
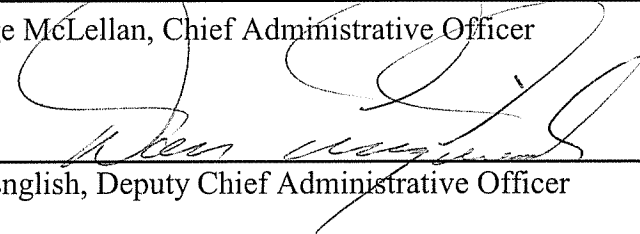

Halifax Regional Council
January 21, 2003

TO: Mayor Kelly and Members of Halifax Regional Council

SUBMITTED BY:


George McLellan, Chief Administrative Officer


Dan English, Deputy Chief Administrative Officer

DATE: January 7, 2003

SUBJECT: Award of Tenders - Fleet Vehicles

ORIGIN

The Halifax Regional Municipality publicly advertised tenders from qualified dealerships and firms to supply and deliver vehicles for Fleet Services, Real Property and Asset Management.

RECOMMENDATION

It is recommended that Regional Council authorize the award of Tenders # 02-129, 02-130, 02-132, 02-134, 02-135R, 02-137 to the lowest bidders meeting specifications as shown in the staff report dated January 7, 2003, with funding in the amount of \$554,887.81 authorized from Capital Account CVD00279, Fleet Replacement (more than 10 years).

BACKGROUND

Tenders were issued for the following vehicles:

- Two (2) 2002/2003 Model Cargo Vans - 9,600 G.V.W.
- One (1) 2003 Model Cab Chassis (Automatic) -35,000 G.V.W.
- Two (2) 2002/2003 Model 4X4 Reg Cab Trucks with Snow Package - 8,500 G.V.W.
- Four (4) 2003 New Model One (1) Ton Pick-Up Truck Vehicles -9,200 G.V.W.
- Three (3) Model 2002/2003 4X4 Regular Cab Chassis Cabs - 17, 500 G.V.W.(Two vehicles with Spreader/DumpBody/Snow Plow Package, One vehicle with Snow Plow package only)
- Two (2) 2002/2003 Model 4X4 Reg Cab Trucks - 8,500 G.V.W.

DISCUSSION

Tenders were sent to qualified firms for the above noted vehicles. The following tenders were received, evaluated and recommended by Fleet Services.

TENDER 02-129, Two (2) 2002/2003 Model Cargo Vans - 9,600 G.V.W.

| <u>Bidder</u> | <u>Total Price (incl. Net H.S.T)</u> |
|-----------------------|---|
| Taylor Ford Lincoln | \$52,024.62 |
| Carroll Pontiac Buick | \$52,252.38 |
| Forbes Chev Olds | \$52,969.72 |
| Wood Motors Limited | \$53,182.57 |
| MacPhee Pontiac Buick | \$53,971.91 |

TENDER 02-130, One (1) Model Cab Chassis (Automatic) - 35,000 G.V.W.

| <u>Bidder</u> | <u>Total Price (incl. Net H.S.T)</u> |
|--------------------------------|---|
| Forbes Chev Olds | \$82,794.31 |
| Carroll Pontiac Buick | \$83,904.37 |
| MacKays Truck & Trailer Centre | \$83,928.85 |
| Nova Enterprises | \$91,768.41 |
| Lockhart Truck Centre | \$94,254.59 |
| Truro International Inc. | \$98,051.97 |

TENDER 02-132, Two (2) 2002/2003 Model 4X4 Reg Cab Trucks with Snow Package - 8,500 G.V.W.

| <u>Bidder</u> | <u>Total Price (incl. Net HST)</u> |
|---------------------------------|---|
| Wood Motors Limited | \$65,902.97 |
| MacPhee Pontiac Buick**Two bids | \$69,245.37 |
| Carroll Pontiac Buick | \$69,523.68 |
| Forbes Chev Olds | \$69,855.74 |
| Taylor Ford Lincoln Sales | \$70,881.71 |

TENDER 02-134, Four (4) New Model One (1) Ton Pick-Up Truck Vehicles - 9,200 G.V.W.

| <u>Bidder</u> | <u>Total Price (incl. Net H.S.T)</u> |
|-----------------------|---|
| MacPhee Pontiac Buick | \$105,483.91 |
| Wood Motors Limited | \$105,713.80 |
| Carroll Pontiac Buick | \$106,939.86 |
| Forbes Chev Olds | \$108,008.41 |
| Taylor Ford Lincoln | \$111,844.11 |

TENDER 02-135R, Three (3) Model 2002/2003 4X4 Regular Cab Chassis Cabs - 17, 500 G.V.W. (Two vehicles with Spreader/Dump Body/Snow Plow Package, One vehicle with Snow Plow package only.)

| <u>Bidder</u> | <u>Total Price (incl. Net H.S.T)</u> |
|-----------------------------|--|
| Wood Motors Limited | \$193,175.00 |
| Taylor Lincoln Ford(Fisher) | \$195,706.97 |

A bid from Taylor Lincoln Ford (Everest) was rejected as it did not meet specifications.

TENDER 02-137, Two (2) 2002/2003 Model 4X4 Reg. Cab Trucks - 8,500 G.V.W.

| <u>Bidder</u> | <u>Total Price (incl. Net H.S.T)</u> |
|-----------------------|---|
| Wood Motors Limited | \$55,506.98 |
| Carroll Pontiac Buick | \$59,564.05 |
| Forbes Chev Olds | \$60,332.48 |
| Taylor Ford | \$61,428.69 |

BUDGET IMPLICATIONS


Funds in the amount of \$554,887.81 inclusive of Net H.S.T are available in Account Number CVD00279, Fleet Replacement (more than 10 years).

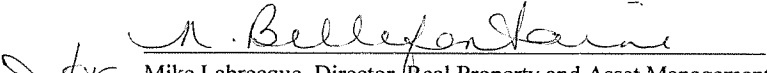
FINANCIAL MANAGEMENT POLICIES / BUSINESS PLAN

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.

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