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**Halifax Regional Council**  
**April 22, 2003**

**TO:** Mayor Kelly and Members of Halifax Regional Council

**SUBMITTED BY:**

  
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Dan English, Acting Chief Administrative Officer

**DATE:** April 11, 2003

**SUBJECT:** **Award of Unit Price Tender for Traffic Paint - Joint Tender with  
Province of Nova Scotia #60113518**

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**ORIGIN**

Approved 2003/2004 Operating Budget for the Halifax Regional Municipality.

**RECOMMENDATION**

It is recommended that Regional Council award Tender #60113518 for traffic paint to Laurentide Atlantic Ltd. for a tender price of \$71,744.80, plus net HST, for a Total Project Cost of \$76,357.27 from Account Number R748 6517 as per the Budget Implications Section of this report.

## **BACKGROUND**

The 2003/2004 Operating Budget for Public Works & Transportation includes funding for Non-Coning Traffic Paint for the repainting of traffic centre lines and edge lines on HRM owned streets.

## **DISCUSSION**

The in-house Traffic Lane Marking Program, using in-house staff and equipment, repaints approximately 750 kilometres of yellow centre line and 650 kilometres of white lane and edge lines annually. The Province of Nova Scotia staff prepared specifications for this traffic paint, which was subsequently reviewed and approved by HRM Public Works & Transportation staff. HRM traffic paint requirements were incorporated into a joint tender with the Province of Nova Scotia to take advantage of bulk purchasing, which closed on March 27, 2003.

The following bids were received related to HRM's traffic paint requirements:

### **22,000 litres of Yellow Non-Coning Alkyd Traffic Paint**

Laurentide Atlantic Ltd.*	\$ 1.96 / litre	\$ 43,120.00*	(excluding taxes)
IBIS Products Ltd.	\$ 2.24 / litre	\$ 49,280.00	(excluding taxes)

### **13,200 litres of White Non-Coning Alkyd Traffic Paint**

Laurentide Atlantic Ltd.*	\$ 1.91 / litre	\$ 25,212.00*	(excluding taxes)
IBIS Products Ltd.	\$ 2.18 / litre	\$ 28,776.00	(excluding taxes)

### **72 - 20 litre cans of Waterborne White Fast Dry Traffic Paint**

Laurentide Atlantic Ltd.*	\$ 47.40 / 20 litre can	\$ 3,412.80*	(excluding taxes)
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<b>2002 Prices</b>	-	Yellow	\$ 1.91 / litre	(excluding taxes)
	-	White	\$ 1.79 / litre	(excluding taxes)

\* Recommended bidder. Total \$71,744.80 plus net HST.

This is a UNIT PRICE contract and the cost will be dependant upon the actual quantities measured and approved by the Project Supervisor.

### BUDGET IMPLICATIONS

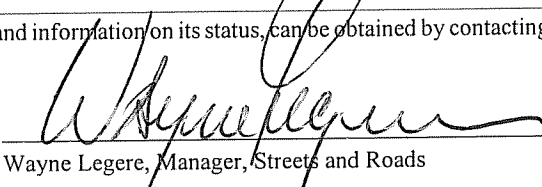
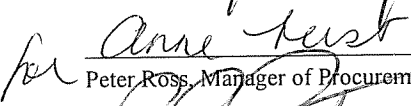
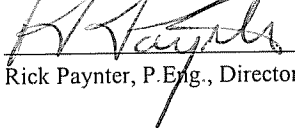
Funding for this project is available in the 2003/2004 Operating Budget for the Traffic Markings Program, cost centre # R748, General Ledger # 6517 (Gross budget, \$74,200.00). This has been confirmed by staff of Finance.

### MULTI-YEAR FINANCIAL IMPLICATIONS

This report complies with the Municipality's Multi-Year Financial Strategy, the approved Operating, Capital and Reserve budgets, policies and procedures regarding withdrawals from the utilization of Capital and Operating reserves, as well as any relevant legislation.

### ALTERNATIVES

There are no recommended alternatives to this course of action.

Additional copies of this report, and information on its status, can be obtained by contacting the Office of the Municipal Clerk at 490-4210, or Fax 490-4208.		
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