

# TERA Model

Tool for Expenditure & Revenue Allocation  
Model for  
Residential, Commercial and Institutional Properties





# TERA Model

## Overview

- Purpose
- Approach
- Cost Drivers for Specific Services
- Results

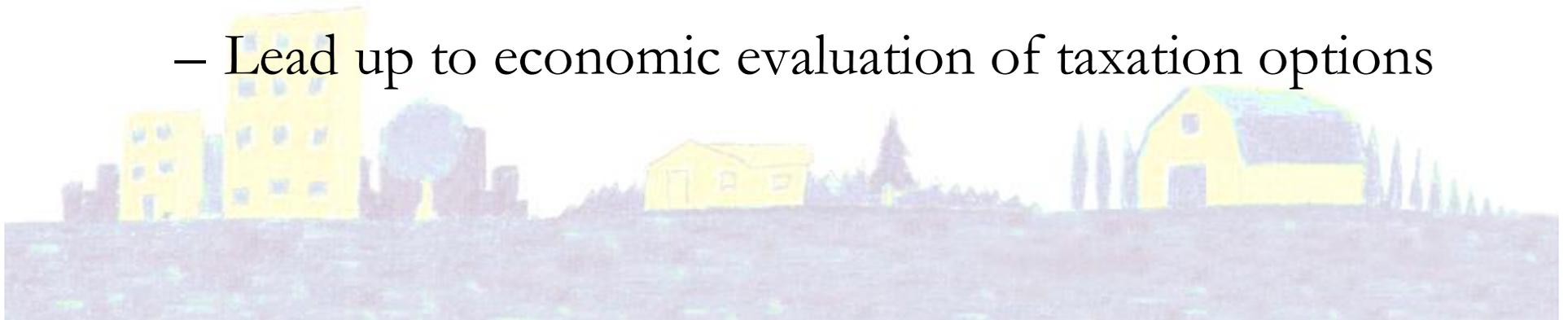




# Purpose of TERA Model

## Purpose

- Identify costs drivers for HRM services
- Attempt to quantify the benefits of HRM services on different sectors
- Encourage public debate on:
  - direct and indirect benefits of HRM services, and
  - how costs for HRM services should be shared
- Lead up to economic evaluation of taxation options





# Approach

## Approach

- 1) Identify costs drivers for each HRM service
- 2) Allocate service costs, based on costs drivers
- 3) Identify sources of revenues for each HRM service
- 4) Allocate HRM revenues
- 5) Sum Costs and Revenues for Commercial, Residential and Institutional assets/occupants





# Selection of Cost Drivers

<i>Cost Driver</i>	<i>Possible Application</i>
Assessment	Mandatory Provincial Costs Police or Fire Services (protection of property) Solid Waste (proxy for occupancy/consumption)
Dwelling Unit	Police or Fire Services (protec'n of household) Solid Waste (6 bags/household) Recreation & Parks
Frontage (road length)	Local Roads, Sidewalks, Lighting Fire Hydrants
Traffic Volumes	Collector/Arterial Roads – expansion
Traffic Vol. x Vehicle Wt.	Collector/Arterial Roads – wear & tear
Resident : Employee ratio	Police or Fire Services (protec'n of persons) Recreation & Parks



# Cost Drivers → Tax Tools

<i>Cost Driver</i>	<i>Possible Tax Tools</i>
Frontage	Frontage Charge
Dwelling Unit	Dwelling Unit Charge
Traffic Volumes	Smart Sensors; Gas Tax; Parking Lot Surtax; Census Commuting Stats (by area)
Liquor Use	NSLC Tax
Traffic Vol. x Vehicle Wt.	Vehicle Registration Charge
Resident : Employee ratio	Poll Tax; Employee Tax
Resident : Tourist ratio	Hotel Tax





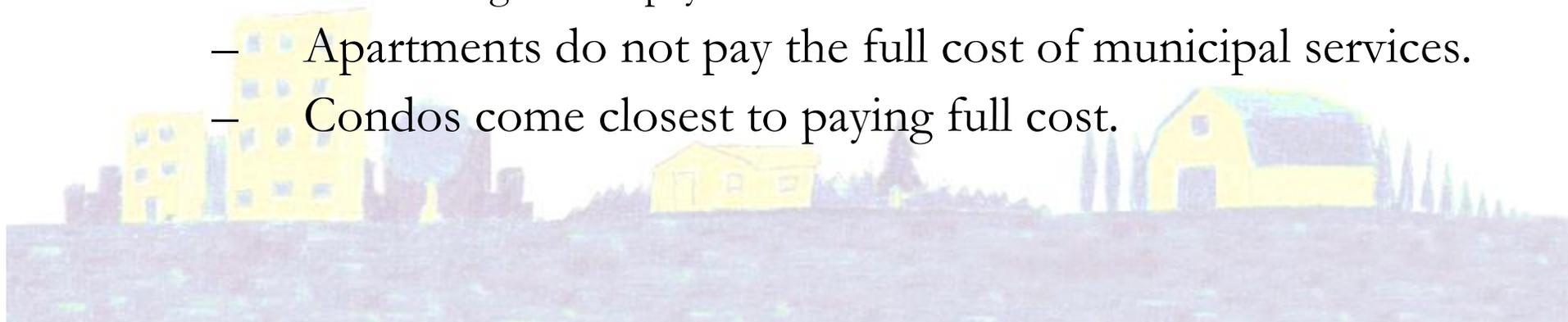
# Preliminary Results

## On average:

- Commercial pays more than the cost of services
- Residential, Exempt and non-profit properties pay less than the cost of services

## Other HRM research estimated that:

- Only 10 to 15% of single family homes pay the full cost of municipal services;
  - average home pays 70 to 80% of costs.
- Apartments do not pay the full cost of municipal services.
- Condos come closest to paying full cost.





# Conclusions

Looking across HRM services,

- Urban homes do not subsidize rural and suburban homes;
- Rural and Suburban homes do not subsidize urban homes.

However:

- Commercial taxpayers do subsidize residential taxpayers.

