lump sum.

Goodbye Graffiti Halifax is the recommended bidder.

Company	Location	Year 1 (Incl. HST)	Year 2 (Incl. HST)	Year 3 (Incl. HST)	Total (Incl. HST)
Goodbye Graffiti Halifax	Peninsula Halifax	*\$193,971.96	\$193,971.96	\$193,971.96	\$581,915.88

*The annual rates outlined in the table above include the removal of all hate, racial and politically motivated graffiti on any property in HRM, including private property. As a value added service, the Contractor will pressure wash benches and garbage receptacles in Grand Parade once per month April to October. These are services that are not within the scope of the tender but are items that the Contractor has proposed to perform at no additional cost.

FINANCIAL IMPLICATIONS

Based on the lowest bid price of \$558,000.00 plus net HST of \$23,915.88 for a net total cost of \$581,915.88, funding is available from Operating Account R720-6615. Budget availability has been confirmed by Finance.

Totals for -	Year 1:	\$ 193,971.96 incl. net HST
	Year 2:	\$ 193,971.96 incl. net HST
	Year 3:	\$ 193,971.96 incl. net HST
TOTAL (3 years)		\$ 581,915.88 net HST

ENVIRONMENTAL IMPLICATIONS

Goodbye Graffiti Halifax uses the most environmentally preferred products in the industry. Environmental sustainability is achieved by Goodbye Graffiti producing 16 different graffiti removal products, as well as, the removal of any waste produced through the removal process.

ALTERNATIVES

Halifax Regional Council could decide not to award this tender. This is not recommended by staff.

ATTACHMENTS

None

A copy of this report and information on its status can be obtained by contacting the Procurement Office at 902-490-4170, or Fax 902-490-6425.

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